



**Working together for better quality, more customer focus
and greater success**

2016 Interim Results Press Conference



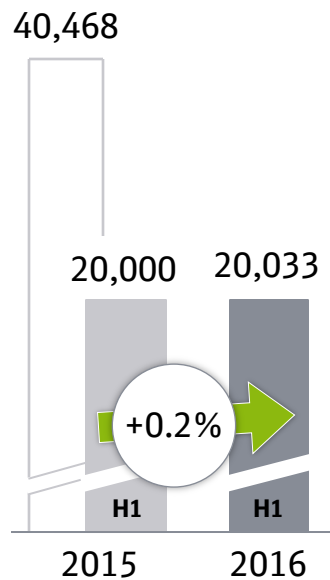
Deutsche Bahn AG

Berlin, July 27, 2016

Revenues stable year on year – EBIT up

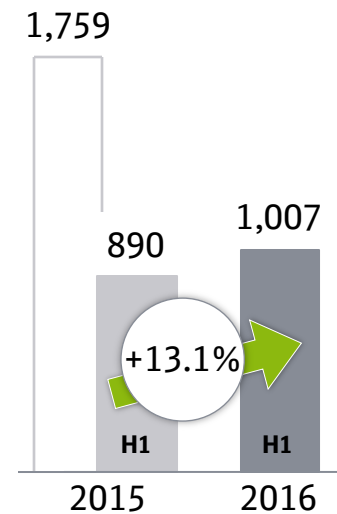


Revenues, DB Group¹
in EUR m



EBIT, DB Group¹
in EUR m

ROCE 5.1% → 6.0%



¹ Revenues and EBIT adjusted for special items

Rise in long-distance service, drop in freight transport



Rail performance, year to date June 2016

Long distance



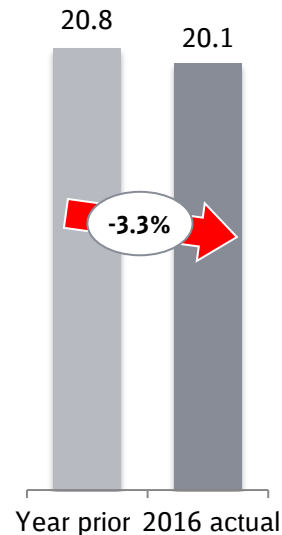
(in billions of pkm)



Regional rail¹



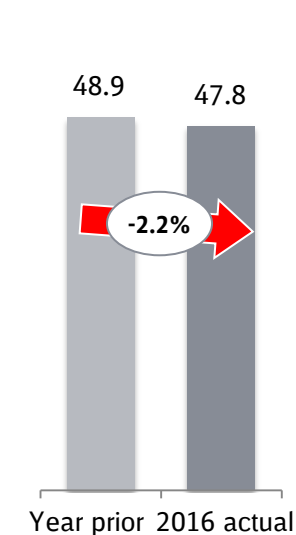
(in billions of pkm)



Rail freight



(in billions of tkm)



Infrastructure²



(in millions of train-path km)



¹ Excluding DB Arriva; including Usedomer Bäderbahn

² Including Usedomer Bäderbahn

Slight drop in land transport; rise in air and ocean freight; strong growth in contract logistics



Logistics performance, year to date June 2016

Land transport
(in millions of consignments)



50.9 50.7

-0.3%

Year prior 2016 actual

Air freight
(in thousands of metric tons¹)



546 551

+0.9%

Year prior 2016 actual

Ocean freight
(in thousands of TEUs^{1,2})



954 976

+2.4%

Year prior 2016 actual

Contract logistics
(revenues in EUR m)



1,130 1,218

+7.8%

Year prior 2016 actual

1 Exports only, to avoid double counting
2 TEU = twenty-foot equivalent unit

Important groundwork laid in the first half of the year – progress made in restructuring the Group



DB2020+

Enhancement of our strategy, with a clear focus on quality



Zukunft Bahn

Initial improvements for our customers



Dissolution of two-tier structure

Merger of DB MLAG into DB AG



Equity interests in Schenker & Arriva

Supervisory Board request for implementation concept



Group programs

New programs to digitalize DB

Quality is at the heart of our enhanced DB2020+ strategy: our aim is to move from a profitable market leader to a profitable quality leader



Our customers benefit from first-class, environmentally-friendly mobility and logistics solutions, driven by dedicated employees and digital expertise.



Profitable quality leader



Top employer



Eco-pioneer

We drive progress and shape the future.

