



Quality that persuades

2017 Interim Results Press Conference



Deutsche Bahn AG

Berlin, July 26, 2017

We raised long distance patronage once again



Record patronage in H1 2017:
over 68 m passengers

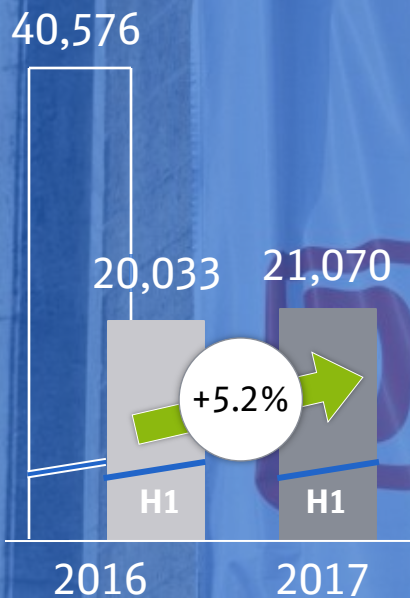
in long distance transport



Our success continues, with revenues and EBIT up year on year

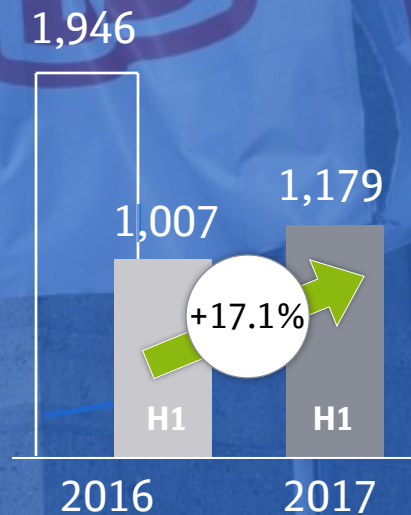


Revenues, DB Group¹
in EUR million



EBIT, DB Group¹
in EUR million

ROCE 6.0% → 6.8%



¹ Revenues and EBIT adjusted for special items

We boosted volumes in all our rail passenger transport segments



DB rail transport volumes, H1 2017

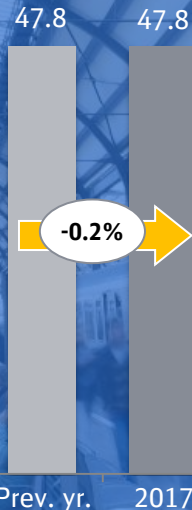
Long distance
(in billions of pkm)



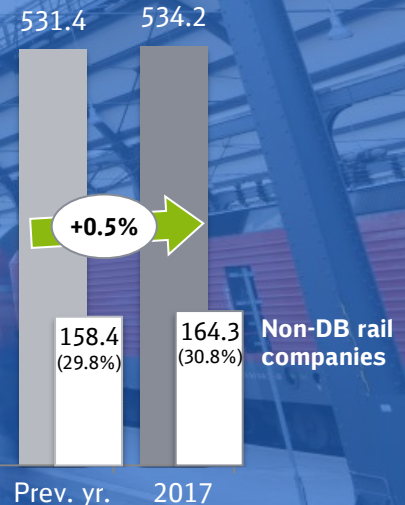
Regional rail¹
(in billions of pkm)



Rail cargo
(in billions of tkm)



Infrastructure²
(in millions of train-path km)



1 Excluding DB Arriva; including Usedomer Bäderbahn

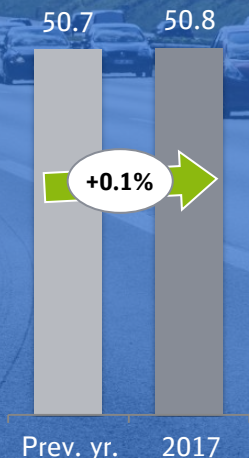
2 Including Usedomer Bäderbahn

We grew in all our logistics segments, and especially in air and ocean freight

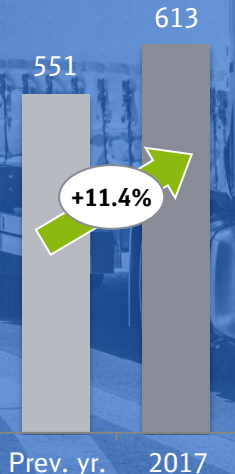


Transport volumes at DB Schenker, H1 2017

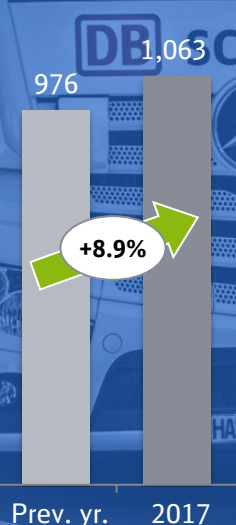
Land transport
(in m of consignments)



Air freight
(in thousands of metric tons¹)



Ocean freight
(in thousands of TEUs^{1,2})



Contract logistics
(revenues in EUR million)



