

Finanzpräsentation 2007

Amsterdam – Edinburgh – Frankfurt – London – Milan – Munich – Oslo – Paris – Stockholm – Zurich

Deutsche Bahn AG

CFO

Diethelm Sack

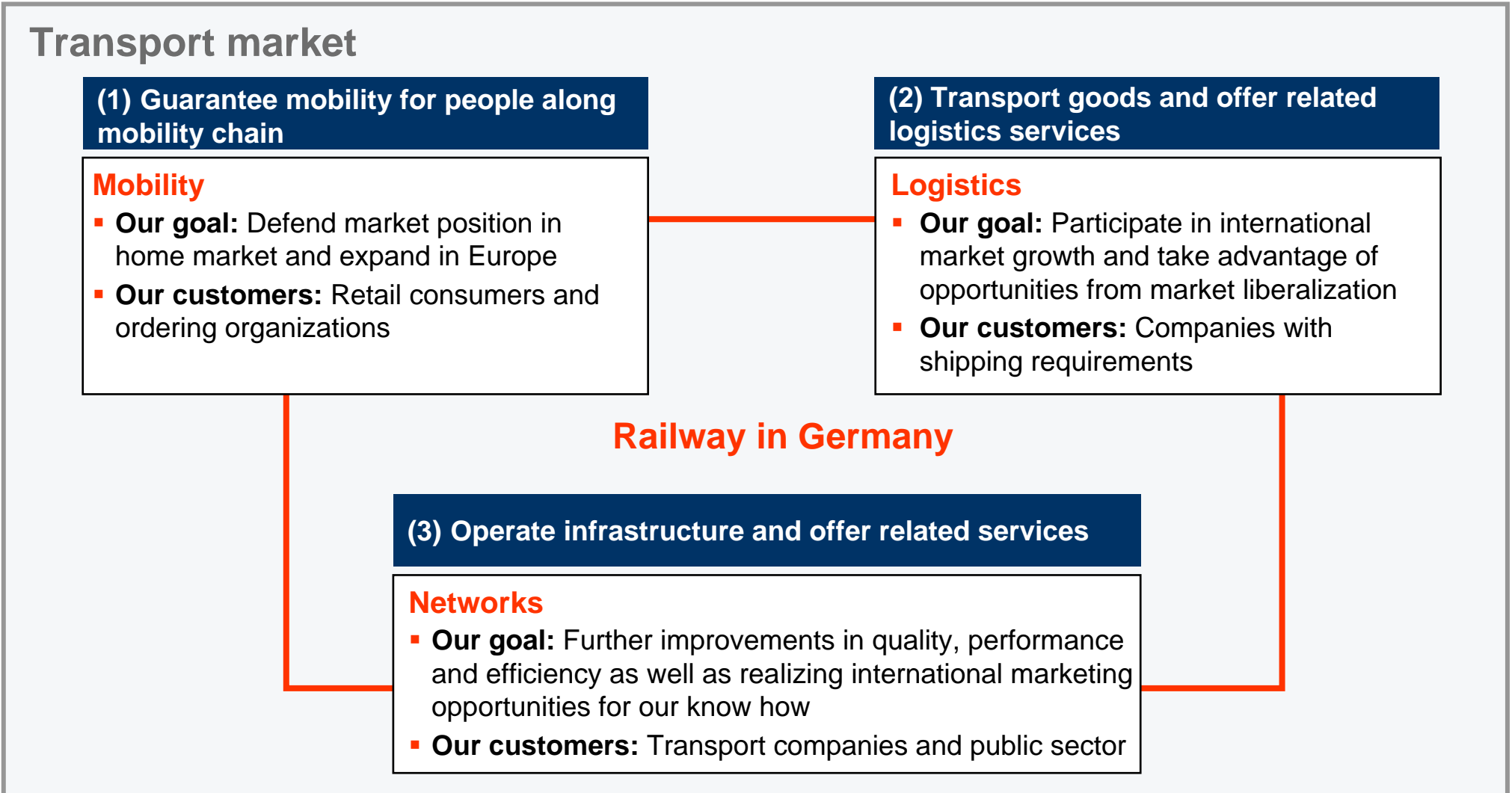
May 2007

Focused Group portfolio with three strong pillars

DB Group (2006) 	<ul style="list-style-type: none"> ■ DB AG as management holding ■ Vertically integrated Group structure Ratings: Aa1 / AA	Revenues (€ bn)	30.1	Capital expenditures (€ bn)	6.6
		EBIT (€ bn)	2.5	Total assets (€ bn)	48.4
		ROCE (%)	7.5	Employees (as of Dec 31)	229,200

Mobility			Networks			Logistics		
<ul style="list-style-type: none"> ■ # 1 rail passenger transport in Europe ■ # 1 regional and local public transport in Europe ■ # 1 bus transport in Germany 			<ul style="list-style-type: none"> ■ Longest rail network in Europe ■ 350 railways utilizing German track infrastructure, thereof 328 non-Group railways 			<ul style="list-style-type: none"> ■ # 1 European rail freight transport ■ # 1 European land transport ■ # 2 air freight ■ # 3 ocean freight ■ # 6 contract logistics 		
2006	€mn	%	2006	€mn	%	2006	€mn	%
Revenues	11,519	38	Revenues	1,314	4	Revenues	17,034	57
EBIT	968	39	EBIT	433	17	EBIT	609	25
Capex	740	11	Capex	5,407	82	Capex	384	6
Employees (as of Dec 31)	52,579	23	Employees (as of Dec 31)	74,230	32	Employees (as of Dec 31)	79,162	35

Corporate structure in line with customer demand



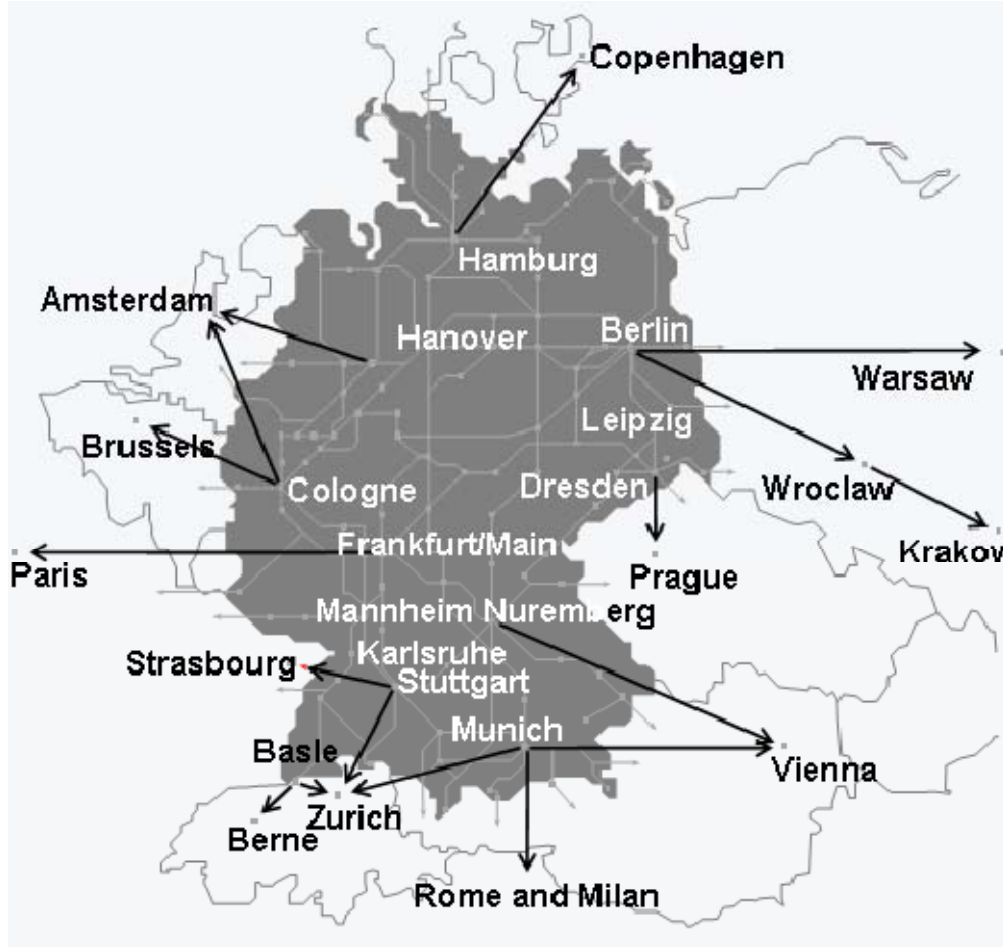
Consistent strengthening of our market positions to be pursued

What we have achieved to date...	...forms the basis for further improvements	
<p>Germany</p>	<ul style="list-style-type: none"> ■ Very strong position in home market after returning to profitability and modernizing product offerings in passenger and freight transport 	<ul style="list-style-type: none"> ■ Further increase profitability and quality of rail business ■ Strengthen and expand rail network in key strategic areas
<p>Europe</p>	<ul style="list-style-type: none"> ■ Excellent position in Europe: Railion is the largest pan-European rail freight carrier Schenker operates the largest and most sophisticated land transport network 	<ul style="list-style-type: none"> ■ Solidify market leadership in long-distance passenger transport and freight transport ■ Expand networks, i.e. pan-European ICE links and in Eastern Europe
<p>Global</p>	<ul style="list-style-type: none"> ■ Leading global transport and logistics provider in air and ocean freight ■ Systematic expansion of contract logistics activities 	<ul style="list-style-type: none"> ■ Further build upon leading position in ocean and air freight ■ Broaden network in key strategic areas with focus on Asia, China and trans-pacific routes

Europe's largest rail network fully interlinked with all neighboring markets

Railroad in Germany and beyond

Our network



■ Rail infrastructure in Germany

Europe's longest rail network

Infrastructure continuously developed. Bottlenecks along major routes to be eliminated and key geographic junctions to be strengthened to accommodate further growth in passenger and freight transport

■ Passenger transport in Germany

Easy access

Fully integrated and tightly scheduled transport in long-distance, regional and urban networks

■ Cross-border transport

Cooperative long-distance service offerings, i.e.:

Facilitating access (customer contact, ticketing, pricing)

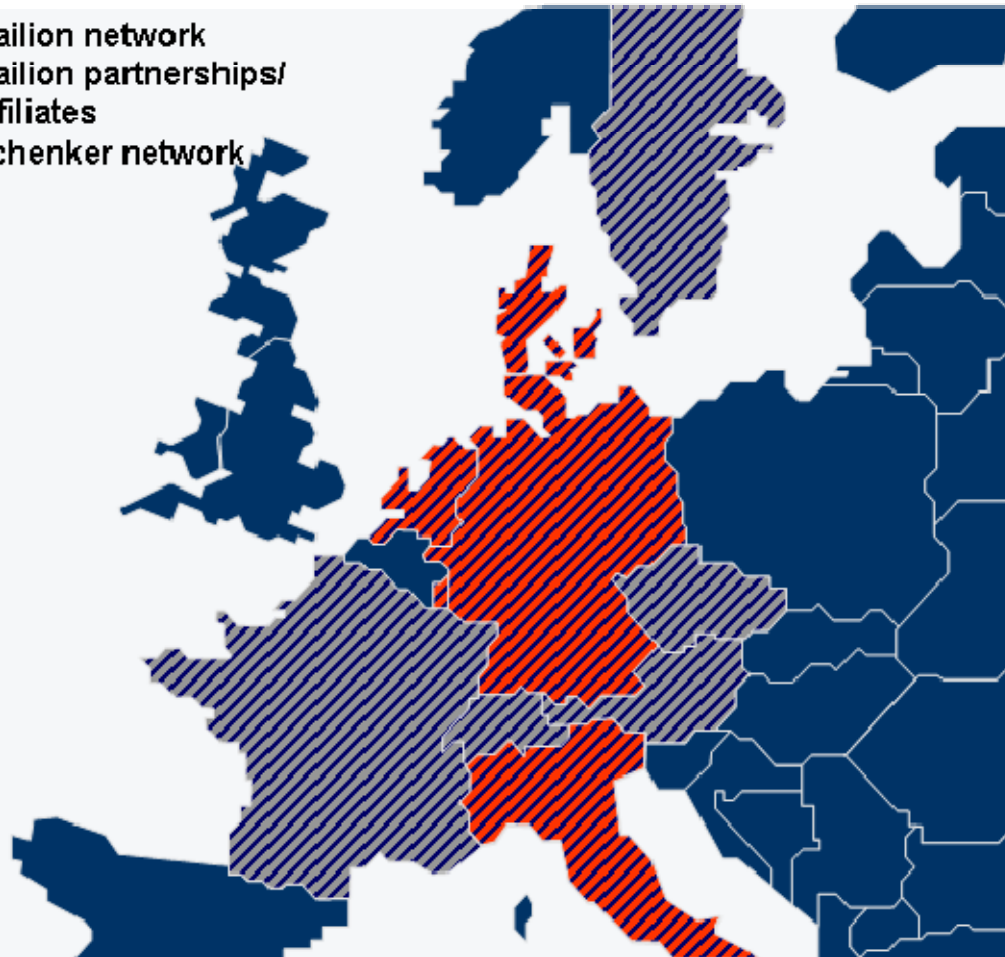
Improving quality and consistency of service offerings

Optimizing production (reducing production cost and travel time)

Europe's highest-density network in rail and land transport

European network

- Railion network
- Railion partnerships/ affiliates
- Schenker network



Our network

■ Rail freight transport

Deregulation in Europe started in 2007
Well positioned on major north-south lines
Growth opportunities on major east-west lines with cost-efficient services and consistent information monitoring for transport chain

