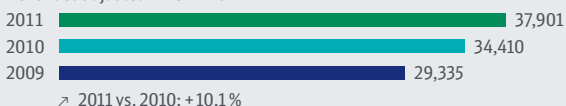




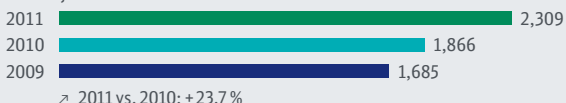
Deutsche Bahn
DB Mobility Logistics
Facts & Figures 2011

FINANCIAL FIGURES

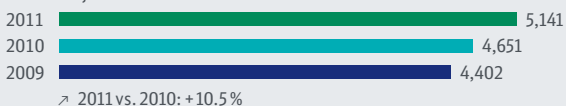
Revenues adjusted — € million



EBIT adjusted — € million



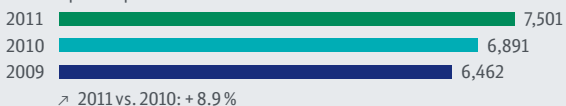
EBITDA adjusted — € million



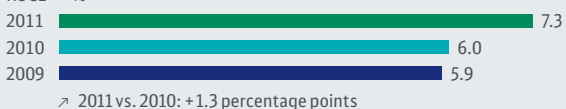
Net financial debt as of Dec 31 — € million



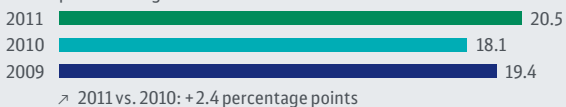
Gross capital expenditures — € million



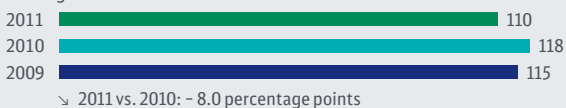
ROCE — %



Redemption coverage — %



Gearing — %



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DB GROUP



MANAGEMENT

BOARD

DEUTSCHE BAHN AG

DB MOBILITY LOGISTICS AG

Names top down

GERD BECHT

Compliance, Privacy,
Legal Affairs and
Corporate Security

DR. RICHARD LUTZ
CFO

ULRICH HOMBURG

Passenger Transport

DR. KARL-FRIEDRICH
RAUSCH

Transport and Logistics

Group structure DB Group

Deutsche Bahn Group

CEO and Chairman

CFO

Compliance, Privacy,
Legal Affairs and
Corporate Security

DB Mobility Logistics sub-group

CEO and Chairman

CFO

Passenger Transport

Group functions

Service functions

Business units

DB Bahn Long-Distance

DB Bahn Regional

DB Arriva



DR. RÜDIGER GRUBE
CEO and Chairman

ULRICH WEBER
Personnel

DR. VOLKER KEFER
Rail Technology and Services,
Infrastructure

Personnel

Rail Technology and Services

Infrastructure

Compliance, Privacy,
Legal Affairs and
Corporate Security

Personnel

Business units

DB NetzeTrack
DB Netze Stations
DB Netze Energy

Transport and
Logistics

Rail Technology and
Services

DB Schenker Rail
DB Schenker Logistics

DB Services

Supervisory Board

DEUTSCHE BAHN AG

::: Prof. Dr. Dr. Utz-Hellmuth Felcht
Chairman of the Supervisory Board

::: Alexander Kirchner*
Deputy Chairman of the
Supervisory Board

- ::: Dr. Hans Bernhard Beus
- ::: Christoph Dänzer-Vanotti
- ::: Patrick Döring
- ::: Dr.-Ing. Dr. E.h. Jürgen Großmann
- ::: Dr. Bernhard Heitzer
- ::: Jörg Hensel*
- ::: Klaus-Dieter Hommel*
- ::: Wolfgang Joosten*
- ::: Günter Kirchheim*
- ::: Helmut Kleindienst*
- ::: Dr. Jürgen Krumnow
- ::: Prof. Dr. Knut Löschke
- ::: Vitus Miller*
- ::: Ute Plambeck*
- ::: Mario Reiß*
- ::: Regina Rusch-Ziemba*
- ::: Prof. Klaus-Dieter Scheurle
- ::: Dr.-Ing. E.h. Dipl.-Ing. Heinrich Weiss