1 Exports only, to avoid double counting

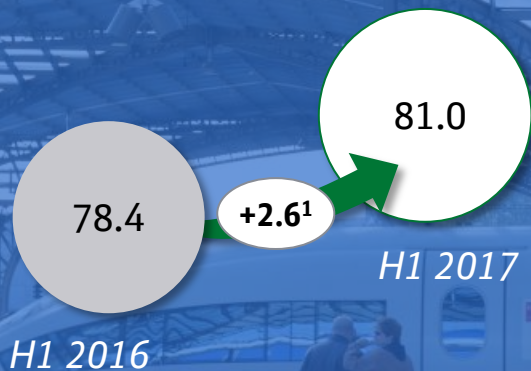
2 TEU = Twenty-foot equivalent unit

3 Adjusted for currency effects

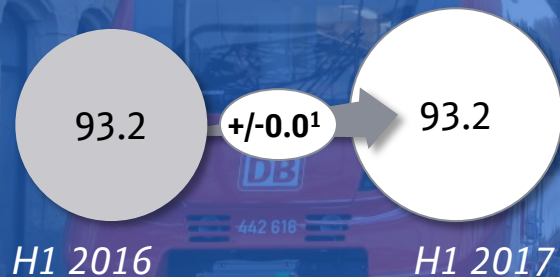
We continue to improve punctuality in passenger transport



Long distance
(in %)



Regional²
(in %)



1 Percentage points

2 Excluding S-Bahn service

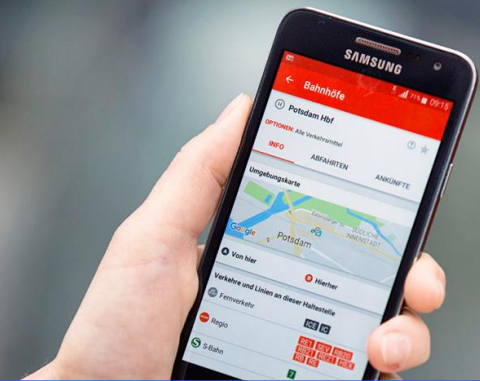
We have implemented numerous measures to improve quality and service for our customers



PlanStart project teams to improve punctuality

Entertainment with Maxdome

Passenger comfort campaign: ICE 3 redesign



Passenger information: DB line agent app

Notification via WhatsApp when cleaning is needed

Expanded service on DB group ticket app

We are further expanding investment in our infrastructure



Record investment of EUR 5.5 billion

to modernize stations



VDE¹ 8 – the largest service expansion in the history of DB is set for December



Starting on December 10, 2017

17 million residents

will benefit from the expansion

We are improving quality of life by offering innovative solutions in cities



Program for the future: Smart Cities

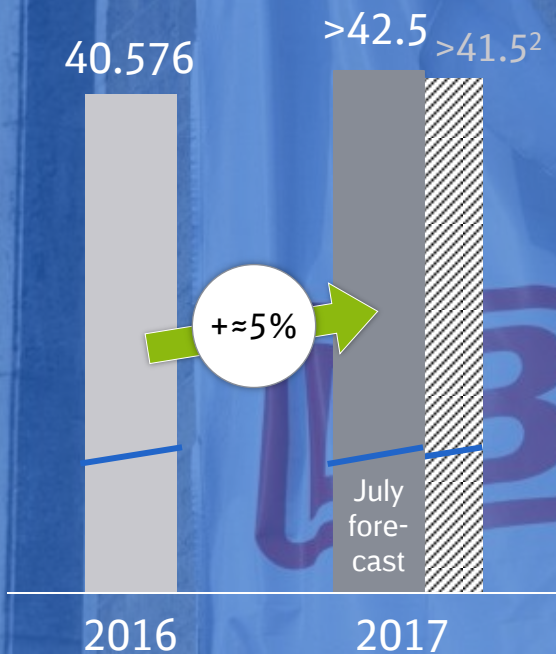
Developing smart solutions for mobility,
logistics and stations in cities



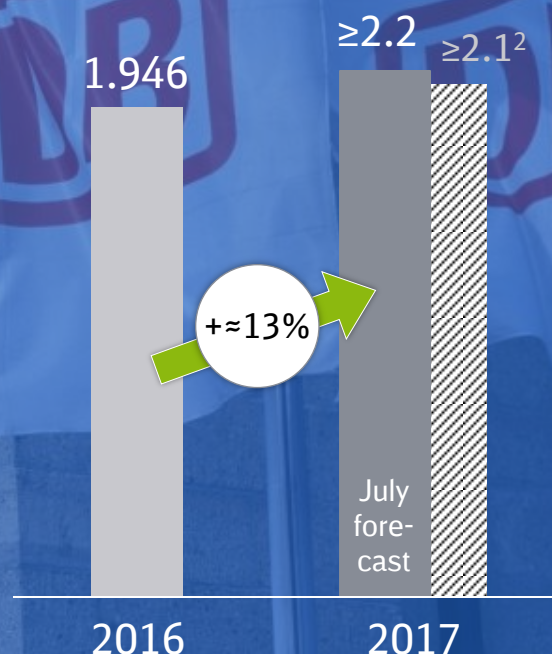
We have raised our forecasts for revenues and EBIT for 2017



Revenues, DB Group¹
in EUR billion



EBIT, DB Group¹
in EUR billion



¹ Revenues and EBIT adjusted for special items ² Forecast as of March 2017

Photo credits



- Front page Max Lautenschläger
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- Slide 5 Michael Neuhaus
- Slide 6 Axels Hartmann, Christoph Müller
- Slide 7 From top left (clockwise): Deutsche Bahn AG, Deutsche Bahn AG, Oliver Lang, Uwe Miethe, Deutsche Bahn AG, Pablo Castagnola
- Slide 8 Deutsche Bahn AG
- Slide 9 Deutsche Bahn AG / Barteld Redaktion
- Slide 10 Deutsche Bahn AG
- Slide 11 Wolfgang Klee