■ European land transport

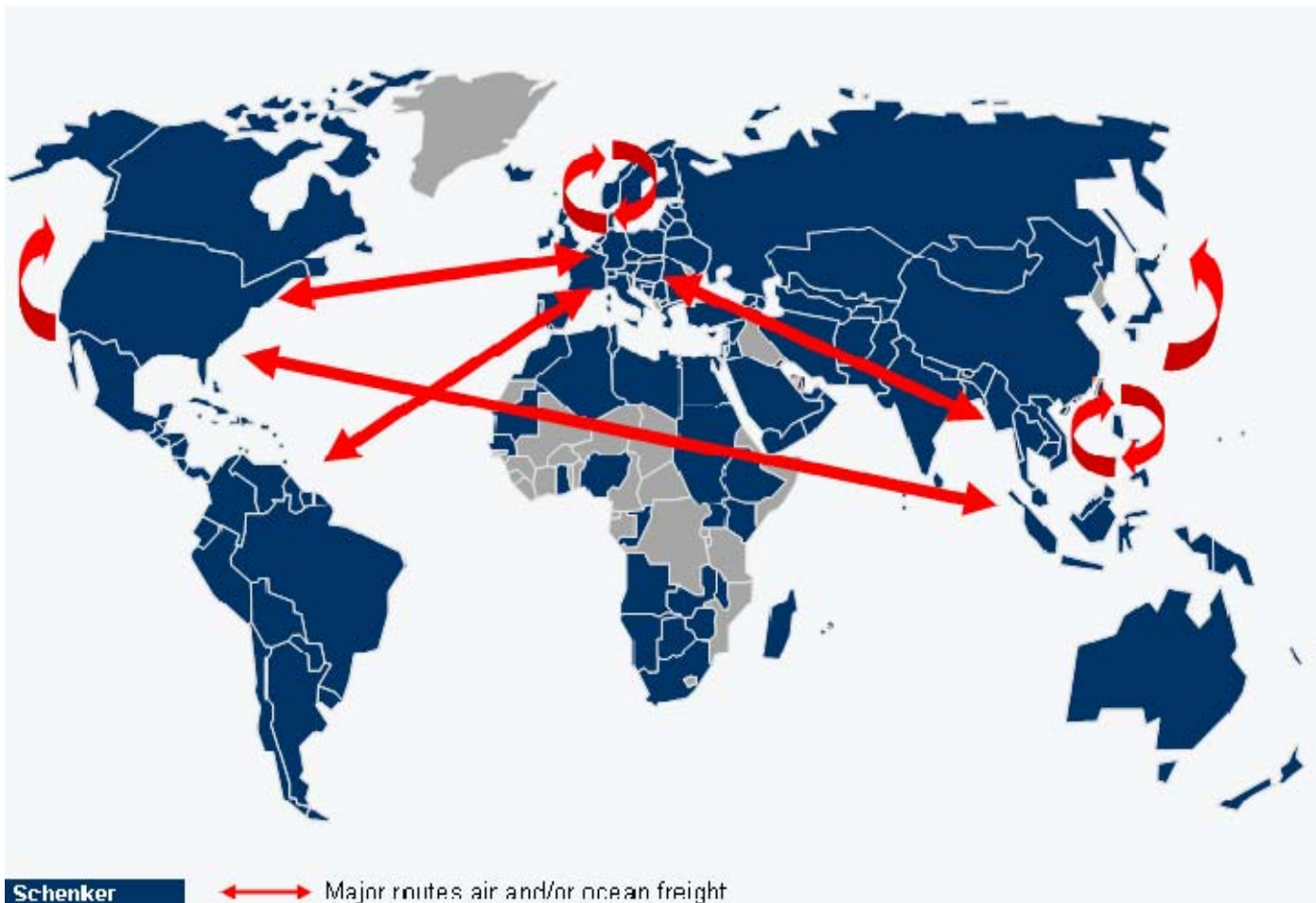
Broad-based transport network with about 30 national subsidiaries and more than 700 locations
More than 10,000 regularly scheduled transports per week (2,500 direct and 7,500 gate transports)
Additional networks at country level to ensure efficient exchange of goods

■ **Competitive advantage DB:** Unique portfolio combining the strengths of Railion and Schenker

Leading world-wide air and ocean freight network

Schenker is globally active in more than 130 countries

Our network



Networks spanning the globe:

■ Ocean freight

Represented in all major seaports and industrial regions

Tailor-made transport solutions and selection of appropriate carrier (full container-FCL, less-than-container load-LCL and large-capacity transports)

■ Air freight

Products for just-in-time delivery for FCL and LCL
Transport solutions with specific running time and without weight or other limitations

Seamless en route monitoring via internet

The transport market is facing major challenges

Environment-friendly and competitive transport networks are the answer to the transport challenges of the future

(1) Globalization

- Global flow of goods to grow further
- Customers expecting global, integrated end-to-end product offerings and related services

(2) Climate change and shortage of natural resources

- CO₂ emissions to be reduced in order to combat climate change
- Fuel prices to rise further
- Demand for resource- and environment-friendly transport offerings to increase sharply

(3) Deregulation

- Liberalization of transport markets creates fresh business opportunities
- The public sector will require solutions to complex transport tasks

Our opportunity

- DB Group possesses the transport and logistics competencies to benefit from globalization

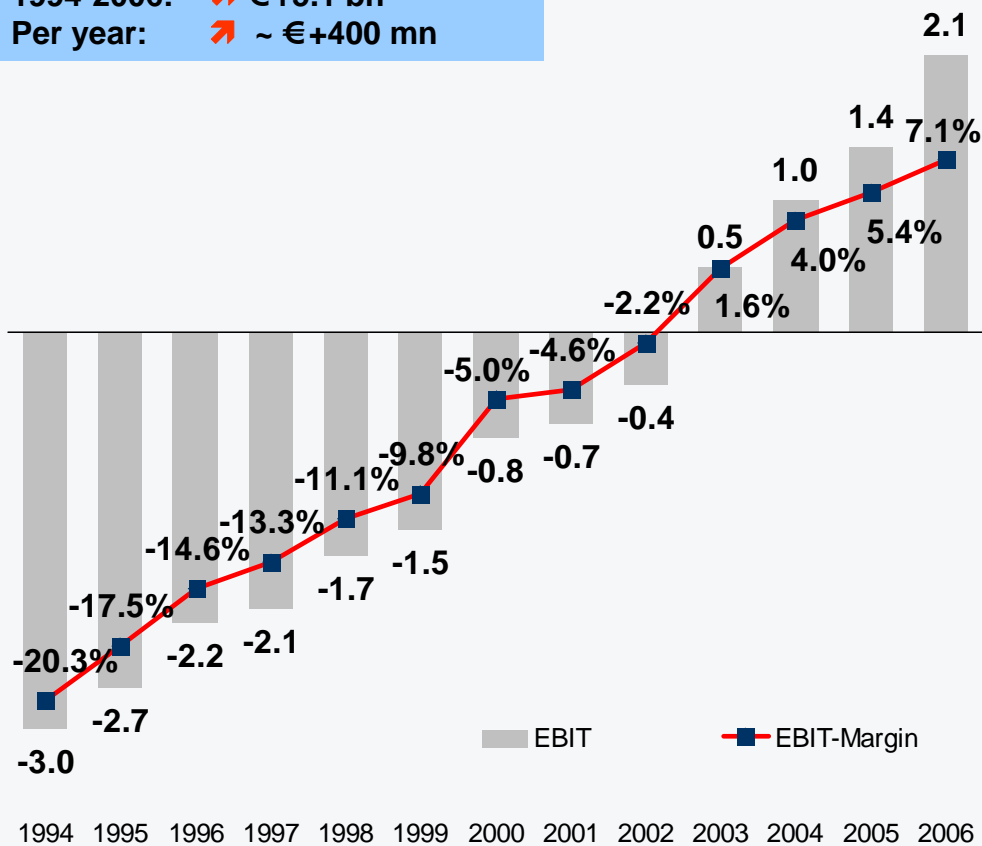
- DB Group possesses the know how to combine the economic and ecological strengths of different modes of transport

- DB Group possesses a high-density network in European land and rail transport and competes successfully in liberalized markets

The success of our strategic approach is reflected in our results

EBIT* and EBIT-Margin* (€bn or %)

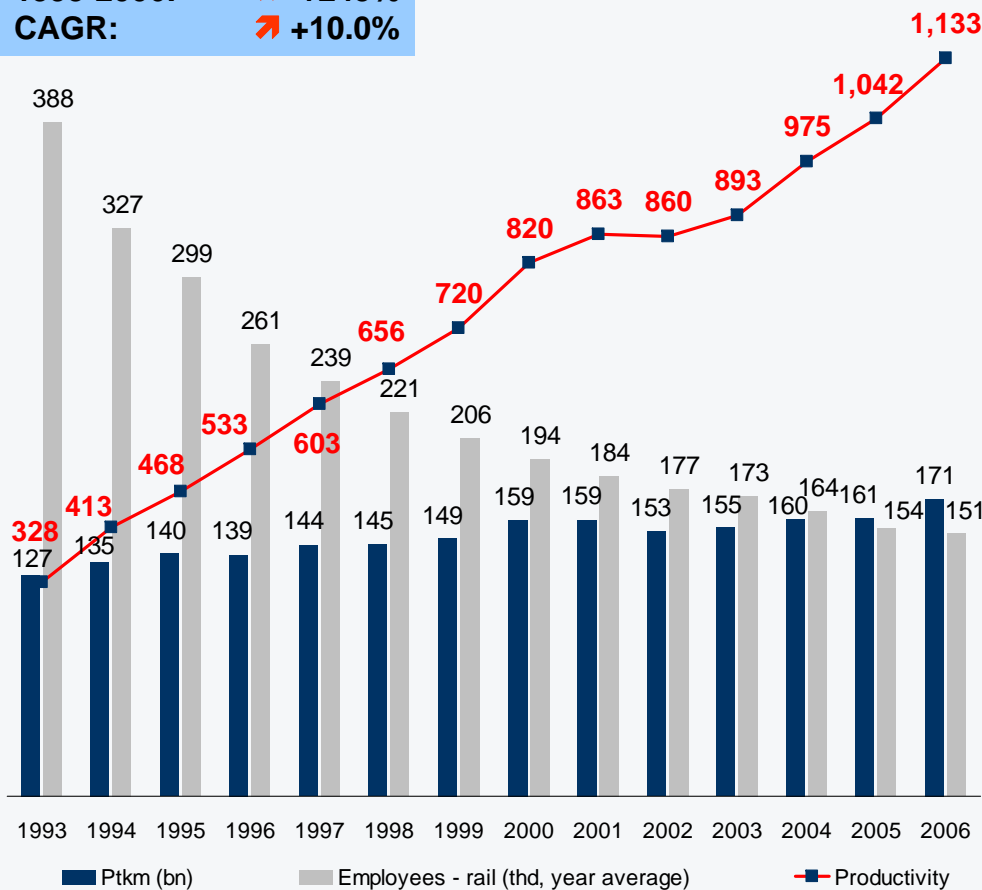
1994-2006: **↗ €+5.1 bn**
 Per year: **↗ ~ €+400 mn**



* before special items and special burden compensation

Productivity – rail (thousand ptkm/employee)