DB MOBILITY LOGISTICS AG

::: Prof. Dr. Dr. Utz-Hellmuth Felcht
Chairman of the Supervisory Board

::: Wolfgang Zell*
Deputy Chairman of the
Supervisory Board

- ::: Dr. Hans Bernhard Beus
- ::: Wolfgang Erler*
- ::: Horst Hartkorn*
- ::: Dr. Bernhard Heitzer
- ::: Margarita Kiefer*
- ::: Alexander Kirchner*
- ::: Dr. Jürgen Krumnow
- ::: Helmut Polzer*
- ::: Prof. Klaus-Dieter Scheurle
- ::: Dr.-Ing. E.h. Dipl.-Ing. Heinrich Weiss

* Employees' representative on the Supervisory Board.
Information as of March 29, 2012

KEY FIGURES

Performance figures

	2011	2010	± absolute	± %
PASSENGER TRANSPORT (RAIL AND BUS)				
Passengers ¹⁾ (million)	2,738	2,734	+4	+0.1
Passengers per day ¹⁾ (million)	7.50	7.49	+0.01	+0.1
RAIL PASSENGER TRANSPORT				
Passengers ¹⁾ (million)	1,981	1,950	+31	+1.6
Volume sold ¹⁾ (million pkm ²⁾)	79,228	78,582	+646	+0.8
Volume produced ³⁾ (million train-path km ⁴⁾)	759.8	674.8	+85.0	+12.6
Trains per day ¹⁾	25,532	25,980	-448	-1.7
BUS TRANSPORT				
Passengers ¹⁾ (million)	756.3	784.2	-27.9	-3.6
Volume sold ¹⁾ (million pkm ²⁾)	8,763	9,214	-451	-4.9
Volume produced ³⁾ (million buskm ⁵⁾)	1,481	642.6	+838.4	+130
RAIL FREIGHT TRANSPORT				
Freight carried (million t)	411.6	415.4	-3.8	-0.9
Volume sold (million tkm ⁶⁾)	111,980	105,794	+6,186	+5.8
Volume produced (million train-path km ⁴⁾)	218.0	210.6	+7.4	+3.5
Trains per day	5,261	5,122	+139	+2.7
Mean transport distance (km)	272.0	254.7	+17.3	+6.8
Capacity utilization (t per train)	513.6	502.4	+11.2	2.2
FREIGHT FORWARDING AND LOGISTICS				
Shipments in European land transport (thousand)	95,836	80,816	+15,020	+18.6
Air freight volume (export) (thousand t)	1,149	1,225	-76	-6.2
Ocean freight volume (thousand TEU ⁷⁾)	1,763	1,647	+116	+7.0
INFRASTRUCTURE				
Train kilometers (million train-path km ⁴⁾)	1,051	1,034	+17	+1.6
thereof non-Group customers	219.9	195.4	+24.5	+12.5
Station stops (million)	145.2	143.9	+1.3	+0.9
thereof non-Group customers	24.7	22.0	+2.7	+12.3

¹⁾ Excluding Arriva.

²⁾ Passenger kilometers: product of number of passengers and mean travel distance.

³⁾ Previous year excluding Arriva.

⁴⁾ Train-path kilometers: driving performance in km of trains on rail.

⁵⁾ Bus kilometers: driving performance in km of buses on road.

⁶⁾ Ton kilometers: product of freight carried and mean transport distance.

⁷⁾ TEU: twenty-foot equivalent unit.

Key financial figures (DB Group)

— € million	2011	2010	± absolute	± %
REVENUES AND PROFIT				
Revenues adjusted	37,901	34,410	+3,491	+10.1
Revenues comparable	35,888	34,407	+1,481	+4.3
Profit before taxes on income	1,359	900	+459	+51.0
Net profit for the year	1,332	1,058	+274	+25.9
EBITDA adjusted	5,141	4,651	+490	+10.5
EBIT adjusted	2,309	1,866	+443	+23.7
BALANCE SHEET AS OF DEC 31				
Non-current assets	44,059	44,530	-471	-1.1
Current assets	7,732	7,473	+259	+3.5
Equity	15,126	14,316	+810	+5.7
Net financial debt	16,592	16,939	-347	-2.0
Total assets	51,791	52,003	-212	-0.4
VALUE MANAGEMENT				
Capital employed as of Dec 31	31,732	31,312	+420	+1.3
ROCE (%)	7.3	6.0	-	-
Redemption coverage (%)	20.5	18.1	-	-
Gearing (%)	110	118	-	-
Net financial debt/EBITDA	3.2	3.6	-	-
CASH FLOW/CAPITAL EXPENDITURES				
Gross capital expenditures	7,501	6,891	+610	+8.9
Net capital expenditures	2,569	2,072	+497	+24.0
Cash flow from operating activities	3,390	3,409	-19	-0.6
LONG-TERM RATING				
Moody's	Aa1, stable	Aa1, stable	-	-
Standard & Poor's	AA, stable	AA, stable	-	-
Fitch	AA, stable	AA, stable	-	-

