



Deutsche Bahn  
DB Mobility Logistics  
**Facts & Figures 2012**

## Financial figures

### Revenues adjusted – € million



### EBIT adjusted – € million



### Net financial debt as of Dec 31 – € million



### Gross capital expenditures – € million



### Return on capital employed (ROCE) – %



### Redemption coverage – %



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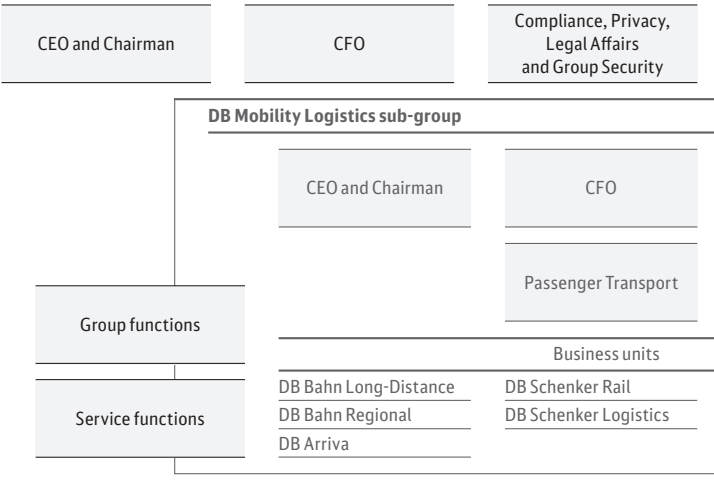
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## DB Group



### Group structure DB Group

#### Deutsche Bahn Group





**DR. RÜDIGER GRUBE**  
CEO and Chairman

**ULRICH HOMBURG**  
Passenger Transport

**DR. VOLKER KEFER**  
Rail Technology  
and Services,  
Infrastructure

**ULRICH WEBER**  
Personnel

Personnel

Rail Technology  
and Services

Infrastructure

Compliance, Privacy,  
Legal Affairs and  
Corporate Security

Personnel

Transport and Logistics

Rail Technology  
and Services

DB Services

Business units

DB Netze Track  
DB Netze Stations  
DB Netze Energy

## SUPERVISORY BOARD

### Deutsche Bahn AG

- > **Prof. Dr. Dr. Utz-Hellmuth Felcht**  
**Chairman of the**  
**Supervisory Board**
- > **Alexander Kirchner\***  
**Deputy Chairman of the**  
**Supervisory Board**
- > Dr. Hans Bernhard Beus
- > Christoph Dänzer-Vanotti
- > Patrick Döring
- > Dr.-Ing. Dr. E.h. Jürgen Großmann
- > Dr. Bernhard Heitzer
- > Jörg Hensel\*
- > Klaus-Dieter Hommel\*
- > Wolfgang Joosten\*
- > Dr. Jürgen Krumnow
- > Prof. Dr. Knut Löschke
- > Vitus Miller\*
- > Fred Nowka\*
- > Michael Odenwald
- > Ute Plambeck\*
- > Mario Reiß\*
- > Regina Rusch-Ziemba\*
- > Jens Schwarz\*
- > Dr.-Ing. E.h. Dipl.-Ing.  
Heinrich Weiss

### DB Mobility Logistics AG

- > **Prof. Dr. Dr. Utz-Hellmuth Felcht**  
**Chairman of the**  
**Supervisory Board**
- > **Wolfgang Zell\***  
**Deputy Chairman of the**  
**Supervisory Board**
- > Dr. Hans Bernhard Beus
- > Wolfgang Erler\*
- > Horst Hartkorn\*
- > Dr. Bernhard Heitzer
- > Margarita Kiefer\*
- > Alexander Kirchner\*
- > Dr. Jürgen Krumnow
- > Michael Odenwald
- > Helmut Polzer\*
- > Dr.-Ing. E.h. Dipl.-Ing.  
Heinrich Weiss

\* Employees' representative on the Supervisory Board.  
Information as of February 28, 2013

## Strategy DB2020



*Our future: sustainably successful*

### *Our three sustainability dimensions*



#### *Economic*

*As a profitable market leader, we provide our customers with first-class mobility and logistics solutions.*



#### *Social*

*As a top employer, we are able to acquire and keep qualified employees who work with enthusiasm for our company and our customers.*



#### *Environmental*

*In our role as an eco-pioneer, we set the benchmark for the efficient use of the available resources with our products.*

### *Our four strategic directions*



*Customer and quality*



*Profitable growth*




*Cultural change/employee satisfaction*



*Resource preservation/emissions and noise reduction*

## Key figures

### PERFORMANCE FIGURES

	2012	2011	± absolute	± %
<b>PASSENGER TRANSPORT</b>				
<b>(RAIL AND BUS)</b>				
Passengers <sup>1)</sup> (million)	4,181	2,738	+1,443	+52.7
Passengers per day <sup>1)</sup> (million)	11.4	7.5	+3.9	+52.3
<b>RAIL PASSENGER TRANSPORT</b>				
Passengers <sup>2)</sup> (million)	2,035	1,981	+54	+2.7
thereof in Germany	1,974	1,925	+49	+2.5
Passengers per day <sup>2)</sup> (million)	5.6	5.4	+0.2	+2.8
Volume sold <sup>2)</sup> (million pkm <sup>3)</sup> )	82,366	79,228	+3,138	+4.0
Volume produced (million train-path km <sup>4)</sup> )	760.2	759.8	+0.4	+0.1
Trains per day <sup>2)</sup>	25,295	25,532	-237	-0.9
<b>BUS TRANSPORT</b>				
Passengers <sup>2)</sup> (million)	725.4	756.3	-30.9	-4.1
Passengers per day <sup>2)</sup> (million)	2.0	2.1	-0.1	-4.3
Volume sold <sup>2)</sup> (million pkm <sup>3)</sup> )	8,421	8,763	-342	-3.9
Volume produced (million bus km <sup>5)</sup> )	1,424	1,481	-57	-3.8
<b>RAIL FREIGHT TRANSPORT</b>				
Freight carried (million t)	398.7	411.6	-12.9	-3.1
Volume sold (million tkm <sup>6)</sup> )	105,894	111,980	-6,086	-5.4
Volume produced (million train-path km <sup>4)</sup> )	203.1	218.0	-14.9	-6.8
Trains per day	5,034	5,261	-227	-4.3
Mean transport distance (km)	265.6	272.0	-6.4	-2.4
Capacity utilization (t per train)	521.4	513.6	+7.8	+1.5
<b>FREIGHT FORWARDING AND LOGISTICS</b>				
Shipments in European land transport (thousand)	95,325	95,836	-511	-0.5
Air freight volume (export) (thousand t)	1,095	1,149	-54	-4.7
Ocean freight volume (thousand TEU <sup>7)</sup> )	1,905	1,763	+142	+8.1
<b>INFRASTRUCTURE</b>				
Train kilometers (million train-path km <sup>4)</sup> )	1,039	1,051	-12	-1.1
thereof non-Group customers	230.6	219.9	+10.7	+4.9
Station stops (million)	146.4	145.2	+1.2	+0.8
thereof non-Group customers	26.6	24.7	+1.9	+7.7

<sup>1)</sup> Previous year excluding Arriva (2012 excluding Arriva: 2,760 million, +0.8%).

<sup>2)</sup> Excluding Arriva.

<sup>3)</sup> Passenger kilometers: product of number of passengers and mean travel distance.

<sup>4)</sup> Train-path kilometers: driving performance in km of trains on rail.


<sup>5)</sup> Bus kilometers: driving performance in km of buses on road.

<sup>6)</sup> Ton kilometers: product of freight carried and mean transport distance.

<sup>7)</sup> TEU: twenty-foot equivalent unit.