1993-2006: **↗ +245%**
 CAGR: **↗ +10.0%**

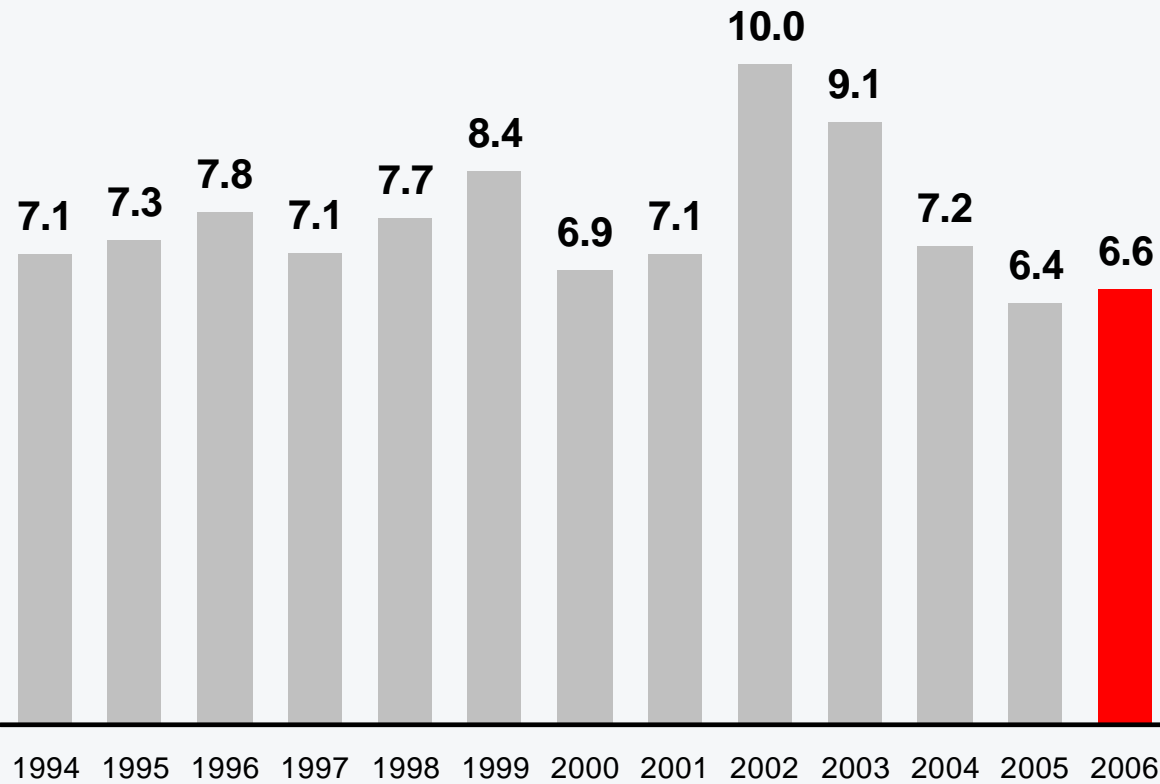


Figures until 2004 FY according to German GAAP

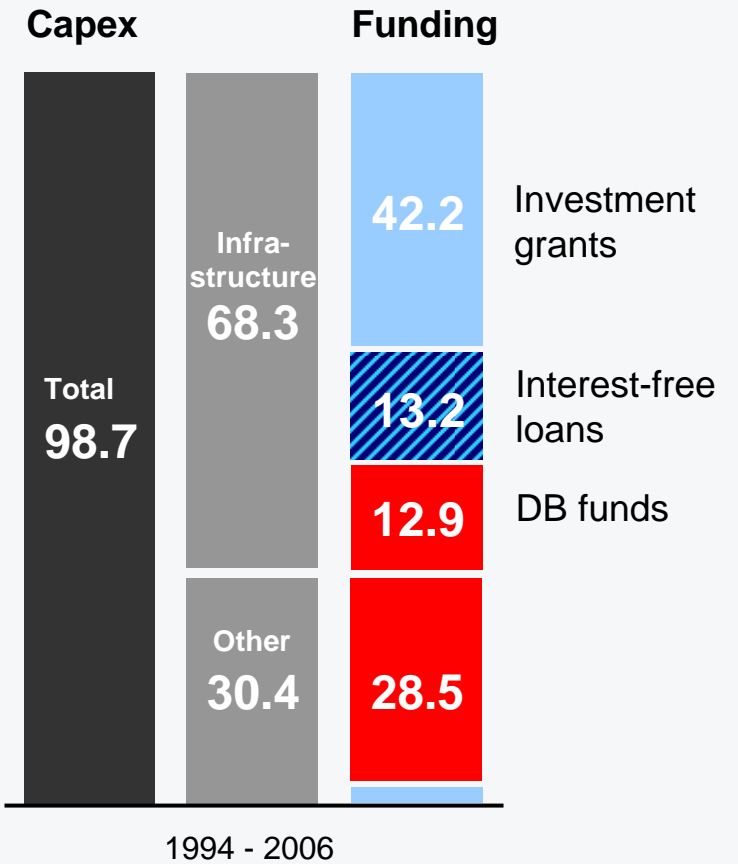
High capex level since 1994 for major overhaul of rail system

Gross capital expenditures (€bn)

Since 1994: about €99 bn

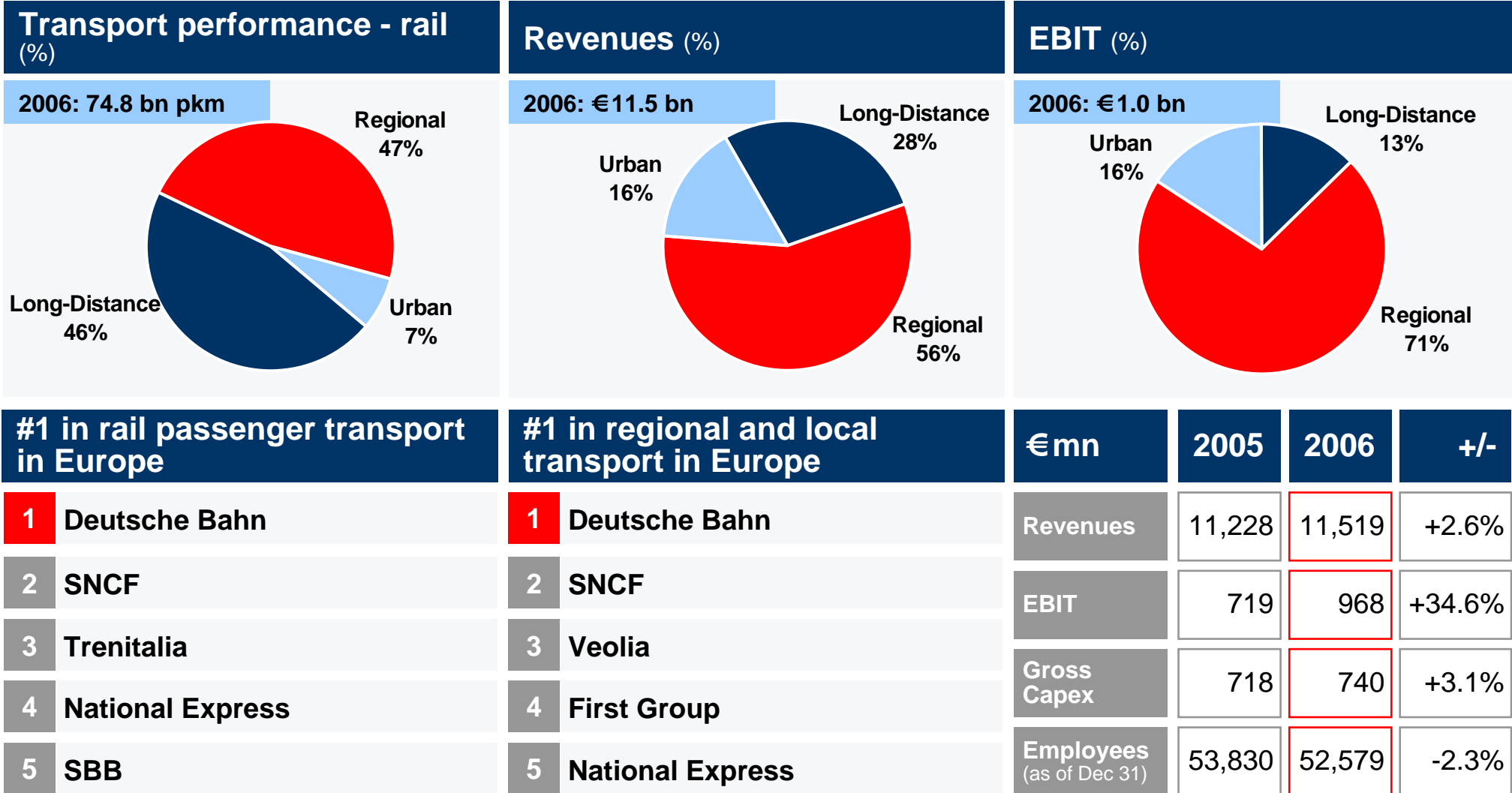


Structure and source of funds (€bn)



Figures until 2004 FY according to German GAAP

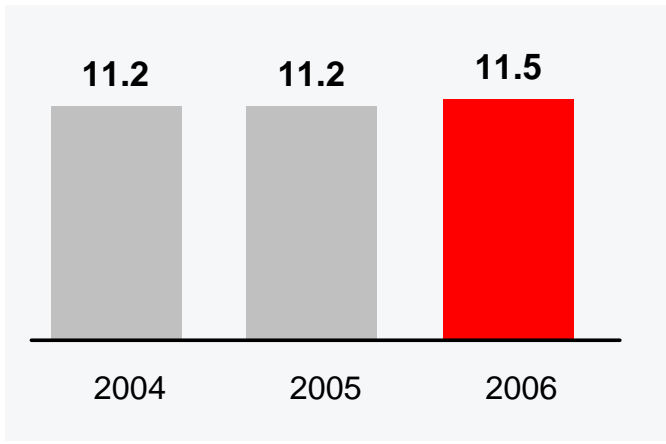
Overview



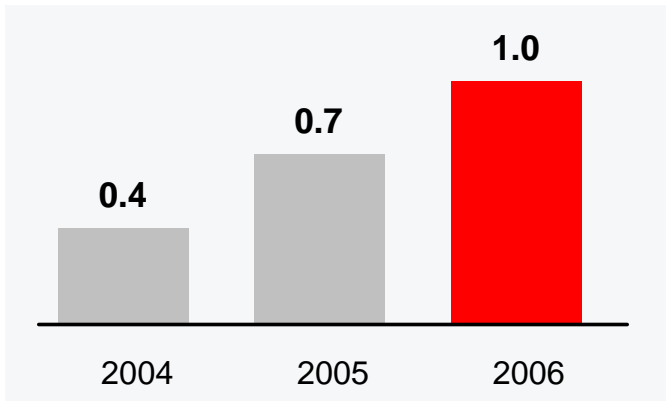
Rankings related to the 2005 FY (based on revenues)

Further upside potential resulting from efficiency programs and growth

Revenues (€bn)



EBIT (€bn)



1 Optimize core business

- Further efficiency improvements
- Improve leverage of existing offerings (price perception, winning new customers)
- Raise quality (punctuality)
- Improve cost structure

2 Realize synergies

- Innovative mobility solutions
- Joint distribution
- Joint maintenance facility and IT usage to generate cost synergies
- Harmonizing schedules

3 Generate growth

- Enhance offerings along mobility chain
- Continue profitable organic growth in long-distance transport
- Expand cross-border transport and play active role in shaping Europe's long-distance networks
- Pursue selective internationalization in regional/urban transport
- Increase market share through successful tenders (urban transport)
- Take the lead in the upcoming consolidation process in urban transport (rail, bus, tramway, metro) through M&A activities

Overview

Segment Revenues (%)	EBIT (%)	€ mn	2005	2006	+/-
2006: €10.8 bn 	2006: €0.4 bn 	Revenues	1,129	1,314	+16.4%
		EBIT	379	433	+14.2%
		Gross Capex	5,129	5,407	+5.4%
		Employees (as of Dec 31)	76,280	74,230	-2.7%

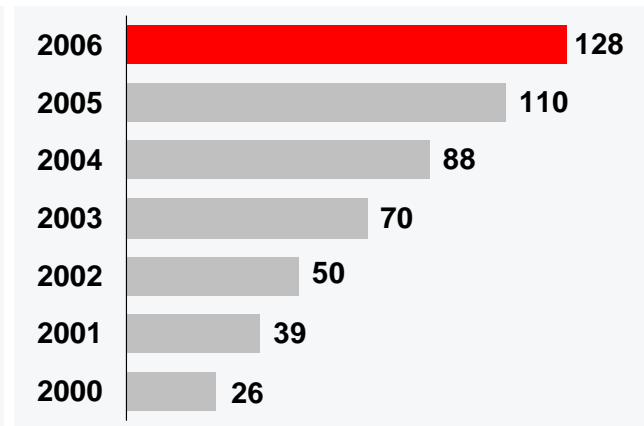
Infrastructure

- Since 1994 non-discriminatory open access to DB infrastructure. Full pricing transparency for infrastructure usage
- Infrastructure continues to benefit from consistent high share of total capex. Focus on existing network, control and command technology and modernization of passenger stations

Services

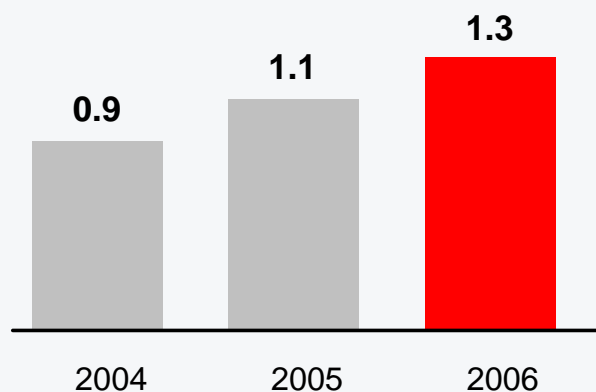
- High share of services for Group customers
- Growing importance of business with non-Group customers

Train kilometers of non-Group railways (mn train-path km)

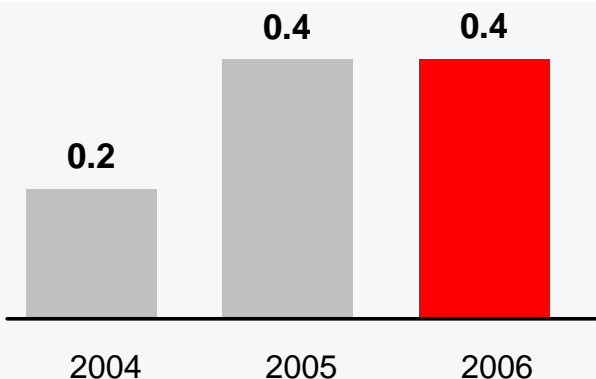


Further optimization and efficiency improvements

Revenues (€bn)



EBIT (€bn)



1 Optimize core business

- Ensure quality of existing network (availability, punctuality)
- Optimize operations
- Continuously improve maintenance processes

2 Realize synergies

- Provide energy resources Group-wide
- Operate integrated IT and telecommunications networks
- Expand systems-related services

3 Generate growth

- Targeted expansion of infrastructure and elimination of bottlenecks:
 - Break up bottlenecks along major routes and strengthen key geographic junctions to accommodate further growth in passenger and freight transport
 - Link the German core track infrastructure beyond national borders
 - Deepen seaports' strategic tie-in with other modes of transport (i.e. maritime terminals)

Overview

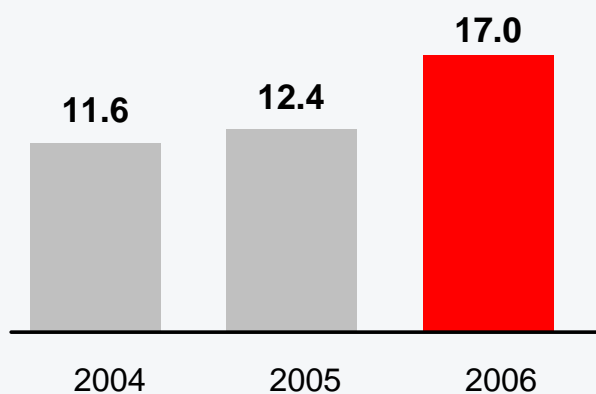
Revenues (%)	EBIT (%)	€mn	2005	2006	+/-
<p>2006: €17.0 bn</p>	<p>2006: €0.6 bn</p>	Revenues	12,426	17,034	+37.1%
		EBIT	272	609	+124%
		Gross Capex	424	384	-9.4%
		Employees (as of Dec 31)	63,698	79,162	+24.3%