Key financial figures (DB ML Group)

— € million	2011	2010	± absolute	± %
REVENUES AND PROFIT				
Revenues adjusted	36,371	33,152	+3,219	+9.7
Revenues comparable	34,358	33,149	+1,209	+3.6
Profit before taxes on income	821	544	+277	+50.9
Net profit for the year	987	467	+520	+111
EBITDA adjusted	3,204	2,803	+401	+14.3
EBIT adjusted	1,466	1,130	+336	+29.7
BALANCE SHEET AS OF DEC 31				
Non-current assets	18,450	18,714	-264	-1.4
Current assets	6,107	6,328	-221	-3.5
Equity	3,720	3,582	+138	+3.9
Net financial debt	8,863	9,101	-238	-2.6
Total assets	24,557	25,042	-485	-1.9
VALUE MANAGEMENT				
Capital employed as of Dec 31	13,650	13,771	-121	-0.9
ROCE (%)	10.7	8.2	-	-
Redemption coverage (%)	21.1	17.8	-	-
Gearing (%)	238	254	-	-
Net financial debt/EBITDA (multiple)	2.8	3.2	-	-
CASH FLOW/CAPITAL EXPENDITURES				
Gross capital expenditures	1,621	1,266	+355	+28.0
Net capital expenditures	1,587	1,228	+359	+29.2
Cash flow from operating activities	2,305	2,202	+103	+4.7

Value management

Value management targets and cost of capital — € million resp. %		DB Group	DBML Group	Infra- structure
ROCE (pre-tax)		10.0	14.0	8.0
Cost of capital (WACC pre-tax)		9.3	9.9	8.1
Redemption coverage		30	50	30
Gearing		100	100	100
Net financial debt/EBITDA (multiple)		2,5	1,5	2,5

Return on capital employed — € million resp. %	2011	2010	± absolute	± %
EBIT adjusted	2,309	1,866	+ 443	+23.7
÷ Capital employed as of Dec 31	31,732	31,312	+ 420	+1.3
ROCE	7.3	6.0	-	-

Redemption coverage — € million resp. %	2011	2010	± absolute	± %
EBITDA adjusted	5,141	4,651	+ 490	+10.5
+ Net operating interest ^{1), 2)}	-742	-752	+ 10	+1.3
Operating cash flow	4,399	3,899	+ 500	+12.8
Net financial debt	16,592	16,939	- 347	-2.0
+ Present value operate leases	4,828	4,610	+218	+4.7
÷ Adjusted net financial debt	21,420	21,549	-129	-0.6
Redemption coverage	20.5	18.1	-	-

Gearing — € million resp. %	2011	2010	± absolute	± %
Net financial debt	16,592	16,939	- 347	-2.0
÷ Equity	15,126	14,316	+ 810	+5.7
Gearing	110	118	-	-

Net financial debt/EBITDA — € million	2011	2010	± absolute	± %
Net financial debt	16,592	16,939	- 347	-2.0
÷ EBITDA adjusted	5,141	4,651	+ 490	+10.5
Net financial debt/EBITDA (multiple)	3.2	3.6	-	-

¹⁾ To properly determine redemption coverage we utilize net operating interest by eliminating those components of net interest income/expense related to the compounding of non-current liabilities and provisions and the reversal of deferred income.

²⁾ Adjusted for special items.