Culture of quality

Operational excellence and customer focus

Digital expertise

Innovative solutions in our core and new businesses

High performance

Shared responsibility and strong performance

The initial successes of our *Zukunft Bahn* program are noticeable for customers and the public



Multi-train displays

Over 1,000 display boards activated; to be completed by September 30



Clean stations

Roughly 50% of intensive cleaning work completed



Elevator and escalator availability

Some 2,700 elevators and escalators, of a total of 3,100, equipped for remote monitoring



Train car sequence

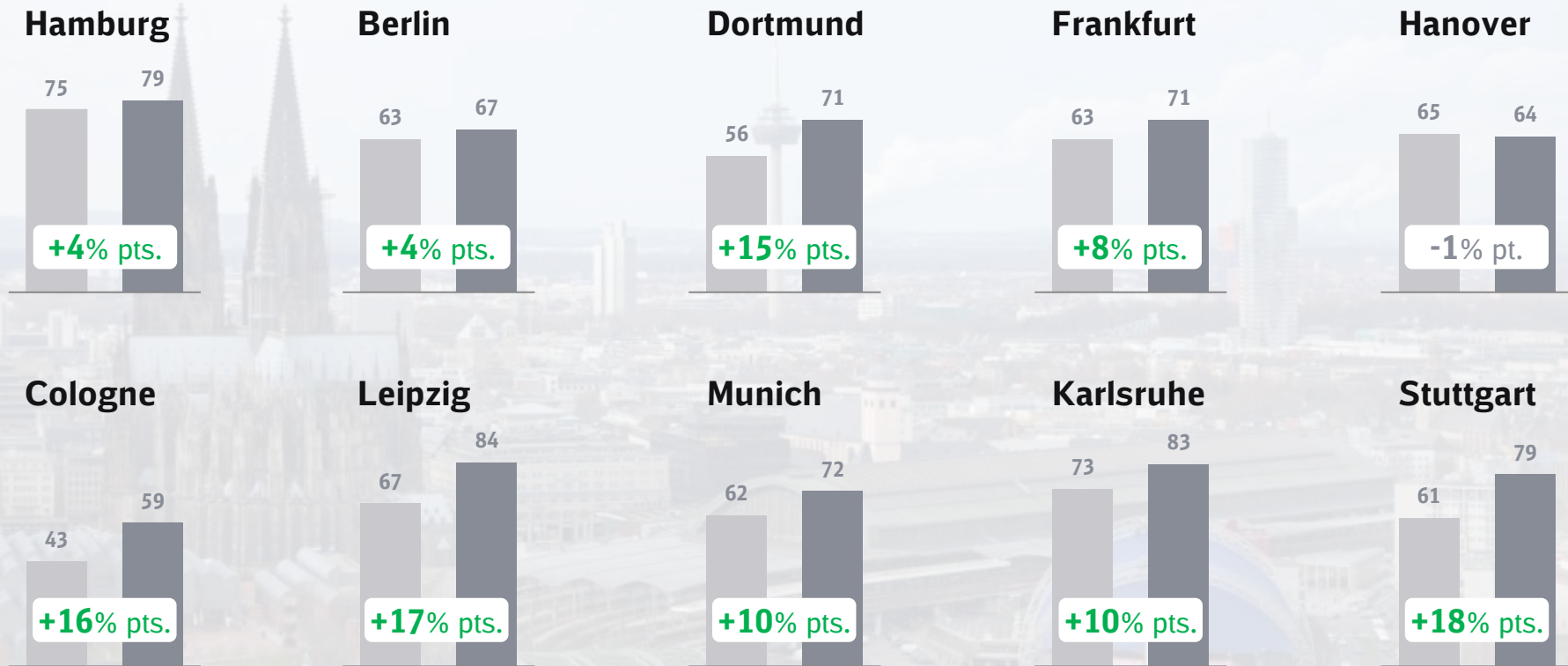
Sequence displayed correctly in some 97% of cases



ICE ReSET

Work successfully completed on all 248 ICEs¹

On-schedule departure rates have risen considerably at nine of our top ten hub stations



Percentage of on-time departures from our top 10 hubs (average from week 1 to 26)

2015 2016

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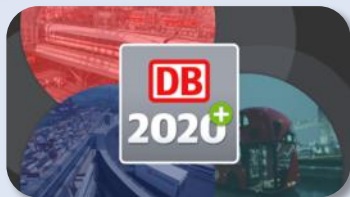
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New programs to digitalize DB

We are driving digitalization in three areas as we move toward DB 4.0



Customers

Processes



Business models



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Photo credits



Front page	Pablo Castagnola	Slide 12	Pablo Castagnola
Slide 2	Jet-Foto/Kranert		
Slide 3	From top: Bartlomiej Banaszak, Wolfgang Klee		
Slide 4	From top: Maurice Weiss, Michael Neuhaus		
Slide 5	Volker Emersleben (desktop); From left: Oliver Lang (2.), Max Lautenschläger (4.), Fotolia (#63201256) (5.)		
Slide 6	From top (clockwise): Christian Bedeschinski, Tobias Heyer, James O Jenkins		
Slide 7	Bartlomiej Banaszak (desktop); From left: Kai Michael Neuhold, Bartlomiej Banaszak, DB Station & Service AG, Oliver Lang, Martin Jehnichen		
Slide 8	Axel Hartmann		
Slide 11	From left: Max Lautenschläger, Sergey Nivens, Rancz Andrei		