#1 in European rail freight transport (based on tkm)	#1 in European land transport (based on revenues)	#2 in global air freight (based on t)	#3 in global ocean freight (based on TEU)
1 Deutsche Bahn	1 Schenker	1 DHL	1 Kühne&Nagel
2 PKP	2 DHL	2 Schenker	2 DHL
3 SNCF	3 DSV	3 UPS	3 Schenker
4 Trenitalia	4 Dachser	4 Panalpina	4 Panalpina
5 RCA	5 Geodis	5 Kühne&Nagel	5 UPS

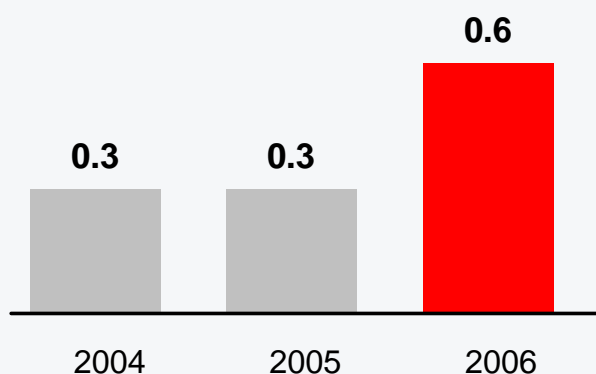
Rankings related to the 2005 FY

Further growth based on leading market positions

Revenues (€ bn)



EBIT (€ bn)



1 Optimize core business

- Improve quality and operational efficiency in rail freight
- Optimize Schenker's IT systems in line with customer requirements
- Market integrated logistics services: intermodal, global, punctual, reliable, affordable

2 Realize synergies

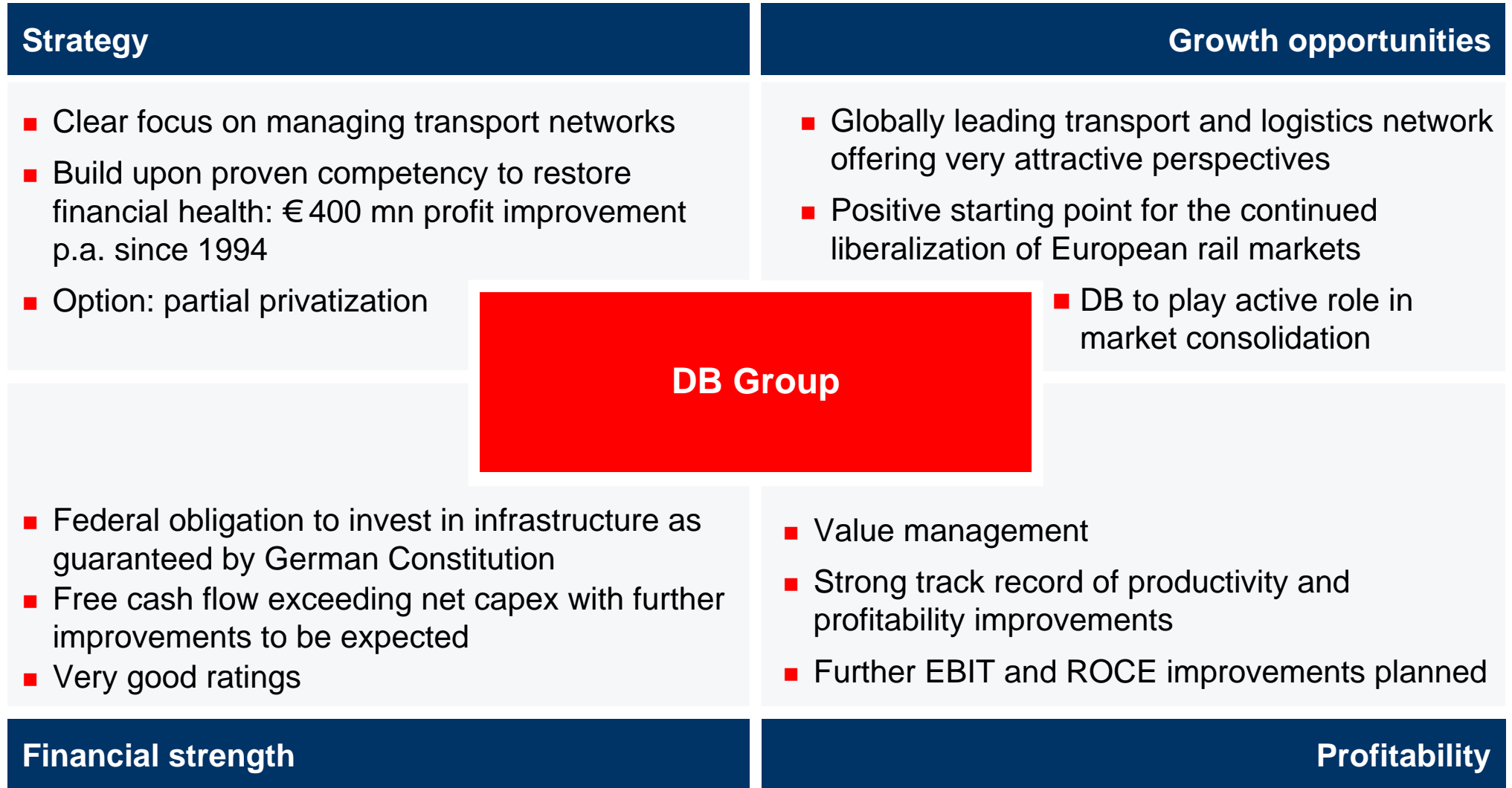
- Raise synergies in European land transport by combining road and rail transport
- Further linkages of ocean freight and rail transport

3 Generate growth

- Pursue expansion of international rail freight network
- Build upon existing European land transport network
- Strong growth rates in Asia and North America drive overall increases in air and ocean freight
- Extend freight forwarding network and contract logistics through direct investments and M&A transactions
- Develop seaport hinterland transport (i.e. through investing in maritime terminals)



DB Group is well positioned for further profitable growth



Key points on DB AG's partial privatization agreed

Key points

(based on
Bundestag
printed paper
16/3493)

- Privatization during current legislative period (until 2009)
- DB AG responsible for management/operations and balance sheet recognition
- Internal labor market and employment guarantees to be continued
- Compatibility with EU legislation
- "Fall back" possible through stipulations for reversion
- Evolution of Federal Network Agency's regulatory instruments

Timing

- By year-end 2007: Completion of legislative process possible
- Starting mid-2008: Partial privatization possible

Finanzpräsentation 2007

Amsterdam – Edinburgh – Frankfurt – London – Milan – Munich – Oslo – Paris – Stockholm – Zurich

Deutsche Bahn AG

Group Treasurer,
Head of M&A

Wolfgang Reuter

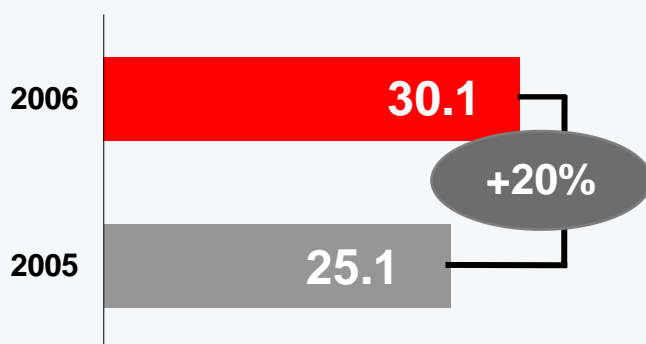
May 2007

Strong development in 2006 Financial Year

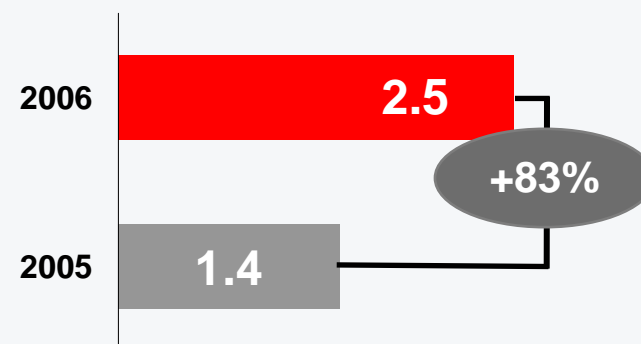
Highlights

- ✓ Market share gains in rail transport as well as continued strong development of international freight forwarding and logistics activities
- ✓ Revenues increased by 19.9% to €30.1 bn (comparable: +7.7%)
- ✓ Significant EBIT growth by €1.1 bn to €2.5 bn
- ✓ All value management figures improved – ROCE increase to 7.5%
- ✓ Gross capital expenditures at a slightly higher level of €6.6 bn

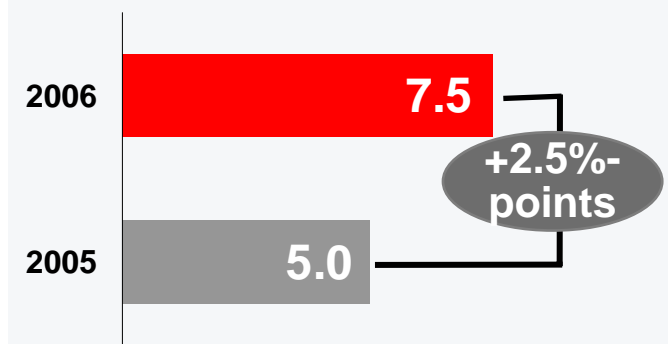
Revenues (€bn) ↗



EBIT (€bn) ↗



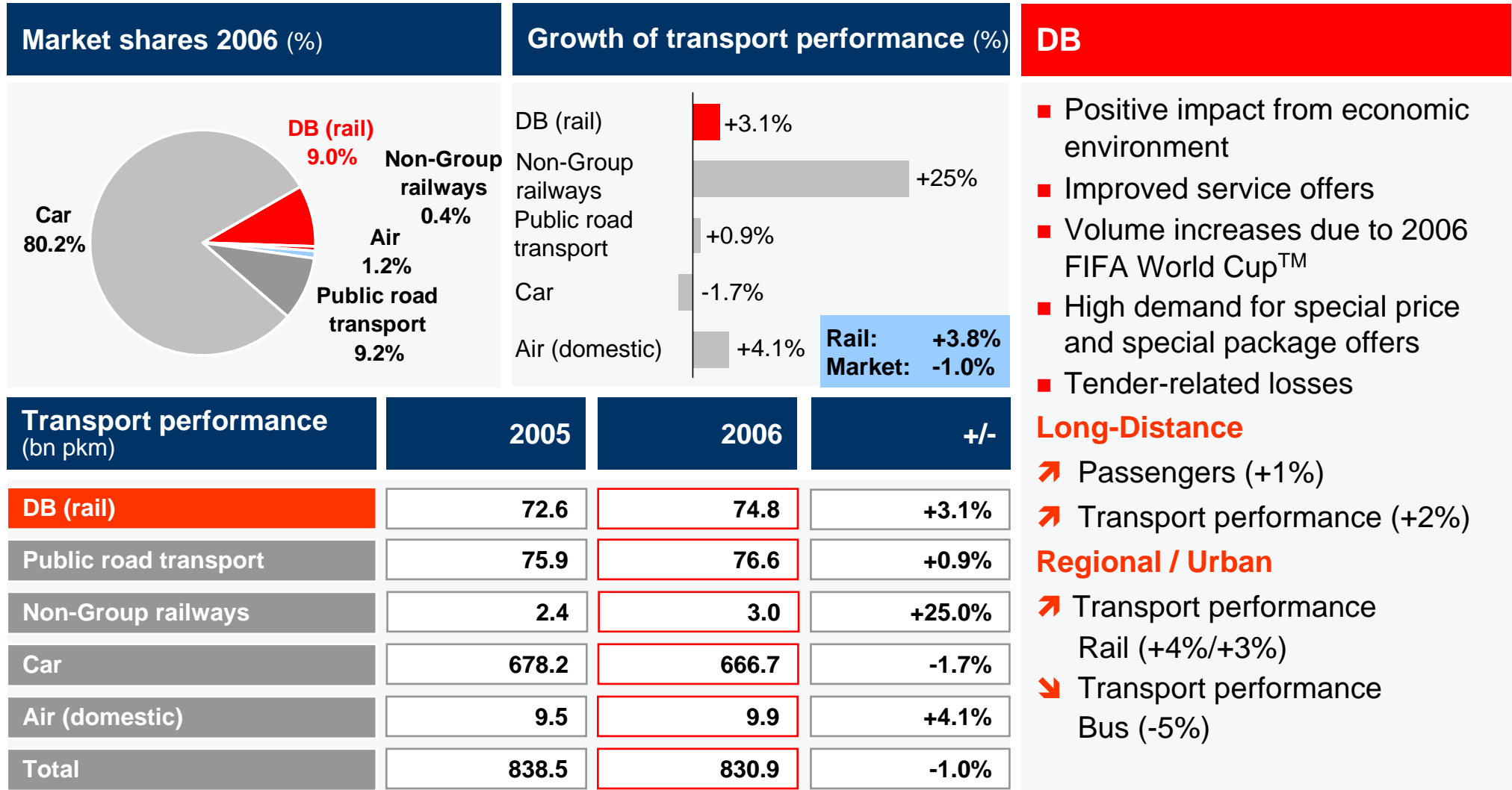
ROCE (%) ↗



General remarks

Market environment	Economic environment more favorable ↗ Significant improvement in Germany ↗ Strong development of international freight forwarding and logistics markets ↘ Impact from higher energy prices	Δ GDP	2006	2005
		Germany	+2.7%	+0.9%
		Euro-Zone	+2.7%	+1.4%
		China	+10.7%	+10.4%
		World	+3.8%	+3.3%
Infrastructure utilization	Passenger Stations (2006: 144.2 mn stops) ↗ Station stops of non-Group railways (+20%) Track Infrastructure (2006: 1,016 mn train-path km) ↗ Train kilometers of non-Group railways (+16%)	Non-Group railways	2006	2005
		Number	328	300
		Train-path km (mn)	128	110
Comparability of 2006 FY	Growth from operations and acquisitions			
	<ul style="list-style-type: none"> ■ Additions in 2006: BAX Global (BAX), RBH Logistics GmbH (RBH), Schenker Linjegods AS (Linjegods), Roll Spedition GmbH (Roll) und StarTrans-Gruppe (StarTrans) ■ Disposals in 2005: Deutsche Eisenbahn-Reklame GmbH (DERG) und STINNES-data-SERVICE GmbH (SDS) 			