## KEY FINANCIAL FIGURES

 € million	2012	2011	± absolute	± %
<b>REVENUES AND PROFIT</b>				
Revenues adjusted	39,296	37,901	+1,395	+3.7
Revenues comparable	38,567	37,900	+667	+1.8
Profit before taxes on income	1,548	1,359	+189	+13.9
Net profit for the year	1,477	1,332	+145	+10.9
EBITDA adjusted	5,601	5,141	+460	+8.9
EBIT adjusted	2,708	2,309	+399	+17.3
<b>BALANCE SHEET AS OF DEC 31</b>				
Non-current assets	44,206	44,059	+147	+0.3
Current assets	8,284	7,732	+552	+7.1
Equity	15,934	15,126	+808	+5.3
Net financial debt	16,366	16,592	-226	-1.4
Total assets	52,490	51,791	+699	+1.3
<b>VALUE MANAGEMENT</b>				
Capital employed as of Dec 31	32,691	31,732	+959	+3.0
Return on Capital Employed (ROCE) (%)	8.3	7.3	-	-
Redemption coverage (%)	22.1	20.5	-	-
Gearing (%)	103	110	-	-
Net financial debt/EBITDA (multiple)	2.9	3.2	-	-
<b>CASH FLOW/CAPITAL EXPENDITURES</b>				
Gross capital expenditures	8,053	7,501	+552	+7.4
Net capital expenditures	3,487	2,569	+918	+35.7
Cash flow from operating activities	4,094	3,390	+704	+20.8
<b>RATING</b>				
Moody's	Aa1, negative	Aa1, stable	-	-
Standard & Poor's	Aa, stable	Aa, stable	-	-
Fitch	Aa, stable	Aa, stable	-	-
<b>DB ML GROUP</b>				
Revenues adjusted	37,812	36,371	+1,441	+4.0
EBITDA adjusted	3,541	3,204	+337	+10.5
EBIT adjusted	1,772	1,466	+306	+20.9
Net financial debt	9,592	8,863	+729	+8.2
Return on Capital Employed (ROCE) (%)	12.5	10.7	-	-
Redemption coverage (%)	21.7	21.1	-	-
Gearing (%)	266	238	-	-
Gross capital expenditures	2,318	1,621	+697	+43.0
Net capital expenditures	2,274	1,587	+687	+43.3
Cash flow from operating activities	2,652	2,305	+347	+15.1

## VALUE MANAGEMENT

	DB Group	DBML Group	Infra- structure
<b>Value management targets – %</b>			
ROCE (pre-tax)	10.0	14.0	8.0
Redemption coverage	30	50	30
Gearing	100	100	100
Net financial debt/EBITDA (multiple)	2.5	1.5	2.5

	2012	2011	± absolute	± %
<b>ROCE – € million resp. %</b>				
EBIT adjusted	2,708	2,309	+399	+17.3
÷ Capital employed as of Dec 31	32,691	31,732	+959	+3.0
<b>ROCE</b>	<b>8.3</b>	<b>7.3</b>	-	-

	2012	2011	± absolute	± %
<b>Derivation redemption coverage – € million resp. %</b>				
EBITDA adjusted	5,601	5,141	+460	+8.9
+ Net operating interest <sup>1), 2)</sup>	-865	-742	-123	+16.6
<b>Operating cash flow</b>	<b>4,736</b>	<b>4,399</b>	<b>+337</b>	<b>+7.7</b>
Net financial debt	16,366	16,592	-226	-1.4
+ Present value operate leases	5,075	4,828	+247	+5.1
÷ <b>Adjusted net financial debt</b>	<b>21,441</b>	<b>21,420</b>	<b>+21</b>	<b>+0.1</b>
<b>Redemption coverage</b>	<b>22.1</b>	<b>20.5</b>	-	-


<sup>1)</sup> To properly determine redemption coverage we utilize net operating interest by eliminating those components of net interest income/expense related to the compounding of non-current liabilities and provisions and the reversal of deferred income.

<sup>2)</sup> Adjusted for special items.

	2012	2011	± absolute	± %
<b>Derivation gearing as of Dec 31 – € million resp. %</b>				
Net financial debt	16,366	16,592	-226	-1.4
÷ Equity	15,934	15,126	+808	+5.3
<b>Gearing</b>	<b>103</b>	<b>110</b>	-	-

	2012	2011	± absolute	± %
<b>Derivation net financial debt/EBITDA – € million</b>				
Net financial debt	16,366	16,592	-226	-1.4
÷ EBITDA adjusted	5,601	5,141	+460	+8.9
<b>Net financial debt/EBITDA (multiple)</b>	<b>2.9</b>	<b>3.2</b>	-	-


## CUSTOMER AND QUALITY

 <b>Punctuality – %</b>	2012	2011	2010
<b>RAIL PASSENGER TRANSPORT</b>			
German rail passenger transport	94.6	92.9	91.0
DB Bahn Long-Distance	79.1	80.0	72.6
DB Bahn Regional	95.1	93.2	91.5
Regional trains	93.3	93.2	89.6
S-Bahn (metro) d.c.	95.6	95.5	94.9
S-Bahn (metro) a.c.	96.9	98.0	97.0
DB Arriva (Denmark, Great Britain, the Netherlands, Poland, Sweden)	91.9	93.6	91.9
<b>RAIL FREIGHT TRANSPORT</b>			
Punctuality (15 minutes) in Europe	69.9	68.0	-
<b>Product quality German rail infrastructure – %</b>			
<b>DB Netze Track</b>			
Total punctuality	93.7	93.6	-
<b>DB Netze Stations</b>			
Facilities quality	3.04 <sup>1)</sup>	3.06	3.09
<b>DB Netze Energy</b>			
Supply reliability	100.00	99.99	99.95
1) Preliminary figure, as of February 2013.			
<b>Customer satisfaction – ZI<sup>1)</sup></b>			
<b>PASSENGER TRANSPORT</b>			
<b>DB Bahn Long-Distance</b>			
Long-distance transport	62	62	61
Night trains	72	70	66
Car trains	70	68	70
DB Bahn Regional (rail)	67	66	67
DB Arriva	84	83	83
<b>RAIL FREIGHT TRANSPORT</b>			
DB Schenker Rail	63	62	-
<b>INFRASTRUCTURE</b>			
DB Netz AG	73	74	73
<b>DB Station &amp; Service AG</b>			
Stations (private customers)	69	68	68
Stations (TOCs <sup>2)</sup> and transport authorities)	59	56	53
Tenants	73	74	70
<b>DB Energie GmbH</b>			
Traction current and stationary energy	75	78	77
Energy services	81	75	73


1) Customer satisfaction index.

2) Train operating company.


## SOCIAL

 Employees as of Dec 31 – FTE <sup>1)</sup>	2012	2011	± absolute	± %
DB Bahn Long-Distance	15,947	15,976	-29	-0.2
DB Bahn Regional	36,959	37,131	-172	-0.5
DB Arriva	39,545	38,196	+1,349	+3.5
DB Schenker Rail	31,770	32,466	-696	-2.1
DB Schenker Logistics	64,199	62,197	+2,002	+3.2
DB Services	26,375	26,556	-181	-0.7
Other	10,250	10,131	+119	+1.2
<b>DB ML Group</b>	<b>225,045</b>	<b>222,653</b>	<b>+2,392</b>	<b>+1.1</b>
DB Netze Track	41,400	41,136	+264	+0.6
DB Netze Stations	4,797	4,817	-20	-0.4
DB Netze Energy	1,626	1,584	+42	+2.7
Other	14,640	14,129	+511	+3.6
<b>DB Group</b>	<b>287,508</b>	<b>284,319</b>	<b>+3,189</b>	<b>+1.1</b>
Civil servants assigned	31,622	33,697	-2,075	-6.2
thereof DB ML Group	16,794	18,018	-1,224	-6.8
Civil servants on sabbatical	3,560	3,350	+210	+6.3
thereof DB ML Group	2,034	1,857	+177	+9.5

<sup>1)</sup> FTE = Full-time employees; for better comparability part-time employees are converted into equivalent full-time employees in accordance with their share of the normal annual work time.


 Employees as of Dec 31 – natural persons	2012	2011	± absolute	± %
DB Bahn Long-Distance	16,963	16,938	+25	+0.1
DB Bahn Regional	38,551	38,681	-130	-0.3
DB Arriva	42,274	40,051	+2,223	+5.6
DB Schenker Rail	32,127	32,775	-648	-2.0
DB Schenker Logistics	67,005	65,044	+1,961	+3.0
DB Services	27,466	27,687	-221	-0.8
Other	11,143	11,038	+105	+1.0
<b>DB ML Group</b>	<b>235,529</b>	<b>232,214</b>	<b>+3,315</b>	<b>+1.4</b>
DB Netze Track	42,066	41,786	+280	+0.7
DB Netze Stations	5,046	5,052	-6	-0.1
DB Netze Energy	1,649	1,603	+46	+2.9
Other	15,057	14,517	+540	+3.7
<b>DB Group</b>	<b>299,347</b>	<b>295,172</b>	<b>+4,175</b>	<b>+1.4</b>
Part-time employees <sup>1)</sup>	18,934	18,252	+682	+3.7
thereof DB ML Group	15,816	15,319	+497	+3.2
Proportion of part-time employees (%)	6.3	6.2	-	-
DB ML Group	6.7	6.6	-	-

<sup>1)</sup> Excluding DB Arriva.

 <b>Employee loyalty<sup>1)</sup> as of Dec 31</b>	2012	2011	± absolute	± %
Turnover of staff <sup>2)</sup> (%)	2.3	2.1	-	-
Average years of service (years)	22.4	22.9	- 0.5	- 2.2
Average age of employees (years)	46.0	46.0	+ 0.0	+ 0.0


<sup>1)</sup> Domestic rates excluding DB Schenker Logistics.

<sup>2)</sup> Excluding fluctuation due to retirement.