Business unit information

Total revenues — € million	2011	2010	± absolute	± %
DB Bahn Long-Distance	3,794	3,729	+65	+1.7
DB Bahn Regional	8,718	8,603	+115	+1.3
DB Arriva	3,367	1,236	+2,131	+172
DB Schenker Rail	4,924	4,584	+340	+7.4
DB Schenker Logistics	14,867	14,310	+557	+3.9
DB Services	1,413	1,274	+139	+10.9
Other	280	288	-8	-2.8
Consolidation	-992	-872	-120	+13.8
DB ML Group	36,371	33,152	+3,219	+9.7
DB Netze Track	4,642	4,580	+62	+1.4
DB Netze Stations	1,077	1,044	+33	+3.2
DB Netze Energy	2,853	2,501	+352	+14.1
Other	647	577	+70	+12.1
Consolidation	-7,689	-7,444	-245	+3.3
DB Group	37,901	34,410	+3,491	+10.1
EBITDA adjusted — € million	2011	2010	± absolute	± %
DB Bahn Long-Distance	504	481	+23	+4.8
DB Bahn Regional	1,361	1,351	+10	+0.7
DB Arriva	325	142	+183	+129
DB Schenker Rail	336	302	+34	+11.3
DB Schenker Logistics	572	478	+94	+19.7
DB Services	278	287	-9	-3.1
Other/consolidation	-172	-238	+66	-27.7
DB ML Group	3,204	2,803	+401	+14.3
DB Netze Track	1,624	1,524	+100	+6.6
DB Netze Stations	351	343	+8	+2.3
DB Netze Energy	159	165	-6	-3.6
Other/consolidation	-197	-184	-13	+7.1
DB Group	5,141	4,651	+490	+10.5

EBIT adjusted — € million	2011	2010	± absolute	± %
DB Bahn Long-Distance	157	117	+40	+34.2
DB Bahn Regional	801	794	+7	+0.9
DB Arriva	160	52	+108	-
DB Schenker Rail	32	12	+20	+167
DB Schenker Logistics	403	304	+99	+32.6
DB Services	123	129	-6	-4.7
Other/consolidation	-210	-278	+68	-24.5
DBML Group	1,466	1,130	+336	+29.7
DB Netze Track	715	601	+114	+19.0
DB Netze Stations	226	217	+9	+4.1
DB Netze Energy	80	82	-2	-2.4
Other/consolidation	-178	-164	-14	+8.5
DB Group	2,309	1,866	+443	+23.7

Gross capital expenditures — € million	2011	2010	± absolute	± %
DB Bahn Long-Distance	139	48	+91	-
DB Bahn Regional	393	287	+106	+36.9
DB Arriva	300	187	+113	+60.4
DB Schenker Rail	260	350	-90	-25.7
DB Schenker Logistics	246	189	+57	+30.2
DB Services	247	177	+70	+39.5
Other/consolidation	36	28	+8	+28.6
DBML Group	1,621	1,266	+355	+28.0
DB Netze Track	5,143	4,986	+157	+3.1
DB Netze Stations	547	511	+36	+7.0
DB Netze Energy	207	144	+63	+43.8
Other/consolidation	-17	-16	-1	+6.3
DB Group	7,501	6,891	+610	+8.9

Employees — FTE ¹⁾ as of Dec 31	2011	2010	± absolute	± %
DB Bahn Long-Distance	15,976	15,270	+706	+4.6
DB Bahn Regional	37,131	36,334	+797	+2.2
DB Arriva	38,196	38,137	+59	+0.2
DB Schenker Rail	32,466	32,618	-152	-0.5
DB Schenker Logistics	62,197	58,671	+3,526	+6.0
DB Services	26,556	25,131	+1,425	+5.7
Other	10,131	9,930	+201	+2.0
DBML Group	222,653	216,091	+6,562	+3.0
DB Netze Track	41,136	39,849	+1,287	+3.2
DB Netze Stations	4,817	4,636	+181	+3.9
DB Netze Energy	1,584	1,536	+48	+3.1
Other	14,129	14,198	-69	-0.5
DB Group	284,319	276,310	+8,009	+2.9
Apprentices/trainees ²⁾	9,579	8,950	+629	+7.0
thereof DB ML Group	7,207	6,961	+246	+3.5
Cooperative academic students ²⁾	835	717	+118	+16.5
thereof DB ML Group	446	404	+42	+10.4
DB Group (including apprentices/ trainees and cooperative academic students)	294,733	285,977	+8,756	+3.1
thereof DB ML Group	230,306	223,456	+6,850	+3.1
Employees (natural persons)	295,172	290,095	+5,077	+1.8
thereof DB ML Group	232,214	227,289	+4,925	+2.2
Training ratio (%) ³⁾	5.4	5.2	-	-
thereof DB ML Group	5.8	5.8	-	-
Female employees ^{4), 5)}	64,213	41,164	+23,049	+56.0
thereof DB ML Group	49,846	27,450	+22,396	+81.6
Proportion of female employees (%) ⁵⁾	21.8	16.3	-	-
thereof DB ML Group	21.5	14.5	-	-
Civil servants assigned	33,697	34,785	-1,088	-3.1
thereof DB ML Group	18,018	18,639	-621	-3.3
Civil servants on sabbatical	3,350	3,240	+110	+3.4
thereof DB ML Group	1,857	1,792	+65	+3.6
Part-time employees ^{2), 4)}	18,252	15,409	+2,843	+18.5
thereof DB ML Group	15,319	12,369	+2,950	+23.8
Proportion of part-time employees (%)	6.2	6.1	-	-
thereof DB ML Group	6.6	6.5	-	-