Rail showed significant growth in German passenger transport market



All data for 2006 is based on information and estimates available as of Feb 27, 2007

Rail showed strongest growth rate in German freight transport market

Market shares 2006 (%)	Growth of transport performance (%)			DB
	DB (rail)		+9.5%	<ul style="list-style-type: none"> Stimulus from economic environment – especially for rail freight business Additional impact from addition of RBH <p>Railion</p> <ul style="list-style-type: none"> Freight carried (+12%) Tons per train (+4%) Transport performance (+10%) <ul style="list-style-type: none"> Railion Deutschland (+8%, +6.7 bn tkm) Railion Nederland (+9%, +0.4 bn tkm) RBH (-, +1.3 bn tkm)
	Non-Group railways		+28%	
	Road		+8.0%	
	Ship		-0.2%	
			Rail: +12% Market: +7.0%	
Transport performance (bn tkm)	2005	2006	+/-	
DB (rail)	81.7	89.5	+9.5%	
Non-Group railways	13.7	17.5	+28.0%	
Road	404.5	437.0	+8.0%	
Ship	64.1	63.9	-0.2%	
Total	580.8	624.0	+7.0%	

All data for 2006 is based on information and estimates available as of Feb 27, 2007

Schenker exceeds dynamic market development in European Land Transport

Revenue growth 2006 (%)		Regional revenue split 2006 (%)		Schenker	
Market	+6.8%			<ul style="list-style-type: none"> ■ Growth rates above market average: <ul style="list-style-type: none"> ➤ Shipments +10 % ➤ Revenues +22 % ➤ Highest organic growth rates in Eastern Europe (+24%) ■ Initiatives started to ensure market Leadership: <ul style="list-style-type: none"> JUMP (a jump forward in scheduler reliability and KPI-improvement) SPEED (improvement of leadtimes) 	
Schenker	(+11%) +22%				
W. Europe	(+10%) +27%				
E. Europe	+24%				
Scandinavia	(+9%) +24%				
Germany	+12%				
(excluding Linjegods and Hangartner)					
Shipment volume (mn)	2005	2006	+/-		
Crossborder (import + export)	7.9	9.5	+20.0%		
Domestic cargo	39.4	43.6	+10.7%		
Domestic parcel	14.5	15.0	+3.4%		
Total	61.8	68.1	+10.2%		
Revenues (€ mn)	4,178	5,109	+22.3%		

Schenker outpaces market development in air and ocean freight

Volume growth 2006

(Air: % tonnage / Ocean : % TEU)

Air freight (t)

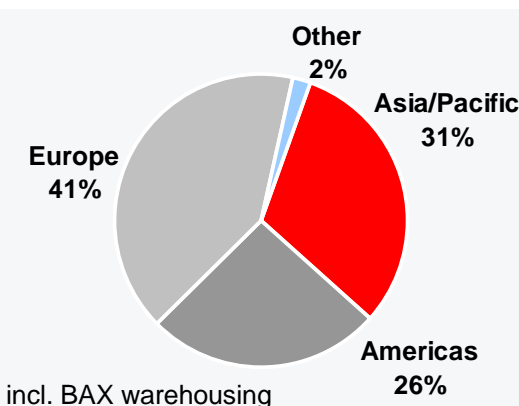


Ocean freight (TEU)



Regional revenue split 2006

(%)

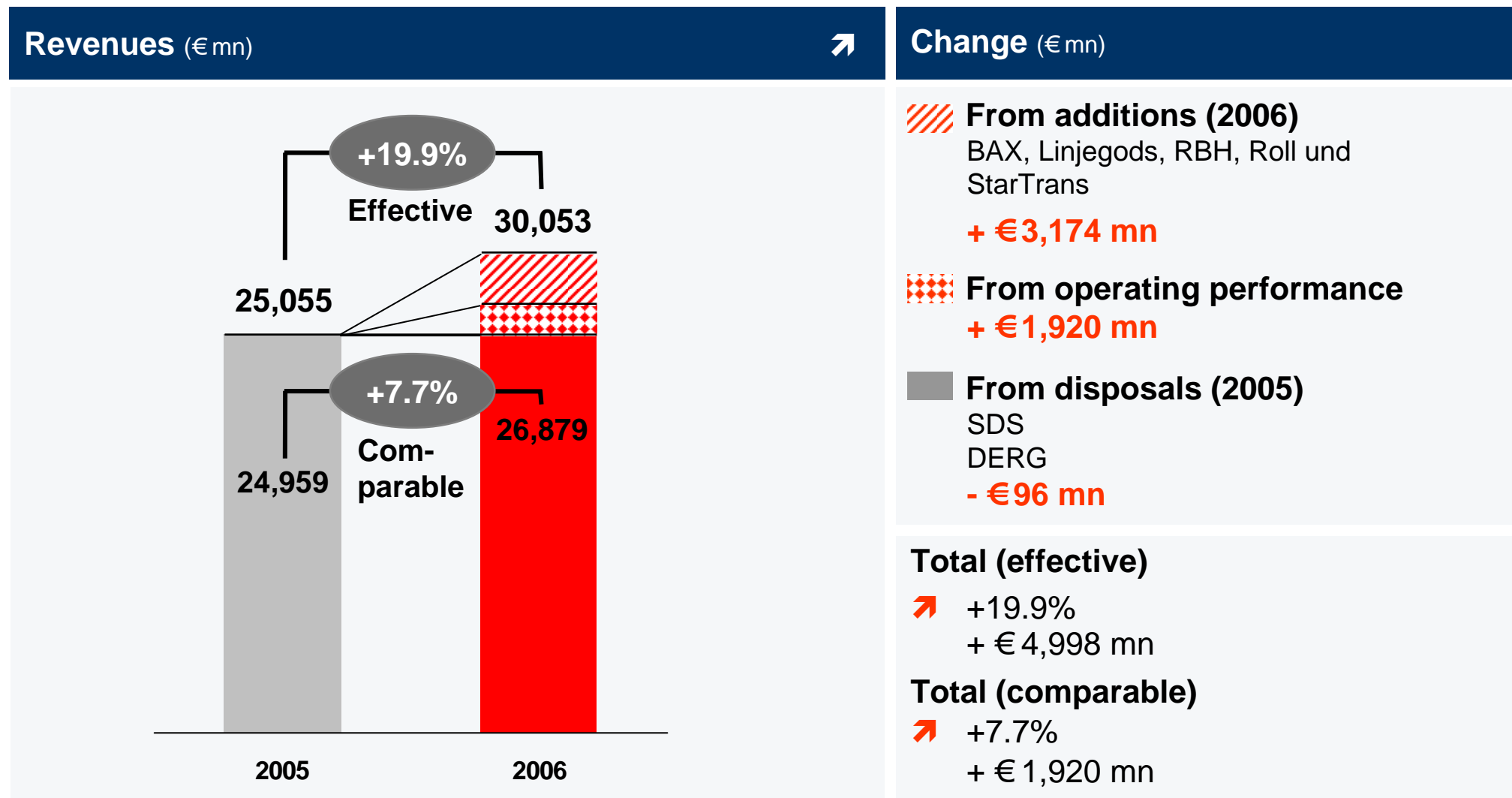


Schenker

- Growth rates above market average:
 - Air freight: +17%
 - Ocean freight: +20%
 - Revenues: +90.6%
 - comparable: +19%
- Highest growth rates both in air- and ocean freight in Asia-related traffics

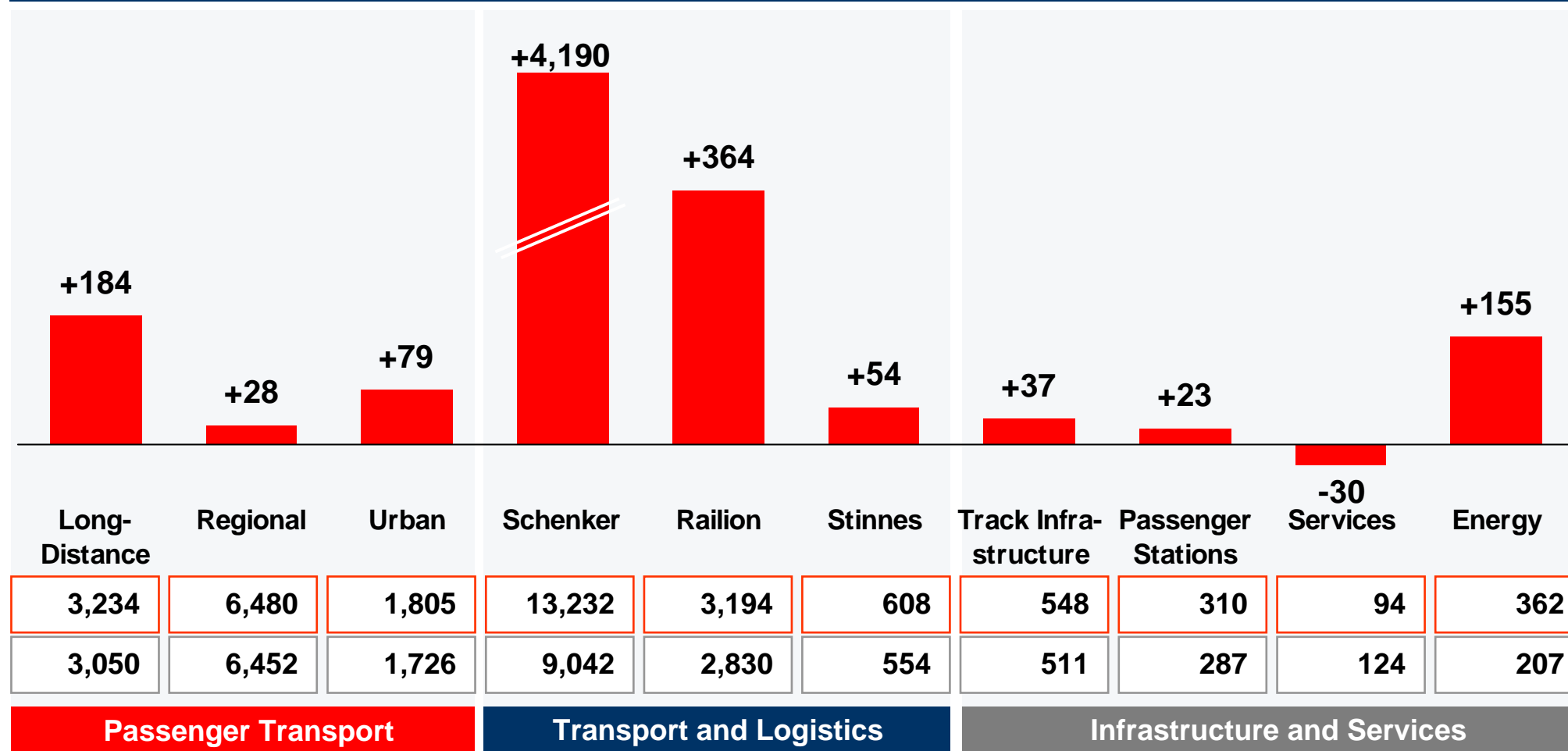
Volume	2005	2006	+/-
Ocean freight Schenker (TEU)	972,833	1,171,420	+20.4%
Air freight Schenker (t export)	572,627	667,451	+16.6%
Air freight BAX (t export)	N/A	547,718	N/A
US domestic network (t)	N/A	188,405	N/A
Revenues (€ mn)	3,620	6,901	+90.6%

Further significant revenue growth



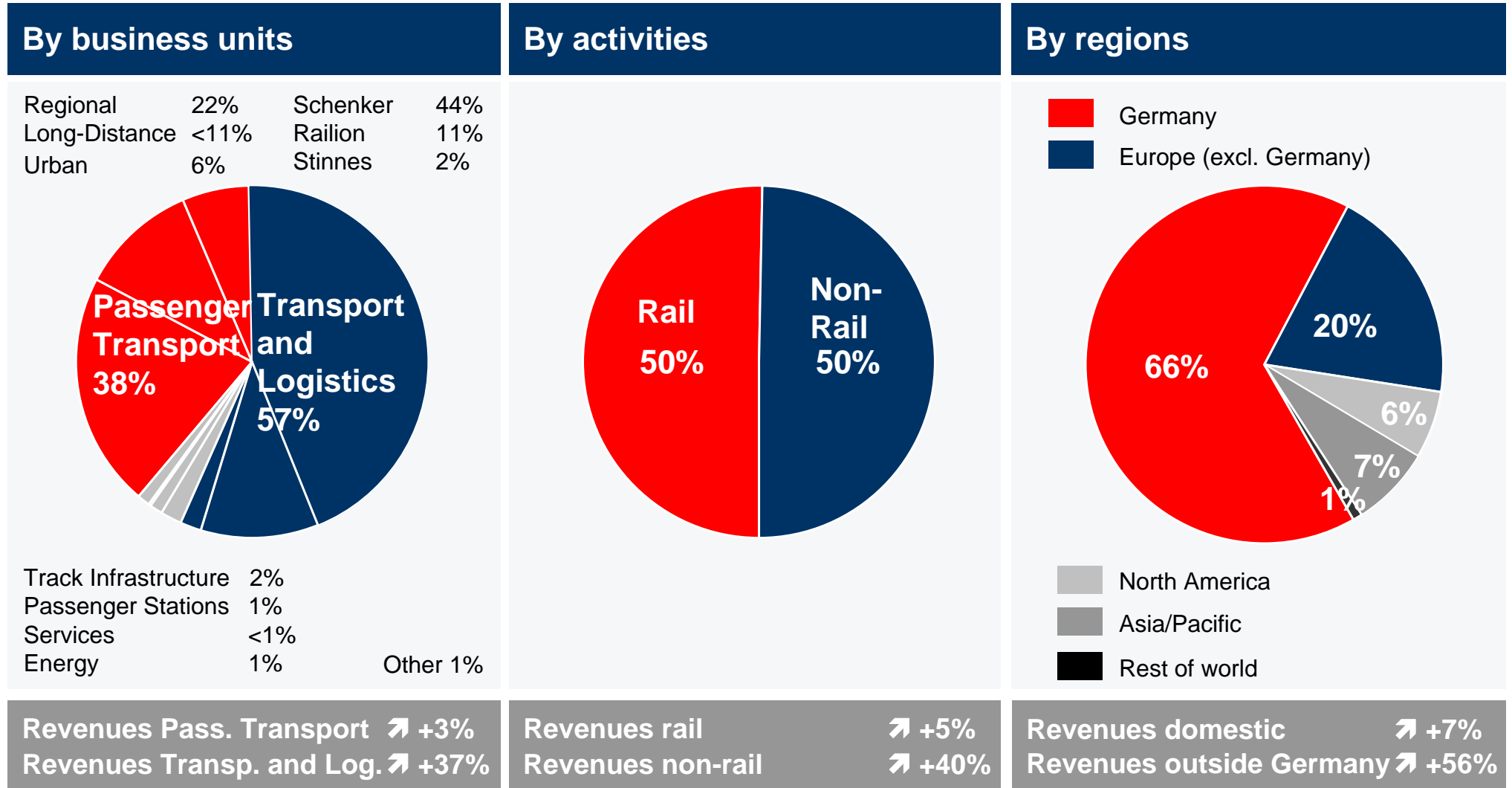
Revenue increase broadly based across business units