 <b>Young talents as of Dec 31</b>	2012	2011	± absolute	± %
Trainees	10,510	9,579	+ 931	+ 9.7
thereof DB ML Group	7,719	7,207	+ 512	+ 7.1
New appointments	3,801	3,592	+ 209	+ 5.8
Share of female trainees (%)	20.5	20.8	-	-
Training ratio <sup>1)</sup> (%)	4.6	4.2	-	-
Management trainees	147	143	+ 4	+ 2.8
Interns	462	418	+ 44	+ 10.5
Dual degree students	987	835	+ 152	+ 18.2
“Chance plus” interns	315	400	- 85	- 21.3
Share of taken over young staff members (trainees and dual degree students) <sup>2)</sup> (%)	89.4	95.7	-	-

<sup>1)</sup> Calculation base of the training ratio is the stock of domestic employees.


<sup>2)</sup> Domestic excluding DB Schenker Logistics.

 <b>Workforce diversity as of Dec 31 – %</b>	2012	2011	± absolute	± %
Female employees <sup>1), 2)</sup>	67,480	65,639	+ 1,841	+ 2.8
thereof DB ML Group	53,440	52,175	+ 1,265	+ 2.4
Share of female employees <sup>2)</sup>	22.5	22.2	-	-
in Germany	22.1	21.6	-	-
Employees in parental leave <sup>1), 3)</sup>	1,380	1,522	- 142	- 9.3
thereof women (roughly)	87.5	85.7	-	-
thereof men (roughly)	12.5	14.3	-	-
Share of physically disabled persons <sup>3)</sup>	6.1	5.9	-	-

<sup>1)</sup> Natural persons.


<sup>2)</sup> 2012 including DB Schenker Logistics and DB Arriva.

<sup>3)</sup> Domestic excluding DB Schenker Logistics.

 <b>Employee opinion survey</b>	2012	2011	± absolute	± %
Response rate (%)	61.4	-	-	-
Overall employee satisfaction <sup>1)</sup>	3.6	-	-	-


<sup>1)</sup> Scale from 1 (“totally disagree”) to 5 (“totally agree”).

## ENVIRONMENTAL

 Selected key figures – rail transport in Germany	2012	2011	± absolute	± %
Specific primary energy consumption rail passenger transport (MJ <sup>1)</sup> /pkm)	0.92	0.97	- 0.05	- 5.2
Specific primary energy consumption rail freight transport (MJ <sup>1)</sup> /tkm)	0.37	0.38	- 0.01	- 2.6
Specific carbon dioxide consumption rail passenger transport (g/pkm)	53.2	54.6	- 1.4	- 2.6
Specific carbon dioxide consumption rail freight transport (g/tkm)	21.9	22.0	- 0.1	- 0.5
Emissions of soot particles by diesel vehicles in rail transport (t)	190	201	- 11	- 5.5
Nitrogen oxide emissions by diesel vehicles in rail transport (t)	10,608	11,280	- 672	- 6.0

<sup>1)</sup> Megajoules.


The data for 2012 is based on the information and estimates available as of February 13, 2013. The effect of our green products was taken into account in the calculation of the specific CO<sub>2</sub> emissions.

 Traction current mix – %	2012	2011
Black coal	31.4	31.7
Renewable energy <sup>1)</sup>	24.0	21.8
Nuclear energy	20.2	22.3
Brown coal	14.2	13.4
Natural gas	8.3	9.0
Other	1.9	1.7


<sup>1)</sup> Additional supplied power of 100 % renewable energy in relation to our green products are not included.


2012 figures are preliminary.

## INFORMATION BY BUSINESS UNITS


 Total revenues – € million	2012	2011	± absolute	± %
DB Bahn Long-Distance	4,074	3,794	+280	+7.4
DB Bahn Regional	8,907	8,718	+189	+2.2
DB Arriva	3,757	3,367	+390	+11.6
DB Schenker Rail	4,925	4,924	+1	-
DB Schenker Logistics	15,389	14,867	+522	+3.5
DB Services	1,498	1,413	+85	+6.0
Other	320	280	+40	+14.3
Consolidation	-1,058	-992	-66	+6.7
<b>DBML Group</b>	<b>37,812</b>	<b>36,371</b>	<b>+1,441</b>	<b>+4.0</b>
DB Netze Track	4,709	4,642	+67	+1.4
DB Netze Stations	1,102	1,077	+25	+2.3
DB Netze Energy	2,832	2,853	-21	-0.7
Other	708	647	+61	+9.4
Consolidation	-7,867	-7,689	-178	+2.3
<b>DB Group</b>	<b>39,296</b>	<b>37,901</b>	<b>+1,395</b>	<b>+3.7</b>

 EBITDA adjusted – € million	2012	2011	± absolute	± %
DB Bahn Long-Distance	684	504	+180	+35.7
DB Bahn Regional	1,439	1,361	+78	+5.7
DB Arriva	425	325	+100	+30.8
DB Schenker Rail	389	336	+53	+15.8
DB Schenker Logistics	609	572	+37	+6.5
DB Services	253	278	-25	-9.0
Other/consolidation	-258	-172	-86	+50.0
<b>DBML Group</b>	<b>3,541</b>	<b>3,204</b>	<b>+337</b>	<b>+10.5</b>
DB Netze Track	1,822	1,624	+198	+12.2
DB Netze Stations	359	351	+8	+2.3
DB Netze Energy	173	159	+14	+8.8
Other/consolidation	-294	-197	-97	+49.2
<b>DB Group</b>	<b>5,601</b>	<b>5,141</b>	<b>+460</b>	<b>+8.9</b>


 <b>EBIT adjusted – € million</b>	2012	2011	± absolute	± %
DB Bahn Long-Distance	364	157	+207	+132
DB Bahn Regional	882	801	+81	+10.1
DB Arriva	238	160	+78	+48.8
DB Schenker Rail	87	32	+55	+172
DB Schenker Logistics	418	403	+15	+3.7
DB Services	84	123	-39	-31.7
Other/consolidation	-301	-210	-91	+43.3
<b>DBML Group</b>	<b>1,772</b>	<b>1,466</b>	<b>+306</b>	<b>+20.9</b>
DB Netze Track	894	715	+179	+25.0
DB Netze Stations	230	226	+4	+1.8
DB Netze Energy	91	80	+11	+13.8
Other/consolidation	-279	-178	-101	+56.7
<b>DB Group</b>	<b>2,708</b>	<b>2,309</b>	<b>+399</b>	<b>+17.3</b>


  


 <b>Gross capital expenditures – € million</b>	2012	2011	± absolute	± %
DB Bahn Long-Distance	173	139	+34	+24.5
DB Bahn Regional	709	393	+316	+80.4
DB Arriva	468	300	+168	+56.0
DB Schenker Rail	371	260	+111	+42.7
DB Schenker Logistics	321	246	+75	+30.5
DB Services	268	247	+21	+8.5
Other/consolidation	8	36	-28	-77.8
<b>DBML Group</b>	<b>2,318</b>	<b>1,621</b>	<b>+697</b>	<b>+43.0</b>
DB Netze Track	5,033	5,143	-110	-2.1
DB Netze Stations	552	547	+5	+0.9
DB Netze Energy	149	207	-58	-28.0
Other/consolidation	1	-17	+18	-
<b>DB Group</b>	<b>8,053</b>	<b>7,501</b>	<b>+552</b>	<b>+7.4</b>




## INFORMATION BY REGIONS

 Total revenues – € million	2012	2011	± absolute	± %
Germany	22,742	22,212	+ 530	+ 2.4
Europe (excluding Germany)	11,716	11,156	+ 560	+ 5.0
Asia/Pacific	2,753	2,392	+ 361	+ 15.1
North America	1,525	1,626	- 101	- 6.2
Rest of world	560	515	+ 45	+ 8.7
<b>DB Group</b>	<b>39,296</b>	<b>37,901</b>	<b>+ 1,395</b>	<b>+ 3.7</b>


 Gross capital expenditures – € million	2012	2011	± absolute	± %
Germany	7,269	7,014	+ 255	+ 3.6
Europe (excluding Germany)	778	498	+ 280	+ 56.2
Asia/Pacific	47	24	+ 23	+ 95.8
North America	15	7	+ 8	+ 114
Rest of world	6	4	+ 2	+ 50.0
Consolidation	- 62	- 46	- 16	+ 34.8
<b>DB Group</b>	<b>8,053</b>	<b>7,501</b>	<b>+ 552</b>	<b>+ 7.4</b>

 Net capital expenditures – € million	2012	2011	± absolute	± %
Germany	2,703	2,086	+ 617	+ 29.6
Europe (excluding Germany)	778	494	+ 284	+ 57.5
Asia/Pacific	47	24	+ 23	+ 95.8
North America	15	7	+ 8	+ 114
Rest of world	6	4	+ 2	+ 50.0
Consolidation	- 62	- 46	- 16	+ 34.8
<b>DB Group</b>	<b>3,487</b>	<b>2,569</b>	<b>+ 918</b>	<b>+ 35.7</b>