1) FTE = Full-time employees; for better comparability part-time employees are converted into equivalent full-time employees in accordance with their share of the normal annual work time.

2) Excluding DB Arriva.

3) Calculation base of the training ratio is the stock of domestic employees.

4) Employees (natural persons).

5) From financial year 2011 onwards including DB Schenker Logistics and DB Arriva.

FIGURES BY BUSINESS UNITS

Overview passenger transport

	2011	2010	± absolute	± %
PASSENGER TRANSPORT (RAIL AND BUS)				
Passengers¹⁾ (million)	2,738	2,734	+4	+0.1
Passengers per day¹⁾ (million)	7.50	7.49	+0.01	+0.1
RAIL PERFORMANCE FIGURES				
Passengers¹⁾ (million)	1,981	1,950	+31	+1.6
DB Bahn Long-Distance	125.2	125.7	-0.5	-0.4
DB Bahn Regional	1,797	1,774	+23	+1.3
DB Arriva ¹⁾	55.4	45.7	+9.7	+21.2
Other	3.5	4.5	-1.0	-22.2
Passengers per day¹⁾ (million)	5.43	5.34	+0.09	+1.7
DB Bahn Long-Distance	0.34	0.34	-	-
DB Bahn Regional	4.92	4.86	+0.06	+1.2
DB Arriva ¹⁾	0.15	0.13	+0.02	+15.4
Other	0.02	0.01	+0.01	+100
Volume sold¹⁾ (million pkm)	79,228	78,582	+646	+0.8
DB Bahn Long-Distance	35,565	36,026	-461	-1.3
DB Bahn Regional	42,312	41,391	+921	+2.2
DB Arriva ¹⁾	1,259	1,045	+214	+20.5
Other	92.0	120.5	-28.5	-23.7
Volume produced²⁾ (million train-path km)	759.8	674.8	+85.0	+12.6
DB Bahn Long-Distance	145.5	148.2	-2.7	-1.8
DB Bahn Regional	502.5	511.4	-8.9	-1.7
DB Arriva ²⁾	110.2	13.7	+96.5	-
Other	1.6	1.5	+0.1	+6.7
Trains per day¹⁾	25,532	25,980	-448	-1.7
DB Bahn Long-Distance	1,404	1,317	+87	+6.6
DB Bahn Regional	24,021	24,560	-539	-2.2
Other	107	103	+4	+3.9
BUS PERFORMANCE FIGURES				
Passengers¹⁾ (million)	756.3	784.2	-27.9	-3.6
Volume sold¹⁾ (million pkm)	8,763	9,214	-451	-4.9
Volume produced²⁾ (million bus km)	1,481	642.6	+838.4	+130

¹⁾ Excluding Arriva.

²⁾ Previous year excluding Arriva.

	2011	2010	± absolute	± %
ROLLING STOCK				
ICE fleet (number of trains)	253	252	+1	+0.4
Multiple units ¹⁾	4,198	4,119	+79	+1.9
S-Bahn (metro) d.c.	861	841	+20	+2.4
S-Bahn (metro) a.c.	767	749	+18	+2.4
Diesel multiple units	1,939	1,928	+11	+0.6
Rail buses	15	18	-3	-16.7
Electric multiple units	616	583	+33	+5.7
Locomotives	1,663	1,738	-75	-4.3
DB Bahn Long-Distance ²⁾	440	445	-5	-1.1
DB Bahn Regional	1,197	1,279	-82	-6.4
DB Arriva	24	12	+12	+100
Other	2	2	-	-
Passenger cars ³⁾	7,858	8,155	-297	-3.6
DB Bahn Long-Distance	3,022	3,074	-52	-1.7
DB Bahn Regional	4,739	5,041	-302	-6.0
DB Arriva	97	40	+57	+143
Seats	1,314,378	1,294,058	+20,320	+1.6
DB Bahn Long-Distance	208,749	210,186	-1,437	-0.7
DB Bahn Regional	1,004,028	1,009,384	-5,356	-0.5
DB Arriva	99,094	71,981	+27,113	+37.7
Other	2,507	2,507	-	-
BUS FLEET ⁴⁾				
Buses	26,575	26,866	-291	-1.1
DB Bahn Regional	14,004	14,298	-294	-2.1
DB Arriva	12,571	12,568	+3	-
OTHER				
Automatic ticketing machines	7,349	7,950	-601	-7.6
DB Bahn Long-Distance	27	531	-504	-94.9
DB Bahn Regional	637	1,999	-1,362	-68.1
Combined ticketing machines	6,685	5,420	+1,265	+23.3
BahnCards as of Dec 31 (thousand)	4,638	4,282	+356	+8.3
BahnCard 100	39	37	+2	+5.4
BahnCard 50	1,657	1,657	-	-
BahnCard 25	2,942	2,588	+354	+13.7
Participants BahnBonus program as of Dec 31 (thousand)	3,123	2,930	+193	+6.6