Revenues by business units (€ mn)



Other operating activities incl. Holding: - €86 mn vs. 2005

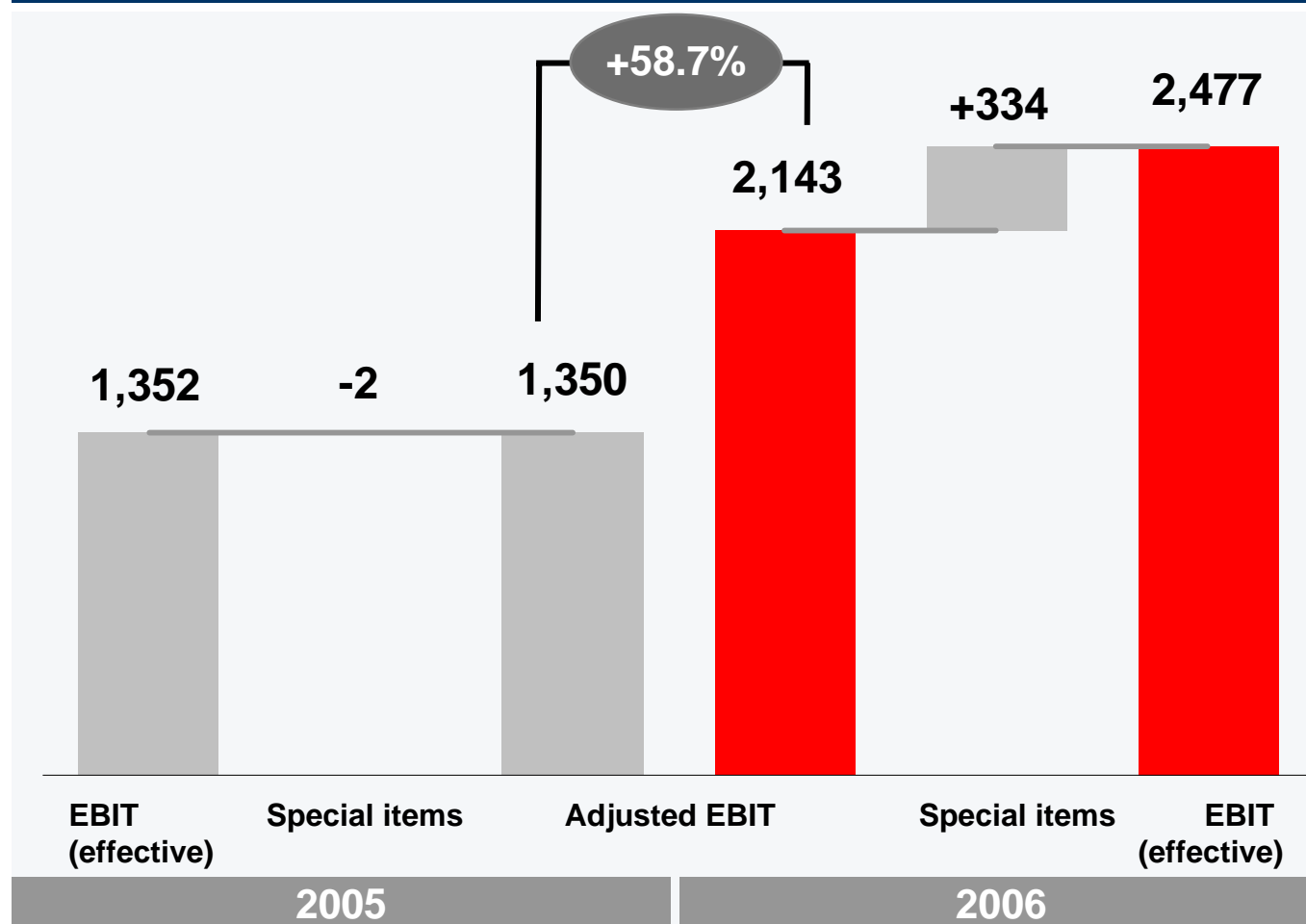
Structure: growth potential realized in line with strategy



EBIT development affected by special items

Derivation from effective EBIT (€ mn)

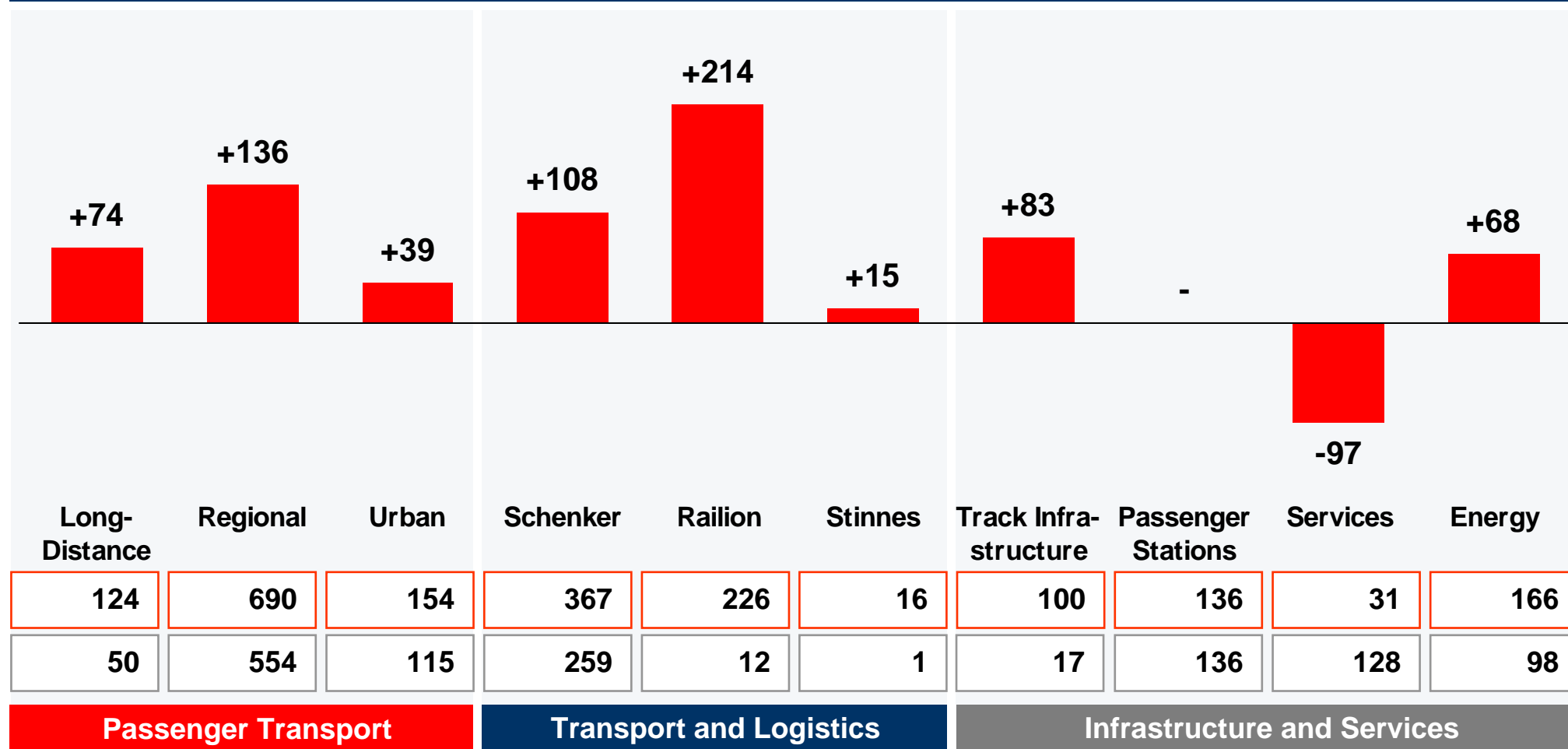
Special items



- 2006**
 primarily accounting profits from sale of financial assets (€ 70 mn) as well as the effect of the Federal Administrative Court's (Bundesverwaltungsgericht) decision regarding payment to the Federal Border Police (Bundesgrenzschutz) for providing rail police services between 2002 and 2005 (€ 256 mn)
- 2005**
 accounting profits from the disposal of investments and the establishment of provisions for potential liabilities, which more or less offset each other

EBIT increase broadly based across business units

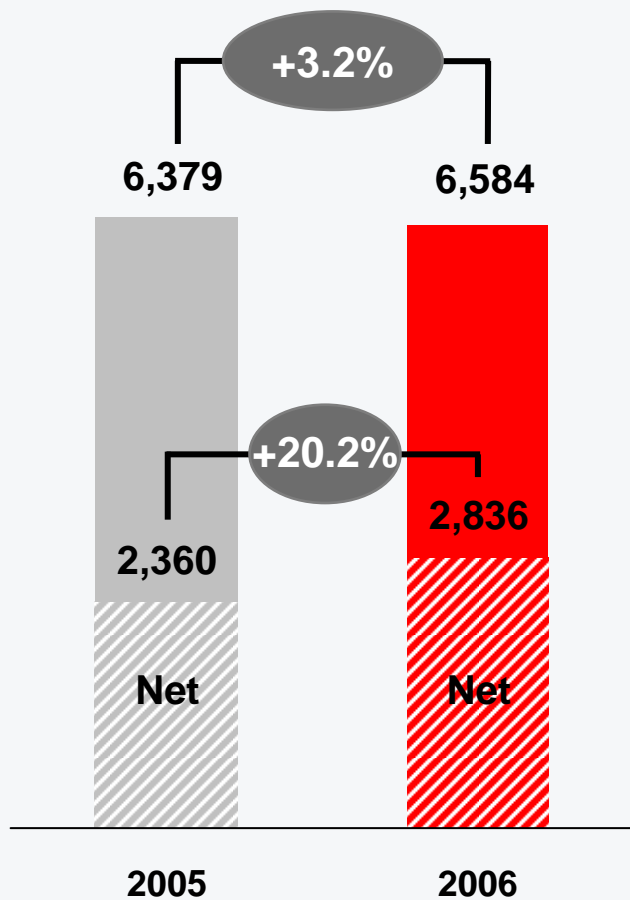
EBIT by business units (€ mn)



Other operating activities incl. holding and consolidation: + € 485 mn vs. 2005

Modernization process continued: capex programs of €6.6 bn

Gross capital expenditures (€ mn)



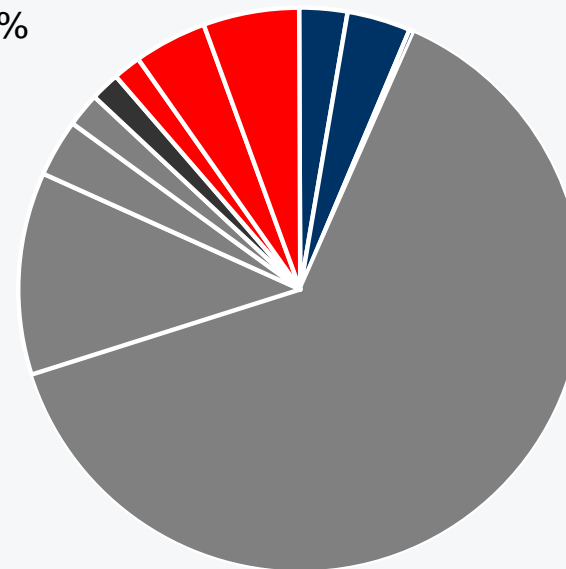
Split by business units (%)