 Employees as of Dec 31 – FTE	2012	2011	± absolute	± %
Germany	186,222	185,404	+ 818	+ 0.4
Europe (excluding Germany)	77,205	75,754	+ 1,451	+ 1.9
Asia/Pacific	13,958	12,952	+ 1,006	+ 7.8
North America	7,592	7,864	- 272	- 3.5
Rest of world	2,531	2,345	+ 186	+ 7.9
<b>DB Group</b>	<b>287,508</b>	<b>284,319</b>	<b>+ 3,189</b>	<b>+ 1.1</b>


## Figures by business units

### OVERVIEW PASSENGER TRANSPORT

	2012	2011	± absolute	± %
<b>PASSENGER TRANSPORT (RAIL AND BUS)</b>				
<b>Passenger<sup>1)</sup></b> (million)	<b>4,181</b>	<b>2,738</b>	<b>+1,443</b>	<b>+ 52.7</b>
<b>Passenger<sup>2)</sup></b> (million)	<b>2,760</b>	<b>2,738</b>	<b>+ 22</b>	<b>+ 0.8</b>
<b>Passengers per day<sup>2)</sup></b> (million)	<b>7.6</b>	<b>7.5</b>	<b>+ 0.1</b>	<b>+ 0.8</b>
<b>RAIL PERFORMANCE FIGURES</b>				
<b>Passengers<sup>2)</sup></b> (million)	<b>2,035</b>	<b>1,981</b>	<b>+ 54</b>	<b>+ 2.7</b>
DB Bahn Long-Distance	131.3	125.2	+ 6.1	+ 4.9
DB Bahn Regional	1,840	1,797	+ 43	+ 2.4
DB Arriva <sup>2)</sup>	61.1	55.4	+ 5.7	+ 10.3
Other	3.5	3.5	-	-
<b>Passengers per day<sup>2)</sup></b> (million)	<b>5.58</b>	<b>5.43</b>	<b>+ 0.15</b>	<b>+ 2.8</b>
DB Bahn Long-Distance	0.36	0.34	+ 0.02	+ 5.9
DB Bahn Regional	5.03	4.92	+ 0.11	+ 2.2
DB Arriva <sup>2)</sup>	0.17	0.15	+ 0.02	+ 13.3
Other	0.01	0.02	- 0.01	- 50.0
<b>Volume sold<sup>2)</sup></b> (million pkm)	<b>82,366</b>	<b>79,228</b>	<b>+ 3,138</b>	<b>+ 4.0</b>
DB Bahn Long-Distance	37,357	35,565	+ 1,792	+ 5.0
DB Bahn Regional	43,357	42,312	+ 1,045	+ 2.5
DB Arriva <sup>2)</sup>	1,561	1,259	+ 302	+ 24.0
Other	91.6	92.0	- 0.4	- 0.4
<b>Volume produced</b> (million train-path km)	<b>760.2</b>	<b>759.8</b>	<b>+ 0.4</b>	<b>+ 0.1</b>
DB Bahn Long-Distance	145.1	145.5	- 0.4	- 0.3
DB Bahn Regional	496.8	502.5	- 5.7	- 1.1
DB Arriva	116.7	110.2	+ 6.5	+ 5.9
Other	1.6	1.6	-	-
<b>Trains per day<sup>2)</sup></b>	<b>25,295</b>	<b>25,532</b>	<b>- 237</b>	<b>- 0.9</b>
DB Bahn Long-Distance	1,353	1,404	- 51	- 3.6
DB Bahn Regional	23,838	24,021	- 183	- 0.8
Other	104	107	- 3	- 2.8
<b>BUS PERFORMANCE FIGURES</b>				
<b>Passengers<sup>2)</sup></b> (million)	<b>725.4</b>	<b>756.3</b>	<b>- 30.9</b>	<b>- 4.1</b>
<b>Volume sold<sup>2)</sup></b> (million pkm)	<b>8,421</b>	<b>8,763</b>	<b>- 342</b>	<b>- 3.9</b>
<b>Volume produced</b> (million bus km)	<b>1,424</b>	<b>1,481</b>	<b>- 57</b>	<b>- 3.8</b>

<sup>1)</sup> Previous year excluding Arriva.

<sup>2)</sup> Excluding Arriva.

	2012	2011	± absolute	± %
<b>ROLLING STOCK</b>				
<b>ICE fleet (number of trains)</b>	<b>253</b>	<b>253</b>	-	-
<b>Multiple units <sup>1)</sup></b>	<b>4,390</b>	<b>4,198</b>	<b>+192</b>	<b>+4.6</b>
S-Bahn (metro) d.c.	875	861	+14	+1.6
S-Bahn (metro) a.c.	767	767	-	-
Diesel multiple units	1,975	1,939	+36	+1.9
Rail buses	15	15	-	-
Electric multiple units	758	616	+142	+23.1
<b>Locomotives</b>	<b>1,579</b>	<b>1,658</b>	<b>-79</b>	<b>-4.8</b>
DB Bahn Long-Distance <sup>2)</sup>	443	440	+3	+0.7
DB Bahn Regional	1,115	1,197	-82	-6.9
DB Arriva	19	19	-	-
Other	2	2	-	-
<b>Passenger cars <sup>3)</sup></b>	<b>7,219</b>	<b>7,858</b>	<b>-639</b>	<b>-8.1</b>
DB Bahn Long-Distance	3,006	3,022	-16	-0.5
DB Bahn Regional	4,122	4,739	-617	-13.0
DB Arriva	91	97	-6	-6.2
<b>Seats</b>	<b>1,296,552</b>	<b>1,314,378</b>	<b>-17,826</b>	<b>-1.4</b>
DB Bahn Long-Distance	208,007	208,749	-742	-0.4
DB Bahn Regional	969,870	1,004,028	-34,158	-3.4
DB Arriva	116,168	99,094	+17,074	+17.2
Other	2,507	2,507	-	-
<b>BUS FLEET <sup>4)</sup></b>				
<b>Buses</b>	<b>26,015</b>	<b>26,575</b>	<b>-560</b>	<b>-2.1</b>
DB Bahn Regional	13,429	14,004	-575	-4.1
DB Arriva	12,586	12,571	+15	+0.1
<b>OTHER</b>				
<b>Automatic ticketing machines</b>	<b>7,232</b>	<b>7,349</b>	<b>-117</b>	<b>-1.6</b>
DB Bahn Long-Distance	4	27	-23	-85.2
DB Bahn Regional	501	637	-136	-21.4
Combined ticketing machines	6,727	6,685	+42	+0.6
<b>BahnCards as of Dec 31 (thousand)</b>	<b>4,942</b>	<b>4,638</b>	<b>+304</b>	<b>+6.6</b>
BahnCard 100	41	39	+2	+5.1
BahnCard 50	1,560	1,657	-97	-5.9
BahnCard 25	3,341	2,942	+399	+13.6
<b>Participants BahnBonus program as of Dec 31 (thousand)</b>	<b>3,288</b>	<b>3,123</b>	<b>+165</b>	<b>+5.3</b>


<sup>1)</sup> Including ICE T, ICE TD and ICE 3 as well as rail buses.

<sup>2)</sup> Including ICE 1 and ICE 2 power cars.


<sup>3)</sup> Including ICE cars.

<sup>4)</sup> DB and externally owned stock.


**DB BAHN LONG-DISTANCE**


	2012	2011	± absolute	± %
<b>FINANCIAL FIGURES</b>				
<b>Total revenues</b> (€ million)	<b>4,074</b>	<b>3,794</b>	<b>+280</b>	<b>+7.4</b>
thereof external revenues	3,941	3,666	+275	+7.5
<b>EBIT adjusted</b> (€ million)	<b>364</b>	<b>157</b>	<b>+207</b>	<b>+132</b>
<b>EBITDA adjusted</b> (€ million)	<b>684</b>	<b>504</b>	<b>+180</b>	<b>+35.7</b>
<b>Gross capital expenditures</b> (€ million)	<b>173</b>	<b>139</b>	<b>+34</b>	<b>+24.5</b>
<b>Employees</b> as of Dec 31 (FTE)	<b>15,947</b>	<b>15,976</b>	<b>-29</b>	<b>-0.2</b>
<b>PERFORMANCE FIGURES</b>				
<b>Passengers</b> <sup>1)</sup> (million)	<b>131.3</b>	<b>125.2</b>	<b>+6.1</b>	<b>+4.9</b>
ICE	76.6	76.1	+0.5	+0.7
IC/EC	50.0	53.1	-3.1	-5.8
Other products	4.7	5.1	-0.4	-7.8
Multiple counts <sup>1)</sup>	-	-9.1	+9.1	+100
<b>Passengers per day</b> (million)	<b>0.36</b>	<b>0.34</b>	<b>+0.02</b>	<b>+5.9</b>
<b>Volume sold</b> (million pkm)	<b>37,357</b>	<b>35,565</b>	<b>+1,792</b>	<b>+5.0</b>
ICE	24,753	23,306	+1,447	+6.2
IC/EC	10,887	10,615	+272	+2.6
Other products	1,717	1,644	+73	+4.4
<b>Volume produced</b> (million train-path km)	<b>145.1</b>	<b>145.5</b>	<b>-0.4</b>	<b>-0.3</b>
<b>Mean travel distance</b> (km)	<b>284.5</b>	<b>284.1</b>	<b>+0.4</b>	<b>+0.1</b>
thereof ICE	323.1	306.2	+16.9	+5.5
thereof IC/EC	217.7	199.9	+17.8	+8.9
<b>Load factor</b> (%)	<b>50.3</b>	<b>46.8</b>	<b>-</b>	<b>-</b>
<b>Trains per day</b>	<b>1,353</b>	<b>1,404</b>	<b>-51</b>	<b>-3.6</b>
<b>ROLLING STOCK</b>				
<b>Locomotives</b>	<b>279</b>	<b>276</b>	<b>+3</b>	<b>+1.1</b>
Electric locomotives	230	227	+3	+1.3
Diesel locomotives	49	49	-	-
<b>Passenger cars</b>	<b>1,989</b>	<b>2,005</b>	<b>-16</b>	<b>-0.8</b>
IC/EC	1,442	1,449	-7	-0.5
Restaurant cars	150	157	-7	-4.5
Couchettes cars	142	127	+15	+11.8
Sleeping cars	81	81	-	-
Double-deck cars	15	15	-	-
Other cars (including baggage cars)	159	176	-17	-9.7

<sup>1)</sup> Starting in 2012 product figures were adjusted for multiple counts.