¹⁾ Including ICE T, ICE TD and ICE 3 as well as rail buses.

²⁾ Including ICE 1 and ICE 2 power cars.

³⁾ Including ICE cars.

⁴⁾ DB and externally owned stock.

DB Bahn Long-Distance

	2011	2010	± absolute	± %
FINANCIAL FIGURES				
Total revenues (€ million)	3,794	3,729	+65	+1.7
thereof external revenues	3,666	3,602	+64	+1.8
EBIT adjusted (€ million)	157	117	+40	+34.2
EBITDA adjusted (€ million)	504	481	+23	+4.8
Gross capital expenditures (€ million)	139	48	+91	-
Employees (FTE) as of Dec 31	15,976	15,270	+706	+4.6
PERFORMANCE FIGURES				
Passengers (million)	125.2	125.7	-0.5	-0.4
ICE	76.1	77.8	-1.7	-2.2
IC/EC	53.1	52.2	+0.9	+1.7
Other products	5.1	4.8	+0.3	+6.3
Multiple counts	-9.1	-9.1	-	-
Passengers per day (million)	0.34	0.34	-	-
Volume sold (million pkm)	35,565	36,026	-461	-1.3
ICE	23,306	23,903	-597	-2.5
IC/EC	10,615	10,490	+125	+1.2
Other products	1,644	1,633	+11	+0.7
Volume produced (million train-path km)	145.5	148.2	-2.7	-1.8
Mean travel distance (km)	284.1	286.6	-2.5	-0.9
thereof ICE	306.2	307.2	-1.0	-0.3
thereof IC/EC	199.9	201.0	-1.1	-0.5
Load factor (%)	46.8	48.0	-	-
Trains per day	1,404	1,317	+87	+6.6
ROLLING STOCK				
Locomotives	276	281	-5	-1.8
Electric locomotives	227	232	-5	-2.2
Diesel locomotives	49	49	-	-
Passenger cars	2,005	2,057	-52	-2.5
IC/EC	1,449	1,470	-21	-1.4
Restaurant cars	157	168	-11	-6.5
Couchettes cars	127	142	-15	-10.6
Sleeping cars	81	78	+3	+3.8
Double-deck cars	15	15	-	-
Other cars (including baggage cars)	176	184	-8	-4.3

	2011	2010	± absolute	± %
ICE fleet (number of trains)	253	252	+1	+0.4
ICE 1				
Number of trains	59	59	-	-
Power cars	118	118	-	-
Intermediate cars	708	708	-	-
1st class cars	195	195	-	-
2nd class cars	454	454	-	-
Restaurant cars	59	59	-	-
ICE 2				
Number of trains	44	44	-	-
Power cars	46	46	-	-
Driving trailers	45	45	-	-
Intermediate cars	264	264	-	-
1st class cars	88	88	-	-
2nd class cars	132	132	-	-
Restaurant cars	44	44	-	-
ICE T				
Multiple units	67	67	-	-
Rail cars	260	260	-	-
End cars	136	136	-	-
Intermediate cars	56	56	-	-
ICE TD				
Multiple units	19	19	-	-
Rail cars	78	78	-	-
End cars	39	39	-	-
Intermediate cars	39	39	-	-
ICE 3				
Multiple units	64	63	+1	+1.6
Rail cars	256	252	+4	+1.6
1st class cars	64	63	+1	+1.6
2nd class cars	192	189	+3	+1.6
Trailer cars	256	252	+4	+1.6
1st class cars	64	63	+1	+1.6
2nd class cars	128	126	+2	+1.6
Restaurant cars	64	63	+1	+1.6
Seats	208,749	210,186	-1,437	-0.7
1st class	43,761	43,938	-177	-0.4
2nd class	164,988	166,248	-1,260	-0.8