11% Passenger Transport

Regional	6%
Long-Distance	4%
Urban	1%

6% Transport and Logistics

Schenker	3%
Railion	2%
Stinnes	<1%



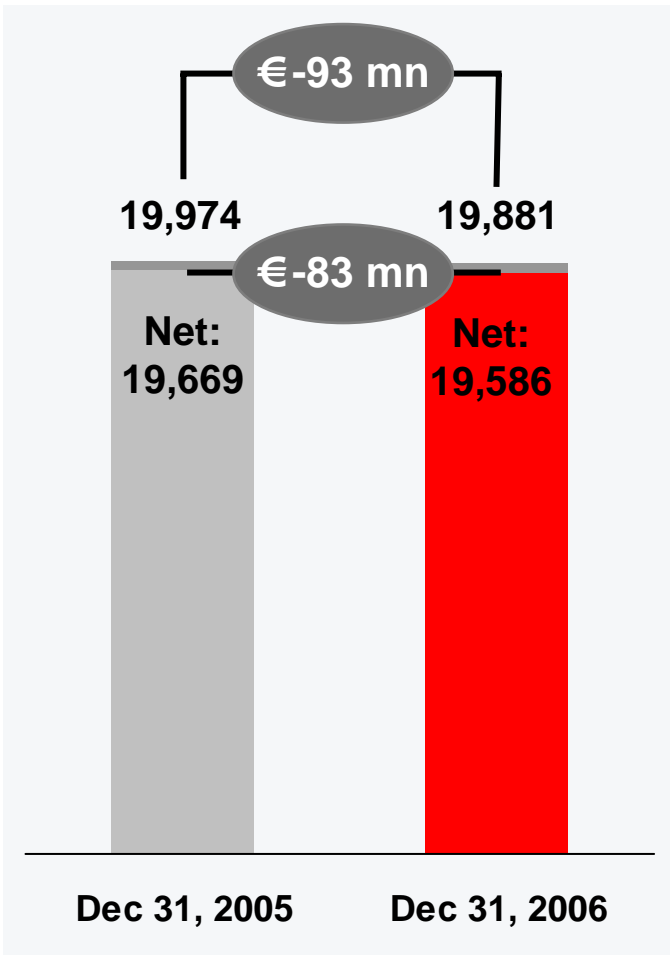
82% Infrastructure and Services

Track Infrastructure	67%	Services	4%
Passenger Stations	10%	Energy	<2%

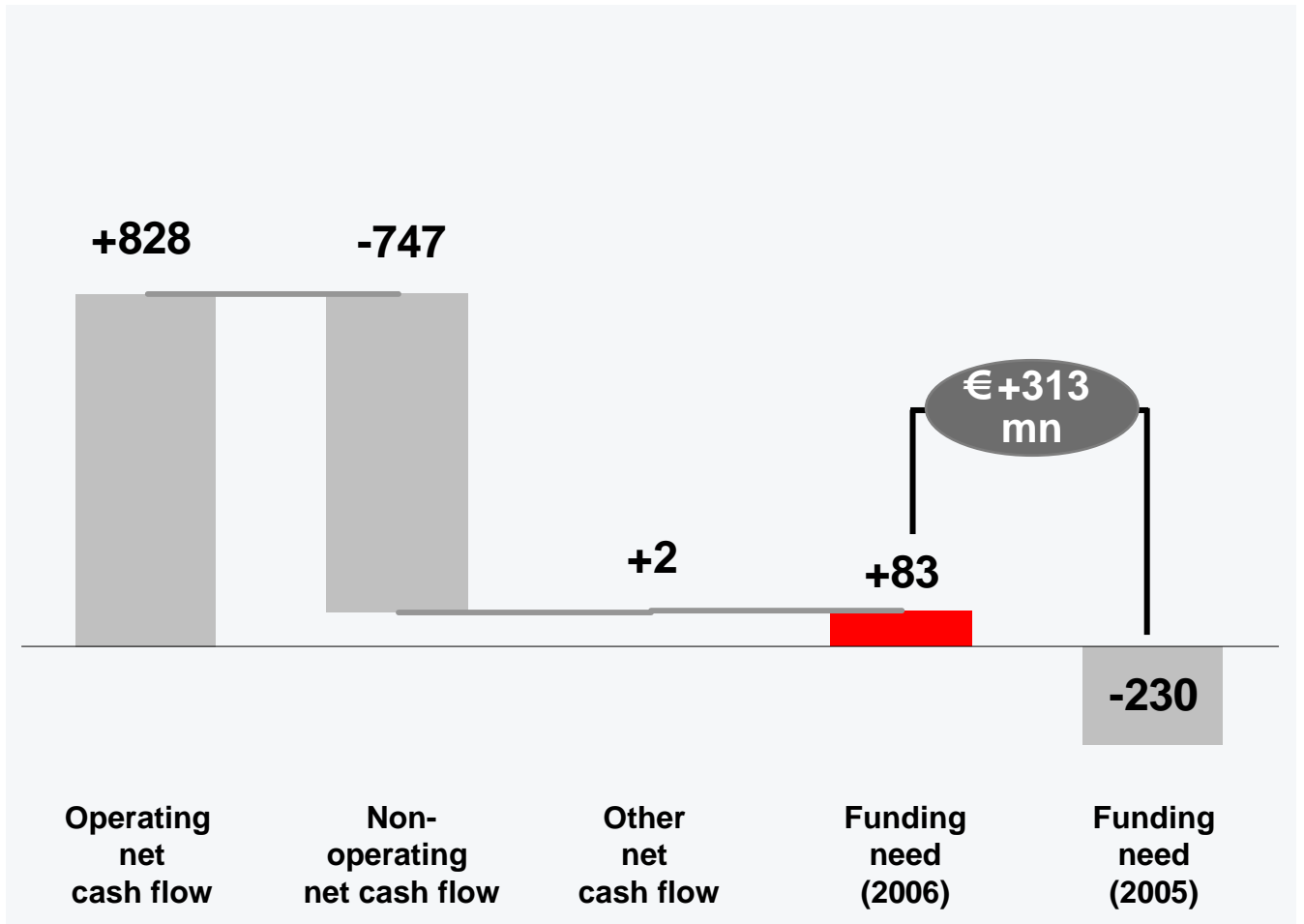
Other <1%

No funding need from capex programs and acquisitions

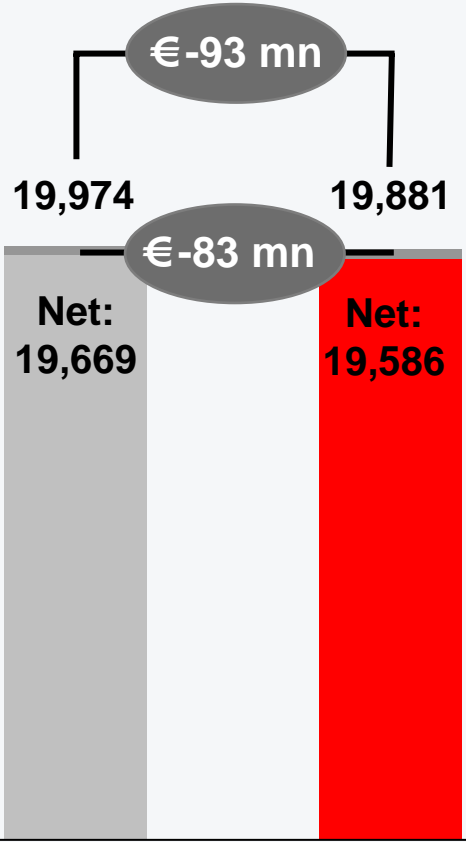
Financial debt (€ mn) ↘



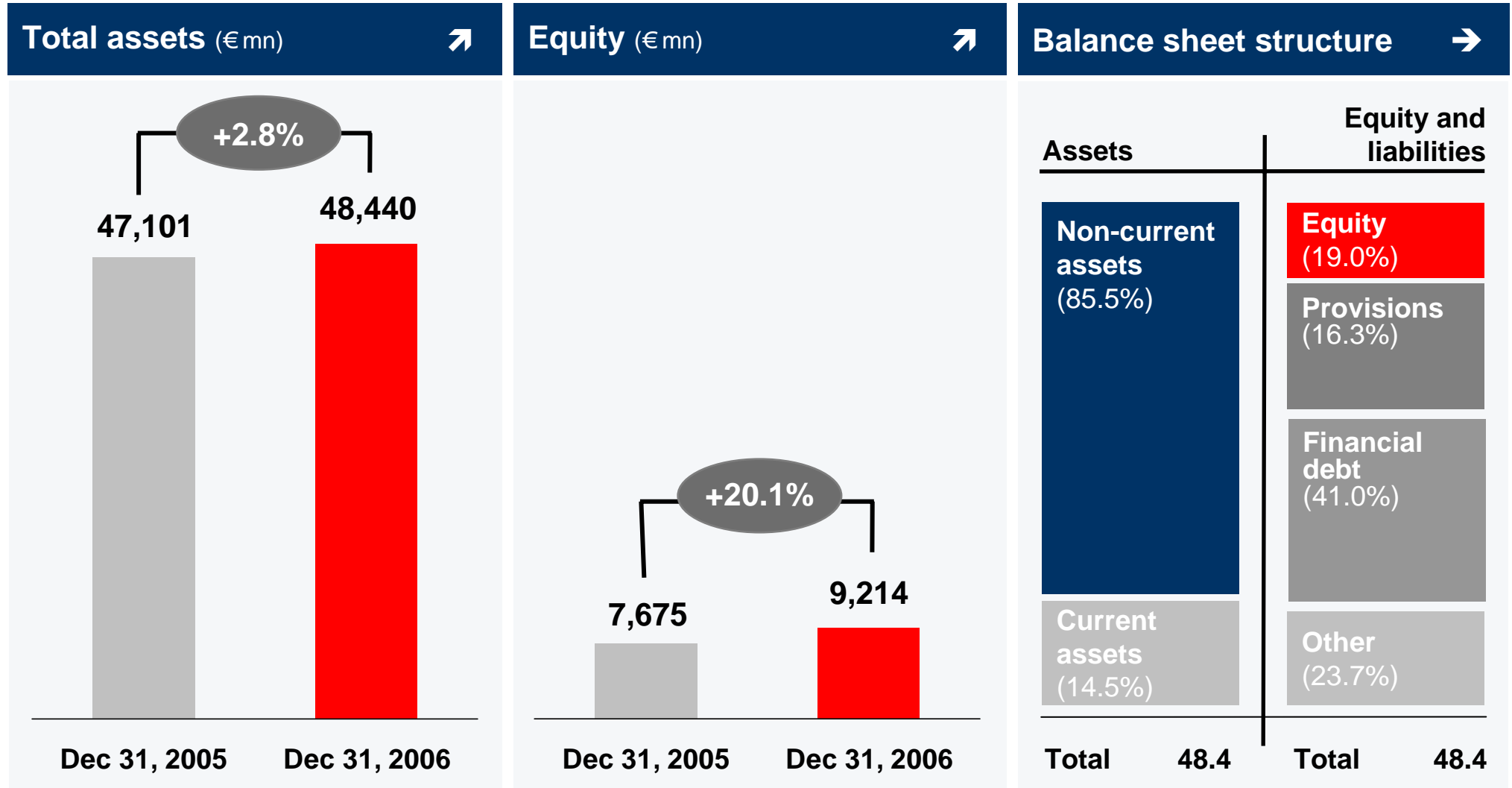
Derivation of funding need (€ mn) ↘



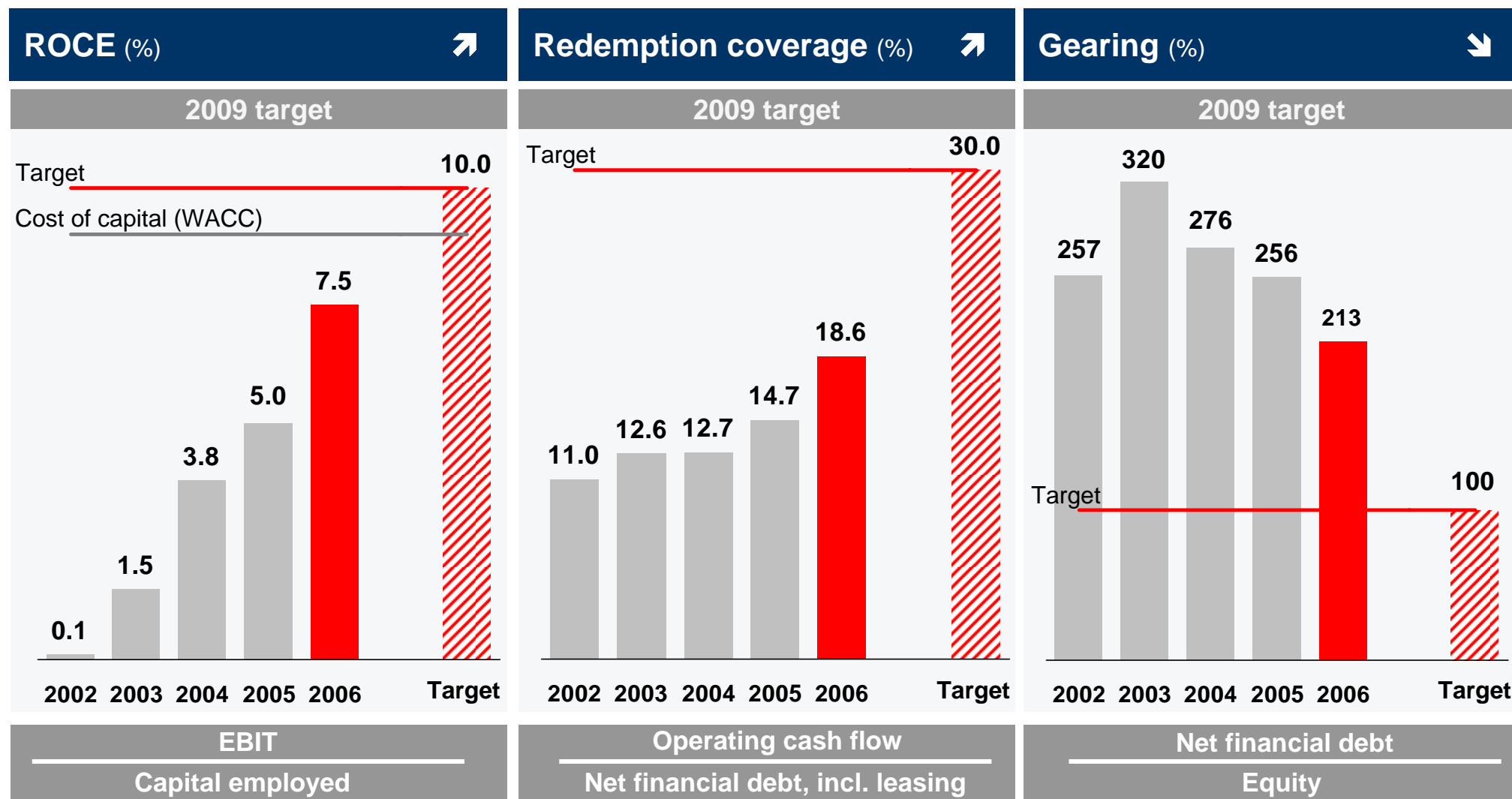
Structure of financial debt

Financial debt (€ mn)	↘	2005	2006	+/-
 <p>Net: 19,669 (Dec 31, 2005) vs Net: 19,586 (Dec 31, 2006)</p> <p>Change: €-83 mn</p> <p>Change: €-93 mn</p>	Bonds	10,115	11,233	+1,118
	+ Eurofima	1,865	1,609	-256
	+ Commercial Paper	-	357	+357
	+ Bank liabilities (incl. EIB)	2,651	1,571	-1,080
	Subtotal	14,631	14,770	+139
	+ Finance lease (PV)	1,549	1,486	-63
	+ Other	154	25	-129
	Interest-bearing debt	16,334	16,281	-53
	+ Interest-free loans (PV)	3,640	3,600	-40
	Financial debt	19,974	19,881	-93
	- Cash and cash equivalents	305	295	-10
	Net financial debt	19,669	19,586	-83