	2012	2011	± absolute	± %
<b>ICE fleet (number of trains)</b>	<b>253</b>	<b>253</b>	-	-
ICE1				
<b>Number of trains</b>	<b>59</b>	<b>59</b>	-	-
<b>Power cars</b>	<b>118</b>	<b>118</b>	-	-
<b>Intermediate cars</b>	<b>708</b>	<b>708</b>	-	-
1st class cars	195	195	-	-
2nd class cars	454	454	-	-
Restaurant cars	59	59	-	-
ICE2				
<b>Number of trains</b>	<b>44</b>	<b>44</b>	-	-
<b>Power cars</b>	<b>46</b>	<b>46</b>	-	-
<b>Driving trailers</b>	<b>45</b>	<b>45</b>	-	-
<b>Intermediate cars</b>	<b>264</b>	<b>264</b>	-	-
1st class cars	88	88	-	-
2nd class cars	132	132	-	-
Restaurant cars	44	44	-	-
ICET				
<b>Multiple units</b>	<b>67</b>	<b>67</b>	-	-
<b>Rail cars</b>	<b>260</b>	<b>260</b>	-	-
<b>End cars</b>	<b>136</b>	<b>136</b>	-	-
<b>Intermediate cars</b>	<b>56</b>	<b>56</b>	-	-
ICE TD				
<b>Multiple units</b>	<b>19</b>	<b>19</b>	-	-
<b>Rail cars</b>	<b>78</b>	<b>78</b>	-	-
End cars	39	39	-	-
Intermediate cars	39	39	-	-
ICE3				
<b>Multiple units</b>	<b>64</b>	<b>64</b>	-	-
<b>Rail cars</b>	<b>256</b>	<b>256</b>	-	-
1st class cars	64	64	-	-
2nd class cars	192	192	-	-
<b>Trailer cars</b>	<b>256</b>	<b>256</b>	-	-
1st class cars	64	64	-	-
2nd class cars	128	128	-	-
Restaurant cars	64	64	-	-
<b>Seats</b>	<b>208,007</b>	<b>208,749</b>	<b>-742</b>	<b>-0.4</b>
1st class	43,635	43,761	-126	-0.3
2nd class	164,372	164,988	-616	-0.4

## DB BAHN REGIONAL


	2012	2011	± absolute	± %
<b>FINANCIAL FIGURES</b>				
<b>Total revenues (€ million)</b>	<b>8,907</b>	<b>8,718</b>	<b>+189</b>	<b>+2.2</b>
thereof external revenues	8,819	8,628	+191	+2.2
thereof concession fees	4,265	4,260	+5	+0.1
<b>EBIT adjusted (€ million)</b>	<b>882</b>	<b>801</b>	<b>+81</b>	<b>+10.1</b>
<b>EBITDA adjusted (€ million)</b>	<b>1,439</b>	<b>1,361</b>	<b>+78</b>	<b>+5.7</b>
<b>Gross capital expenditures (€ million)</b>	<b>709</b>	<b>393</b>	<b>+316</b>	<b>+80.4</b>
<b>Employees as of Dec 31 (FTE)</b>	<b>36,959</b>	<b>37,131</b>	<b>-172</b>	<b>-0.5</b>
<b>PERFORMANCE FIGURES (RAIL)</b>				
<b>Passengers (million)</b>	<b>1,840</b>	<b>1,797</b>	<b>+43</b>	<b>+2.4</b>
<b>Passengers per day (million)</b>	<b>5.03</b>	<b>4.92</b>	<b>0.11</b>	<b>2.2</b>
<b>Volume sold (million pkm)</b>	<b>43,357</b>	<b>42,312</b>	<b>+1,045</b>	<b>+2.5</b>
<b>Volume produced (million train-path km)</b>	<b>496.8</b>	<b>502.5</b>	<b>-5.7</b>	<b>-1.1</b>
<b>Trains per day</b>	<b>23,838</b>	<b>24,021</b>	<b>-183</b>	<b>-0.8</b>
<b>Mean travel distance (km)</b>	<b>23.6</b>	<b>23.5</b>	<b>+0.1</b>	<b>+0.4</b>
<b>ROLLING STOCK</b>				
<b>Locomotives</b>	<b>1,115</b>	<b>1,197</b>	<b>-82</b>	<b>-6.9</b>
Electric locomotives	955	1,014	-59	-5.8
Diesel locomotives	160	183	-23	-12.6
<b>Multiple units</b>	<b>3,584</b>	<b>3,472</b>	<b>+112</b>	<b>+3.2</b>
S-Bahn (metro) d.c.	815	816	-1	-0.1
S-Bahn (metro) a.c.	767	767	-	-
Diesel multiple units	1,495	1,485	+10	+0.7
Rail buses	6	6	-	-
Electric multiple units	501	398	+103	+25.9
<b>Rail cars</b>	<b>9,525</b>	<b>9,161</b>	<b>+364</b>	<b>+4.0</b>
S-Bahn (metro) d.c.	1,794	1,797	-3	-0.2
S-Bahn (metro) a.c.	2,906	2,906	-	-
Diesel rail cars	2,971	3,019	-48	-1.6
Rail buses	6	6	-	-
Electric rail cars	1,848	1,433	+415	+29.0
<b>Coaches</b>	<b>4,122</b>	<b>4,739</b>	<b>-617</b>	<b>-13.0</b>
Double-deck cars	2,253	2,331	-78	-3.3
Other passenger cars (including baggage cars)	1,869	2,408	-539	-22.4
<b>Seats</b>	<b>969,870</b>	<b>1,004,028</b>	<b>-34,158</b>	<b>-3.4</b>
1st class	72,958	76,658	-3,700	-4.8
2nd class (including folding seats)	896,912	927,370	-30,458	-3.3

	2012	2011	± absolute	± %
<b>PERFORMANCE FIGURES BUS</b>				
Passengers (million)	725.2	755.7	-30.5	-4.0
Volume sold (million pkm)	8,421	8,762	-341	-3.9
Volume produced (million bus km)	609.6	640.0	-30.4	-4.8
<b>BUS FLEET</b>				
Buses	13,429	14,004	-575	-4.1
DB stock	4,810	4,878	-68	-1.4
Externally owned stock	8,619	9,126	-507	-5.6

**DB ARRIVA**


	2012	2011	± absolute	± %
<b>FINANCIAL FIGURES</b>				
Total revenues (€ million)	3,757	3,367	+390	+11.6
thereof external revenues	3,751	3,365	+386	+11.5
EBIT adjusted (€ million)	238	160	+78	+48.8
EBITDA adjusted (€ million)	425	325	+100	+30.8
Gross capital expenditures (€ million)	468	300	+168	+56.0
Employees as of Dec 31 (FTE)	39,545	38,196	+1,349	+3.5
<b>ROLLING STOCK</b>				
Locomotives (diesel)	19	19	-	-
Multiple units	666	544	+122	+22.4
S-Bahn (metro) d.c.	60	45	+15	+33.3
Diesel multiple units	438	412	+26	+6.3
Electric multiple units	126	87	+39	+44.8
Trams	42	0	+42	-
Rail cars	1,809	1,494	+315	+21.1
S-Bahn (metro) d.c.	120	90	+30	+33.3
Diesel rail cars	1,211	1,122	+89	+7.9
Electric rail cars	426	282	+144	+51.1
Trams	52	0	+52	-
Coaches	91	97	-6	-6.2
EC/IC	79	85	-6	-7.1
Restaurant cars	7	7	-	-
Other (including baggage cars)	5	5	-	-
Seats	116,168	99,094	+17,074	+17.2
1st class	3,282	3,367	-85	-2.5
2nd class (including folding seats)	112,886	95,727	+17,159	+17.9
<b>BUS FLEET</b>				
Buses	12,586	12,571	+15	+0.1
DB stock	12,272	12,192	+80	+0.7
Externally owned stock	314	379	-65	-17.2