DB Bahn Regional

	2011	2010	± absolute	± %
FINANCIAL FIGURES				
Total revenues (€ million)	8,718	8,603	+115	+1.3
thereof external revenues	8,628	8,519	+109	+1.3
thereof concession fees	4,260	4,248	+12	+0.3
EBIT adjusted (€ million)	801	794	+7	+0.9
EBITDA adjusted (€ million)	1,361	1,351	+10	+0.7
Gross capital expenditures (€ million)	393	287	+106	+36.9
Employees (FTE) as of Dec 31	37,131	36,334	+797	+2.2
PERFORMANCE FIGURES				
Passengers (million)	1,797	1,774	+23	+1.3
Passengers per day (million)	4.92	4.86	+0.06	+1.2
Volume sold (million pkm)	42,312	41,391	+921	+2.2
Volume produced (million train-path km)	502.5	511.4	-8.9	-1.7
Trains per day	24,021	24,560	-539	-2.2
Mean travel distance (km)	23.5	23.3	+0.2	+0.9
ROLLING STOCK				
Locomotives	1,197	1,279	-82	-6.4
Electric locomotives	1,014	1,088	-74	-6.8
Diesel locomotives	183	191	-8	-4.2
Multiple units	3,472	3,445	+27	+0.8
S-Bahn (metro) d.c.	816	796	+20	+2.5
S-Bahn (metro) a.c.	767	749	+18	+2.4
Diesel multiple units	1,485	1,490	-5	-0.3
Rail buses	6	9	-3	-33.3
Electric multiple units	398	401	-3	-0.7
Rail cars	9,161	9,091	+70	+0.8
S-Bahn (metro) d.c.	1,797	1,756	+41	+2.3
S-Bahn (metro) a.c.	2,906	2,832	+74	+2.6
Diesel rail cars	3,019	3,027	-8	-0.3
Rail buses	6	9	-3	-33.3
Electric rail cars	1,433	1,467	-34	-2.3
Coaches	4,739	5,041	-302	-6.0
Double-deck cars	2,331	2,337	-6	-0.3
Other passenger cars (including baggage cars)	2,408	2,704	-296	-10.9
Seats	1,004,028	1,009,384	-5,356	-0.5
1st class	76,658	77,314	-656	-0.8
2nd class (including folding seats)	927,370	932,070	-4,700	-0.5

	2011	2010	± absolute	± %
PERFORMANCE FIGURES BUS				
Passengers (million)	755,7	774,1	-18,4	-2.4
Passengers per day (million)	8,762	9,070	-308	-3.4
Volume sold (million pkm)	640.0	632.6	+7.4	+1.2
BUS FLEET				
Buses	14,004	14,298	-294	-2.1
DB stock	4,878	4,968	-90	-1.8
Externally owned stock	9,126	9,330	-204	-2.2
DB Arriva				
	2011	2010	± absolute	± %
FINANCIAL FIGURES				
Total revenues (€ million)	3,367	1,236	+2,131	+172
thereof external revenues	3,365	1,235	+2,130	+172
EBIT adjusted (€ million)	160	52	+108	-
EBITDA adjusted (€ million)	325	142	+183	+129
Gross capital expenditures (€ million)	300	187	+113	+60.4
Employees (FTE) as of Dec 31	38,196	38,137	+59	+0.2
ROLLING STOCK				
Locomotives	24	12	+12	+100
Diesel locomotives	24	12	+12	+100
Multiple units	544	493	+51	+10.3
S-Bahn (metro) d.c.	45	45	-	-
Diesel multiple units	412	396	+16	+4.0
Electric multiple units	87	52	+35	+67.3
Rail cars	1,494	1,327	+167	+12.6
S-Bahn (metro) d.c.	90	90	-	-
Diesel rail cars	1,122	1,081	+41	+3.8
Electric rail cars	282	156	+126	+80.8
Coaches	97	40	+57	+143
EC/IC	85	40	+45	+113
Restaurant cars	7	0	+7	-
Other passenger cars (including baggage cars)	5	0	+5	-
Seats ¹⁾	99,094	71,981	+27,113	+37.7
1st class ¹⁾	3,367	2,139	+1,228	+57.4
2nd class (including folding seats) ¹⁾	95,727	69,842	+25,885	+37.1
BUS FLEET				
Buses	12,571	12,568	+3	-
DB stock	12,192	12,197	-5	-
Externally owned stock	379	371	+8	+2.2

¹⁾ Previous year excluding Chiltern Railways.