Structural improvement and slight increase of total assets



Positive development of all value management figures continued



Figures up to 2003 financial year according to HGB

Rating and refinancing structure

Rating

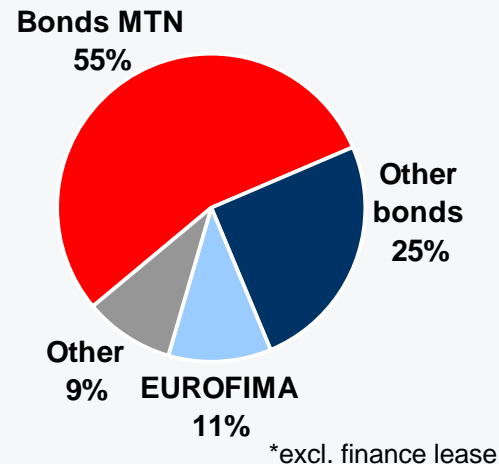
- **Excellent ratings:**
 Moody's: Aa1/stable
 S&P: AA/stable
- Ratings in 2006 confirmed

Major 2006 refinancing activities

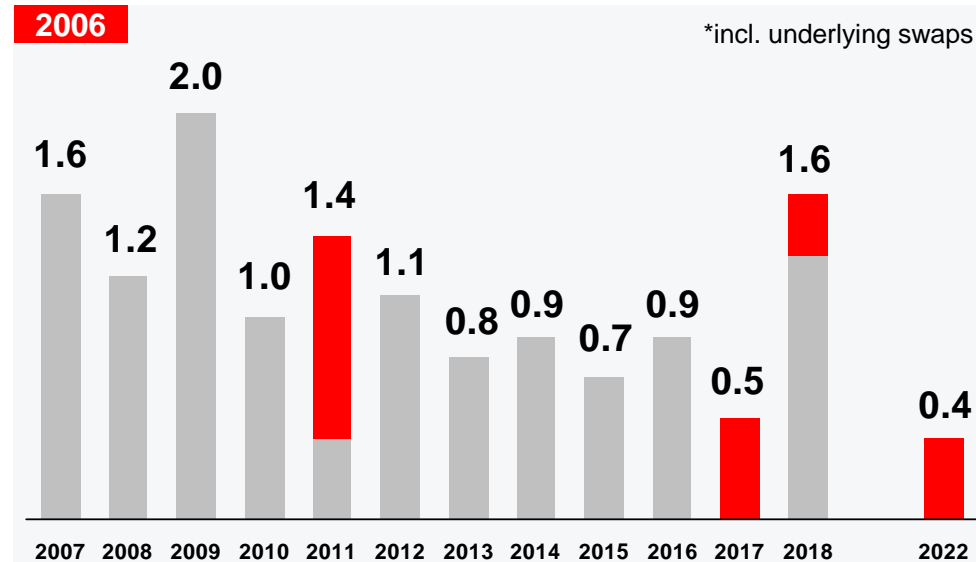
- Total volume in 2006:** 1,789 Mio. €
- USD 800 mn, 5-year bond with a 5.125% coupon (issued 12/05, payment 01/06)
 - USD 400 mn increase of original USD 800 mn bond
 - € 300 mn increase of 4.75 bond issued in 2003
 - € 500 mn, 10-year bond with a 4,00% coupon

Interest-bearing debt* (%)

€14.8 bn
(as of Dec 31, 2006)

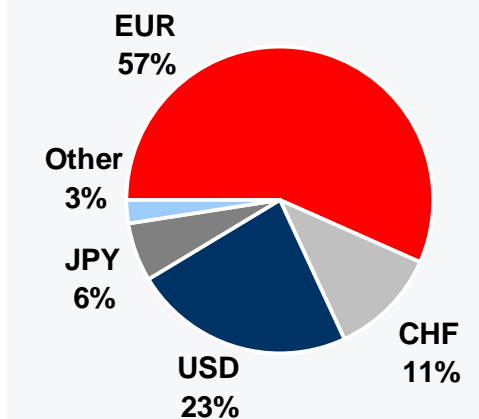


Maturity profile* bonds/EUROFIMA (€bn)



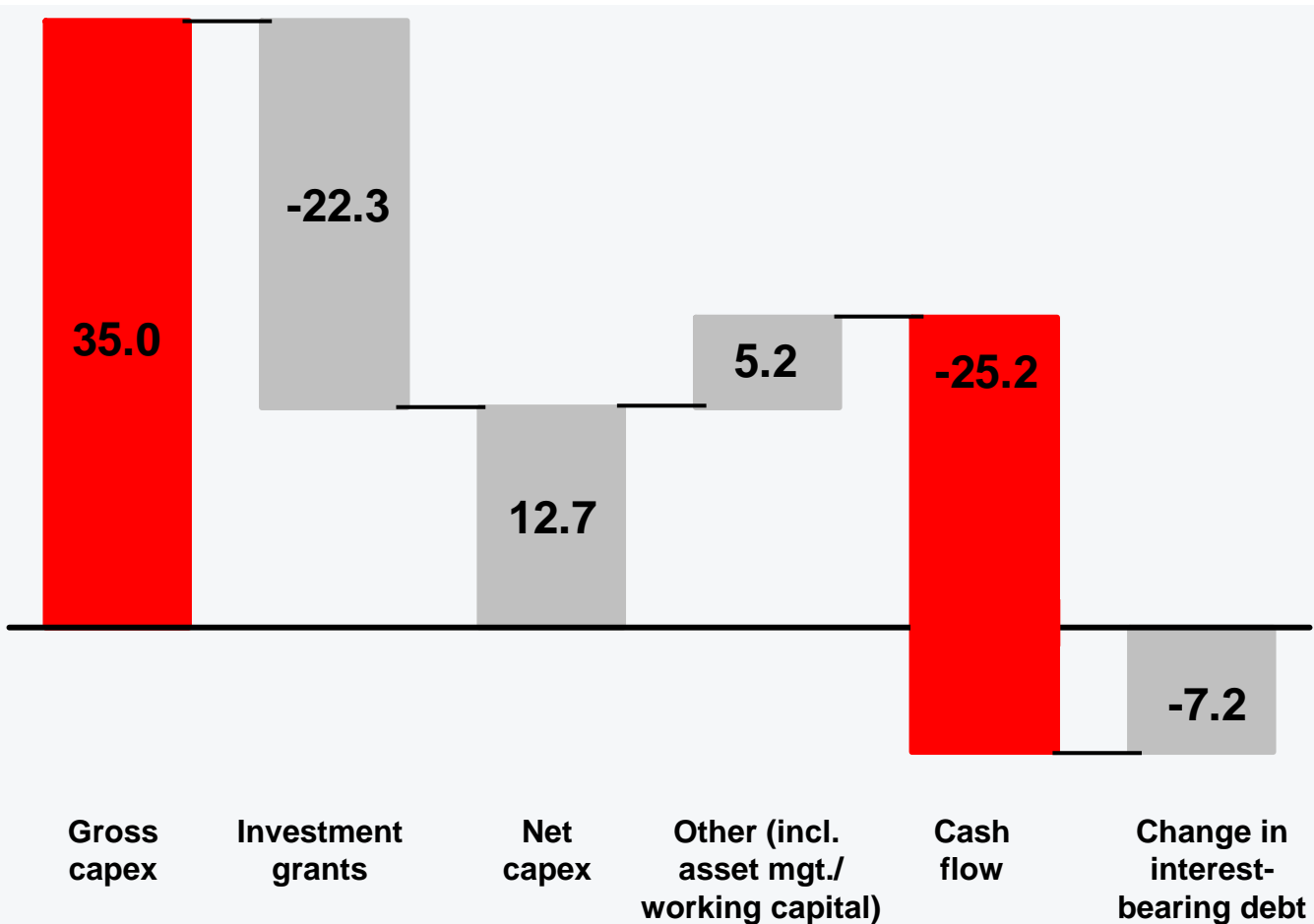
Currency structure Of MTN program (%)

€8.1 bn
(as of Dec 31, 2006)

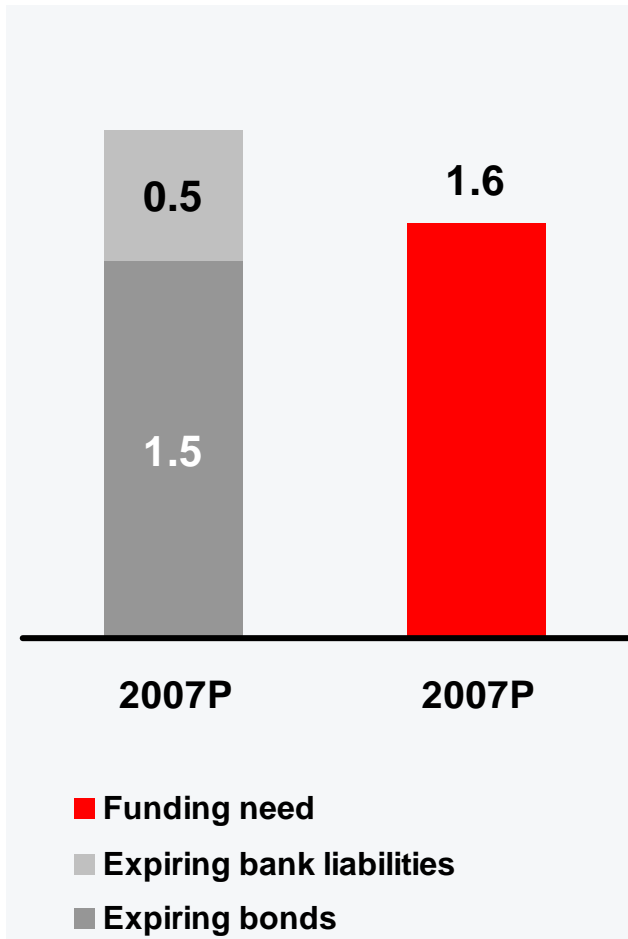


Financing requirements

Capex and financing 2007-11 (€bn)



Capital market activities (€bn)



Focus on rating quality

Very good ratings	<ul style="list-style-type: none"> ■ Ratings: Moody's (Aa1) / S&P (AA) ■ Positive business development ■ Stable financial profile
Obligations of the Federal Republic of Germany	<ul style="list-style-type: none"> ■ Federal obligations resulting from Art. 87e German Constitution <ul style="list-style-type: none"> „Infrastructure obligations“: High share in funding of infrastructure capex, amounting to around €3 bn p.a. „Public interest obligations“: Provision of funds for ordering local passenger transport services, amounting to around €6.7 bn p.a. Privatization threshold: Up to 49.9% of shares to be privatized due to constitutionally mandated Federal majority shareholding („ownership clause“)
Significant responsibility	<ul style="list-style-type: none"> ■ DB guarantees overall mobility in Germany and represents Europe's largest company providing integrated mobility, transport and logistics services.
Operating performance	<ul style="list-style-type: none"> ■ Stable cash flow due to long-term service contracts with Federal states (2006 revenue share: 15%) ■ Vertical integration as a major factor for business success ■ Productivity improved by 245%, EBIT increased by €5.1 bn and total capex of €99 bn since the 1994 German Rail Reform ■ Sound financing structure and conservative funding strategy

Further improvements in 2007 Financial Year

Forecast 2007 Financial Year

- Further improvements of quality and efficiency
- Modernization to be continued
- Further revenue increase by approximately 3%
- Further improvement of adjusted EBIT before special items

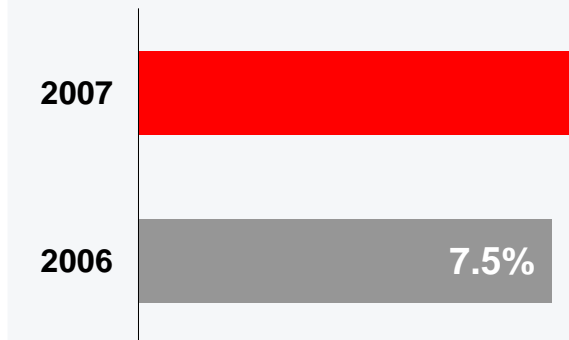
Prerequisites

- Global political stability
- Further economic growth in Germany – but slower than in 2006
- Decrease / no further increase of energy prices

Revenue forecast (€ bn) ↗



ROCE forecast (%) ↗



Finanzpräsentation 2007

Amsterdam – Edinburgh – Frankfurt – London – Mailand – München – Paris – Stockholm – Zürich

Thank you very much for your attention