## DB SCHENKER RAIL


	2012	2011	± absolute	± %
<b>FINANCIAL FIGURES</b>				
<b>Total revenues</b> (€ million)	<b>4,925</b>	<b>4,924</b>	<b>+1</b>	<b>-</b>
thereof external revenues	4,596	4,635	-39	-0.8
<b>EBIT adjusted</b> (€ million)	<b>87</b>	<b>32</b>	<b>+55</b>	<b>+172</b>
<b>EBITDA adjusted</b> (€ million)	<b>389</b>	<b>336</b>	<b>+53</b>	<b>+15.8</b>
<b>Gross capital expenditures</b> (€ million)	<b>371</b>	<b>260</b>	<b>+111</b>	<b>+42.7</b>
<b>Employees</b> as of Dec 31 (FTE)	<b>31,770</b>	<b>32,466</b>	<b>-696</b>	<b>-2.1</b>
<b>PERFORMANCE FIGURES</b>				
<b>Freight carried</b> (million t)	<b>398.7</b>	<b>411.6</b>	<b>-12.9</b>	<b>-3.1</b>
thereof in Germany	247.2	263.9	-16.7	-6.3
<b>Volume sold</b> (million tkm)	<b>105,894</b>	<b>111,980</b>	<b>-6,086</b>	<b>-5.4</b>
thereof in Germany	78,542	83,795	-5,253	-6.3
<b>Volume produced</b> (million train-path km)	<b>203.1</b>	<b>218.0</b>	<b>-14.9</b>	<b>-6.8</b>
<b>Trains per day</b>	<b>5,034</b>	<b>5,261</b>	<b>-227</b>	<b>-4.3</b>
<b>Mean transport distance</b>	<b>265.6</b>	<b>272.0</b>	<b>-6.4</b>	<b>-2.4</b>
<b>Capacity utilization</b> (t per train)	<b>521.4</b>	<b>513.6</b>	<b>+7.8</b>	<b>+1.5</b>
<b>ROLLING STOCK</b>				
<b>Locomotives</b>	<b>2,913</b>	<b>3,333</b>	<b>-420</b>	<b>-12.6</b>
Electric locomotives	1,244	1,380	-136	-9.9
Diesel locomotives	1,669	1,953	-284	-14.5
<b>Wagons</b>	<b>101,306</b>	<b>106,727</b>	<b>-5,421</b>	<b>-5.1</b>
thereof equipped with K brake shoes ("whisper brakes")	7,624	6,885	+739	+10.7
DB stock	89,082	95,245	-6,163	-6.5
<i>Covered wagons</i>	17,684	19,149	-1,465	-7.7
<i>Open wagons</i>	34,029	33,907	+122	+0.4
<i>Flat wagons</i>	35,916	40,395	-4,479	-11.1
<i>Tank wagons</i>	1,453	1,794	-341	-19.0
Leased wagons	4,149	3,919	+230	+5.9
Rented from third parties	8,808	10,726	-1,918	-17.9
Rented to third parties (-)	733	3,163	-2,430	-76.8
<b>Transport capacity of freight wagons</b> (thousand t)	<b>6,038</b>	<b>6,158</b>	<b>-120</b>	<b>-1.9</b>
DB stock	5,318	5,476	-158	-2.9
<i>Covered wagons</i>	796	852	-56	-6.6
<i>Open wagons</i>	2,144	1,947	+197	+10.1
<i>Flat wagons</i>	2,334	2,603	-269	-10.3
<i>Tank wagons</i>	44	74	-30	-40.5
Leased wagons	248	281	-33	-11.7
Rented from third parties	574	785	-211	-26.9
Rented to third parties (-)	102	384	-282	-73.4



**DB SCHENKER LOGISTICS**

	2012	2011	± absolute	± %
<b>FINANCIAL FIGURES</b>				
<b>Total revenues (€ million)</b>	<b>15,389</b>	<b>14,867</b>	<b>+ 522</b>	<b>+ 3.5</b>
thereof external revenues	15,335	14,808	+ 527	+ 3.6
thereof European land transport	6,415	6,376	+ 39	+ 0.6
thereof air and ocean freight	7,227	6,998	+ 229	+ 3.3
thereof contract logistics	1,750	1,487	+ 263	+ 17.7
<b>EBIT adjusted (€ million)</b>	<b>418</b>	<b>403</b>	<b>+ 15</b>	<b>+ 3.7</b>
<b>EBITDA adjusted (€ million)</b>	<b>609</b>	<b>572</b>	<b>+ 37</b>	<b>+ 6.5</b>
<b>Gross capital expenditures (€ million)</b>	<b>321</b>	<b>246</b>	<b>+ 75</b>	<b>+ 30.5</b>
<b>Employees as of Dec 31 (FTE)</b>	<b>64,199</b>	<b>62,197</b>	<b>+ 2,002</b>	<b>+ 3.2</b>
<b>PERFORMANCE FIGURES</b>				
<b>Shipments in European land transport (thousand)</b>	<b>95,325</b>	<b>95,836</b>	<b>- 511</b>	<b>- 0.5</b>
<b>Air freight volume (export) (thousand t)</b>	<b>1,095</b>	<b>1,149</b>	<b>- 54</b>	<b>- 4.7</b>
<b>Ocean freight volume (export) (thousand TEU)</b>	<b>1,905</b>	<b>1,763</b>	<b>+ 142</b>	<b>+ 8.1</b>


**DB SERVICES**

	2012	2011	± absolute	± %
<b>FINANCIAL FIGURES</b>				
<b>Segment revenues (€ million)</b>	<b>3,416</b>	<b>3,332</b>	<b>+ 84</b>	<b>+ 2.5</b>
Total revenues (€ million)	1,498	1,413	+ 85	+ 6.0
thereof external revenues	125	137	- 12	- 8.8
Other operating income (€ million)	1,918	1,919	- 1	- 0.1
<b>EBIT adjusted (€ million)</b>	<b>84</b>	<b>123</b>	<b>- 39</b>	<b>- 31.7</b>
<b>EBITDA adjusted (€ million)</b>	<b>253</b>	<b>278</b>	<b>- 25</b>	<b>- 9.0</b>
<b>Gross capital expenditures (€ million)</b>	<b>268</b>	<b>247</b>	<b>+ 21</b>	<b>+ 8.5</b>
<b>Employees as of Dec 31 (FTE)</b>	<b>26,375</b>	<b>26,556</b>	<b>- 181</b>	<b>- 0.7</b>
<b>VEHICLE FLEET</b>				
<b>Automobiles<sup>1)</sup></b>	<b>25,525</b>	<b>25,929</b>	<b>- 404</b>	<b>- 1.6</b>
<b>Automobiles (fleet management)<sup>2)</sup></b>	<b>766</b>	<b>1,024</b>	<b>- 258</b>	<b>- 25.2</b>
<b>Automobiles (carsharing)</b>	<b>3,109</b>	<b>2,711</b>	<b>+ 398</b>	<b>+ 14.7</b>
thereof DB stock	1,267	1,152	+ 115	+ 10.0
<b>Carsharing presence (cities)</b>	<b>180</b>	<b>172</b>	<b>+ 8</b>	<b>+ 4.7</b>
<b>Call a Bike (bikes)</b>	<b>8,919</b>	<b>8,568</b>	<b>+ 351</b>	<b>+ 4.1</b>
thereof e-Call a Bike	131	77	+ 54	+ 70.1
<b>Call a Bike presence (cities)</b>	<b>48</b>	<b>54</b>	<b>- 6</b>	<b>- 11.1</b>

<sup>1)</sup> Excluding German army fleet management, Swiss Mobility Solutions, Carsharing and Fleet Management.


<sup>2)</sup> Excluding German army fleet management, Swiss Mobility Solutions, Carsharing.

## DB NETZE TRACK

	2012	2011	± absolute	± %
<b>FINANCIAL FIGURES</b>				
<b>Total revenues</b> (€ million)	<b>4,709</b>	<b>4,642</b>	<b>+ 67</b>	<b>+1.4</b>
thereof external revenues	980	961	+19	+2.0
<b>EBIT adjusted</b> (€ million)	<b>894</b>	<b>715</b>	<b>+179</b>	<b>+25.0</b>
<b>EBITDA adjusted</b> (€ million)	<b>1,822</b>	<b>1,624</b>	<b>+198</b>	<b>+12.2</b>
<b>Gross capital expenditures</b> (€ million)	<b>5,033</b>	<b>5,143</b>	<b>-110</b>	<b>-2.1</b>
<b>Employees</b> as of Dec 31 (FTE)	<b>41,400</b>	<b>41,136</b>	<b>+264</b>	<b>+0.6</b>
<b>PERFORMANCE FIGURES</b>				
<b>Train kilometers on track infra- structure</b> (million train-path km)	<b>1,039</b>	<b>1,051</b>	<b>-12</b>	<b>-1.1</b>
thereof non-Group customers	230.6	219.9	+10.7	+4.9
thereof DB Netze Track	1,038	1,050	-12	-1.1
<b>INFRASTRUCTURE <sup>1)</sup></b>				
<b>Length of line operated</b> (km)	<b>33,505</b>	<b>33,576</b>	<b>-71</b>	<b>-0.2</b>
thereof electrified	19,830	19,826	+4	-
thereof DB Netze Track	33,319	33,378	-59	-0.2
Standard gauge	33,313	33,372	-59	-0.2
Narrow gauge	6.0	6.0	-	-
<b>Length of all track</b> (km)	<b>61,610</b>	<b>61,745</b>	<b>-135</b>	<b>-0.2</b>
thereof DB Netze Track	61,260	61,330	-70	-0.1
<b>Noise protection walls</b> (km)	<b>1,187</b>	<b>1,071</b>	<b>+116</b>	<b>+10.8</b>
<b>Switches and crossings</b>	<b>70,630</b>	<b>71,259</b>	<b>-629</b>	<b>-0.9</b>
thereof DB Netze Track	69,983	70,477	-494	-0.7
<b>Stations</b>	<b>3,245</b>	<b>3,272</b>	<b>-27</b>	<b>-0.8</b>
thereof DB Netze Track	3,223	3,247	-24	-0.7
<b>Stopping points</b>	<b>2,854</b>	<b>2,844</b>	<b>+10</b>	<b>+0.4</b>
thereof DB Netze Track	2,836	2,826	+10	+0.4
<b>Interlockings</b>	<b>3,397</b>	<b>3,440</b>	<b>-43</b>	<b>-1.3</b>
thereof electronic	415	291	+124	+42.6
thereof DB Netze Track	3,392	3,435	-43	-1.3
thereof electronic	415	291	+124	+42.6
<b>Level crossings</b>	<b>14,190</b>	<b>14,320</b>	<b>-130</b>	<b>-0.9</b>
thereof technically protected	9,845	9,848	-3	-
thereof DB Netze Track	14,062	14,174	-112	-0.8
thereof technically protected	9,782	9,782	-	-
<b>Tunnels</b>	<b>692</b>	<b>694</b>	<b>-2</b>	<b>-0.3</b>
Subterranean	543	545	-2	-0.4
Above ground	149	149	-	-
Total length (km)	492.3	493.1	-0.8	-0.2
Length of longest tunnel (m)	10,779	10,779	-	-
<b>Railway bridges</b>	<b>24,977</b>	<b>24,968</b>	<b>+9</b>	<b>-</b>
thereof DB Netze Track	24,937	24,926	+11	-
<b>Private sidings</b>	<b>2,374</b>	<b>3,638</b>	<b>-1,264</b>	<b>-34.7</b>


<sup>1)</sup> Including Infra Silesia S.A. and UBB Usedomer Bäderbahn GmbH.

**DB NETZE STATIONS**

	2012	2011	± absolute	± %
<b>FINANCIAL FIGURES</b>				
<b>Total revenues (€ million)</b>	<b>1,102</b>	<b>1,077</b>	<b>+25</b>	<b>+2.3</b>
thereof external revenues	416	400	+16	+4.0
<b>EBIT adjusted (€ million)</b>	<b>230</b>	<b>226</b>	<b>+4</b>	<b>+1.8</b>
<b>EBITDA adjusted (€ million)</b>	<b>359</b>	<b>351</b>	<b>+8</b>	<b>+2.3</b>
<b>Gross capital expenditures (€ million)</b>	<b>552</b>	<b>547</b>	<b>+5</b>	<b>+0.9</b>
<b>Employees as of Dec 31 (FTE)</b>	<b>4,797</b>	<b>4,817</b>	<b>-20</b>	<b>-0.4</b>
<b>PERFORMANCE FIGURES</b>				
<b>Station stops (million)</b>	<b>146.4</b>	<b>145.2</b>	<b>+1.2</b>	<b>+0.8</b>
thereof non-Group customers	26.6	24.7	+1.9	+7.7
DB Netze Stations	143.4	142.3	+1.1	+0.8
Other <sup>1)</sup>	3.0	3.0	-	-
<b>INFRASTRUCTURE</b>				
<b>Passenger stations</b>	<b>5,645</b>	<b>5,685</b>	<b>-40</b>	<b>-0.7</b>
DB Netze Stations	5,350	5,391	-41	-0.8
Other <sup>1)</sup>	295	294	+1	+0.3


<sup>1)</sup> DB RegioNetz Infrastruktur GmbH and UBB Usedomer Bäderbahn GmbH.

**DB NETZE ENERGY**


	2012	2011	± absolute	± %
<b>FINANCIAL FIGURES</b>				
<b>Total revenues (€ million)</b>	<b>2,832</b>	<b>2,853</b>	<b>-21</b>	<b>-0.7</b>
thereof external revenues	1,079	1,084	-5	-0.5
<b>EBIT adjusted (€ million)</b>	<b>91</b>	<b>80</b>	<b>+11</b>	<b>+13.8</b>
<b>EBITDA adjusted (€ million)</b>	<b>173</b>	<b>159</b>	<b>+14</b>	<b>+8.8</b>
<b>Gross capital expenditures (€ million)</b>	<b>149</b>	<b>207</b>	<b>-58</b>	<b>-28.0</b>
<b>Employees as of Dec 31 (FTE)</b>	<b>1,626</b>	<b>1,584</b>	<b>+42</b>	<b>+2.7</b>
<b>PERFORMANCE FIGURES</b>				
<b>Traction power (16.7 Hz) (GWh)</b>	<b>10,403</b>	<b>10,427</b>	<b>-24</b>	<b>-0.2</b>
<b>Stationary energy (50 Hz and 16.7 Hz) (GWh)</b>	<b>1,699</b>	<b>1,719</b>	<b>-20</b>	<b>-1.2</b>
<b>Diesel fuel (million l)</b>	<b>469.8</b>	<b>480.1</b>	<b>-10.3</b>	<b>-2.1</b>
<b>INFRASTRUCTURE</b>				
<b>Traction supply system (km)</b>	<b>7,807</b>	<b>7,786</b>	<b>+21</b>	<b>+0.3</b>
<b>Power, converter and transformer stations</b>	<b>54</b>	<b>54</b>	<b>-</b>	<b>-</b>
Transformer substations	184	183	+1	+0.5
Rectifiers	26	26	-	-
Gas stations	196	196	-	-
<b>Mean voltage networks with transformer stations</b>	<b>193</b>	<b>189</b>	<b>+4</b>	<b>+2.1</b>
<b>Train preheating plants</b>	<b>314</b>	<b>324</b>	<b>-10</b>	<b>-3.1</b>

## 10-Year Summaries

### RAIL PERFORMANCE FIGURES

	2012	2011	2010	2009
<b>PASSENGER TRANSPORT <sup>1)</sup></b>				
<b>Passengers (million)</b>	<b>2,151</b>	<b>1,981</b>	<b>1,950</b>	<b>1,908</b>
Long-distance transport (DB Bahn Long-Distance)	131	125	126	123
Regional and urban transport (DB Bahn Regional and other)	1,843	1,801	1,824	1,785
Regional and urban transport (DB Arriva)	177	55	-	-
<b>Volume sold (million pkm)</b>	<b>88,433</b>	<b>79,228</b>	<b>78,582</b>	<b>76,772</b>
Long-distance transport (DB Bahn Long-Distance)	37,357	35,565	36,026	34,708
Regional and urban transport (DB Bahn Regional and other)	43,448	42,404	42,556	42,064
Regional and urban transport (DB Arriva)	7,628	1,259	-	-
<b>FREIGHT TRANSPORT</b>				
<b>Freight carried (million t)</b>	<b>398.7</b>	<b>411.6</b>	<b>415.4</b>	<b>341.0</b>
<b>Volume sold (million tkm)</b>	<b>105,894</b>	<b>111,980</b>	<b>105,794</b>	<b>93,948</b>
<b>INFRASTRUCTURE</b>				
<b>Train kilometers on track infrastructure (million train-path km)</b>	<b>1,039</b>	<b>1,051</b>	<b>1,034</b>	<b>1,003</b>
thereof non-Group customers	231	220	195	170


### EMPLOYEES

 FTE	2012	2011	2010	2009
Average	286,237	282,260	251,810	239,888
At year end	287,508	284,319	276,310	239,382


<sup>1)</sup> Including Arriva since 2012.

	2008	2007	2006	2005	2004	2003
	<b>1,920</b>	<b>1,835</b>	<b>1,854</b>	<b>1,785</b>	<b>1,695</b>	<b>1,681</b>
	123	119	120	119	115	117
	1,797	1,717	1,735	1,667	1,580	1,564
	-	-	-	-	-	-
	<b>77,812</b>	<b>74,792</b>	<b>74,788</b>	<b>72,554</b>	<b>70,260</b>	<b>69,534</b>
	35,457	34,137	34,458	33,641	32,330	31,619
	42,355	40,654	40,331	38,913	37,930	37,915
	-	-	-	-	-	-
	<b>378.7</b>	<b>312.8</b>	<b>307.6</b>	<b>274.6</b>	<b>295.3</b>	<b>282.3</b>
	<b>113,634</b>	<b>98,794</b>	<b>96,388</b>	<b>88,022</b>	<b>89,494</b>	<b>85,151</b>
	<b>1,043</b>	<b>1,050</b>	<b>1,016</b>	<b>998</b>	<b>1,001</b>	<b>988</b>
	162	147	128	110	88	70
	2008	2007	2006	2005	2004	2003
	240,008	231,356	228,990	220,343	229,830	249,251
	240,242	237,078	229,200	216,389	225,632	242,759

## STATEMENT OF INCOME

 € million	2012	2011	2010	2009
Revenues	39,296	37,979	34,410	29,335
Inventory changes and internally produced and capitalized assets	2,614	2,457	2,207	1,936
Overall performance	41,910	40,436	36,617	31,271
Other operating income	3,443	3,062	3,120	3,864
Cost of materials	-21,039	-20,906	-19,314	-15,627
Personnel expenses	-13,817	-13,076	-11,602	-11,115
Depreciation	-3,328	-2,964	-2,912	-2,825
Other operating expenses	-4,640	-4,375	-4,092	-3,360
<b>Operating profit (EBIT)</b>	<b>2,529</b>	<b>2,177</b>	<b>1,817</b>	<b>2,208</b>
Investment income	-	-	-	-
Result from investments accounted for using the equity method	14	19	17	9
Net interest income	-982	-840	-911	-826
Other financial result	-13	3	-23	-4
<b>Financial result</b>	<b>-981</b>	<b>-818</b>	<b>-917</b>	<b>-821</b>
<b>Profit before taxes on income</b>	<b>1,548</b>	<b>1,359</b>	<b>900</b>	<b>1,387</b>
Taxes on income	-71	-27	158	-557
<b>Net profit for the year</b>	<b>1,477</b>	<b>1,332</b>	<b>1,058</b>	<b>830</b>


## OPERATING PROFIT FIGURES/VALUE MANAGEMENT

 € million	2012	2011	2010	2009
EBITDA adjusted	5,601	5,141	4,651	4,402
EBIT adjusted	2,708	2,309	1,866	1,685
Capital employed as of Dec 31	32,691	31,732	31,312	28,596
Return on capital employed (ROCE) (%)	8.3	7.3	6.0	5.9
Redemption coverage (%)	22.1	20.5	18.1	19.4
Gearing (%)	103	110	118	115
Net financial debt/EBITDA (multiple)	2.9	3.2	3.6	3.4


<sup>1)</sup> Figures according to German GAAP.

	2008	2007	2006	2005	2004	2003 <sup>1)</sup>
	33,452	31,309	30,053	25,055	23,962	28,228
	1,872	1,945	1,890	1,673	1,928	2,210
	35,324	33,254	31,943	26,728	25,890	30,438
	3,046	3,219	2,859	2,366	2,860	3,138
	-18,544	-17,166	-16,449	-12,650	-12,054	-15,776
	-10,583	-9,913	-9,782	-9,211	-9,556	-10,337
	-2,723	-2,795	-2,950	-2,801	-2,722	-2,694
	-3,927	-3,704	-3,144	-3,080	-3,274	-4,316
	<b>2,593</b>	<b>2,895</b>	<b>2,477</b>	<b>1,352</b>	<b>1,144</b>	-
	-	-	-	-	-	51
	21	32	18	76	49	-
	-760	-908	-941	-945	-984	-637
	-47	-3	1	7	-55	-
	<b>-786</b>	<b>-879</b>	<b>-922</b>	<b>-862</b>	<b>-990</b>	-
	<b>1,807</b>	<b>2,016</b>	<b>1,555</b>	<b>490</b>	<b>154</b>	<b>-133</b>
	-486	-300	125	121	26	-112
	<b>1,321</b>	<b>1,716</b>	<b>1,680</b>	<b>611</b>	<b>180</b>	<b>-245</b>
	2008	2007	2006	2005	2004	2003 <sup>1)</sup>
	5,206	5,113	-	-	-	-
	2,483	2,370	2,143	1,350	1,011	465
	27,961	27,393	28,693	27,013	26,490	30,964
	8.9	8.7	7.5	5.0	3.8	1.5
	22.5	21.1	18.6	14.7	12.7	-
	131	151	213	256	276	-
	3.1	3.2	-	-	-	-

**CASH FLOW/CAPITAL EXPENDITURES**

 € million	2012	2011	2010	2009
Cash flow from operating activities	4,094	3,390	3,409	3,133
Gross capital expenditures	8,053	7,501	6,891	6,462
Net capital expenditures	3,487	2,569	2,072	1,813

**BALANCE SHEET**

 € million	2012	2011	2010	2009
Non-current assets	44,206	44,059	44,530	41,308
thereof property, plant and equipment and intangible assets	41,816	41,541	42,027	39,509
thereof deferred tax assets	1,500	1,461	1,471	1,173
Current assets	8,284	7,732	7,473	5,995
thereof cash and cash equivalents	2,175	1,703	1,475	1,470
Equity	15,934	15,126	14,316	13,066
Equity ratio (%)	30.4	29.2	27.5	27.6
Non-current liabilities	24,608	24,238	24,762	23,359
thereof financial debt	17,110	16,367	16,394	14,730
thereof retirement benefit obligations	2,071	1,981	1,938	1,736
Current liabilities	11,948	12,427	12,925	10,878
thereof financial debt	1,503	1,984	2,159	1,780
Net financial debt	16,366	16,592	16,939	15,011
Total assets	52,490	51,791	52,003	47,303

<sup>1)</sup> Figures according to German GAAP.



	2008	2007	2006	2005	2004	2003 <sup>1)</sup>
	3,539	3,364	3,678	2,652	2,736	-
	6,765	6,320	6,584	6,381	7,238	9,121
	2,599	2,060	2,836	2,362	3,251	4,013
	2008	2007	2006	2005	2004	2003 <sup>1)</sup>
	42,353	42,046	43,360	42,907	43,200	-
	39,976	39,855	41,081	40,430	40,861	40,093
	1,692	1,644	1,800	1,556	1,301	-
	5,840	6,483	5,080	4,194	4,416	-
	879	1,549	295	305	765	265
	12,155	10,953	9,214	7,675	7,067	5,076
	25.2	22.6	19.0	16.3	14.8	10.7
	23,161	25,612	26,319	27,963	29,440	30,464
	14,083	16,228	17,165	18,310	19,045	-
	1,649	1,594	1,514	1,414	1,341	-
	12,877	11,964	12,907	11,463	11,109	12,107
	2,770	1,834	2,716	1,664	1,231	-
	15,943	16,513	19,586	19,669	19,511	-
	48,193	48,529	48,440	47,101	47,616	47,647

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## SERVICE NUMBERS

### **DB service number**

+ 49 (0) 1 80.5 99 66 33

Our service number gives you direct access to all of our telephone services. The access includes information regarding general information, booking of train tickets, finding train times, our customer dialogue and our frequent traveler system (BahnCard).

Calls will be charged as follows: calls from the German fixed-line network cost 14 ct/min. Charges from the German cell phone network cost 42 ct/min at most.

### **Automatic train schedule information**

Free train schedule information is available 24 hours a day to callers using the German fixed-line network on + 49 (0) 8 00.1 50 70 90. Information is provided by our voice dialogue system.

### **Lost and found hotline**

#### **PHONE**

+ 49 (0) 9 00.1 99 05 99

(Note: charges are 59 ct per minute for callers from the German fixed-line network; charges may vary for calls from German cell phone networks).

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## FINANCIAL CALENDAR

### **July 25, 2013**

Interim Results Press Conference,  
Publication of the Interim Report  
January – June 2013

### **March 27, 2014**

Annual Results Press Conference,  
Publication of 2013 Annual Report



## Imprint

- > **Concept, editing** Deutsche Bahn AG, Investor Relations
- > **Design concept, typesetting** Studio Delhi, Mainz
- > **Proofreading** AdverTEXT, Düsseldorf
- > **Lithography** Koch Lichtsatz und Scan, Wiesbaden
- > **Printing** ColorDruck Leimen, Leimen
- > **Photography** Max Lautenschläger, Berlin

## Performance figures

### Volume sold rail passenger transport<sup>1)</sup> – million pkm



### Volume sold bus transport<sup>1)</sup> – million pkm



### Volume sold rail freight transport – million tkm



### Train kilometers on track infrastructure – million train-path km



### Station stops – million



### Shipments in European land transport – thousand



### Air freight volume (export) – thousand t



### Ocean freight volume (export) – thousand TEU



<sup>1)</sup> Excluding Arriva.



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