DB Schenker Rail

	2011	2010	± absolute	± %
FINANCIAL FIGURES				
Total revenues (€ million)	4,924	4,584	+340	+7.4
thereof external revenues	4,635	4,314	+321	+7.4
EBIT adjusted (€ million)	32	12	+20	+167
EBITDA adjusted (€ million)	336	302	+34	+11.3
Gross capital expenditures (€ million)	260	350	-90	-25.7
Employees (FTE) as of Dec 31	32,466	32,618	-152	-0.5
PERFORMANCE FIGURES				
Freight carried (million t)	411.6	415.4	-3.8	-0.9
thereof in Germany	263.9	256.5	+7.4	+2.9
Volume sold (million tkm)	111,980	105,794	+6,186	+5.8
thereof in Germany	83,795	80,378	+3,417	+4.3
Volume produced (million train-path km)	218.0	210.6	+7.4	+3.5
Trains per day	5,261	5,122	+139	+2.7
Mean transport distance	272.0	254.7	+17.3	+6.8
Capacity utilization (t per train)	513.6	502.4	+11.2	+2.2
ROLLING STOCK				
Locomotives	3,587	3,437	+150	+4.4
Electric locomotives	1,507	1,424	+83	+5.8
Diesel locomotives	2,080	2,013	+67	+3.3
Wagons	106,727	108,840	-2,113	-1.9
DB stock	95,245	97,333	-2,088	-2.1
<i>Covered wagons</i>	<i>19,149</i>	<i>19,815</i>	<i>-666</i>	<i>-3.4</i>
<i>Open wagons</i>	<i>33,907</i>	<i>34,683</i>	<i>-776</i>	<i>-2.2</i>
<i>Flat wagons</i>	<i>40,395</i>	<i>40,838</i>	<i>-443</i>	<i>-1.1</i>
<i>Tank wagons</i>	<i>1,794</i>	<i>1,997</i>	<i>-203</i>	<i>-10.2</i>
Leased wagons	3,919	6,031	-2,112	-35.0
Rented from third parties	10,726	9,237	+1,489	+16.1
Rented to third parties (-)	3,163	3,761	-598	-15.9
Transport capacity of freight wagons (thousand t)	6,158	6,555	-397	-6.1
DB stock	5,476	5,731	-255	-4.4
<i>Covered wagons</i>	<i>852</i>	<i>895</i>	<i>-43</i>	<i>-4.8</i>
<i>Open wagons</i>	<i>1,947</i>	<i>2,011</i>	<i>-64</i>	<i>-3.2</i>
<i>Flat wagons</i>	<i>2,603</i>	<i>2,755</i>	<i>-152</i>	<i>-5.5</i>
<i>Tank wagons</i>	<i>74</i>	<i>70</i>	<i>+4</i>	<i>+5.7</i>
Leased wagons	281	432	-151	-35.0
Rented from third parties	785	615	+170	+27.6
Rented to third parties (-)	384	223	+161	+72.2

DB Schenker Logistics

	2011	2010	± absolute	± %
FINANCIAL FIGURES				
Total revenues (€ million)	14,867	14,310	+ 557	+ 3.9
thereof external revenues	14,808	14,257	+ 551	+ 3.9
thereof European land transport	6,376	5,864	+ 512	+ 8.7
thereof air and ocean freight	6,998	7,135	- 137	- 1.9
thereof contract logistics	1,487	1,310	+ 177	+ 13.5
EBIT adjusted (€ million)	403	304	+ 99	+ 32.6
EBITDA adjusted (€ million)	572	478	+ 94	+ 19.7
Gross capital expenditures (€ million)	246	189	+ 57	+ 30.2
Employees (FTE) as of Dec 31	62,197	58,671	+ 3,526	+ 6.0
PERFORMANCE FIGURES				
Shipments in European land transport (thousand)	95,836	80,816	+ 15,020	+ 18.6
Air freight volume (export) (thousand t)	1,149	1,225	- 76	- 6.2
Ocean freight volume (export) (thousand TEU)	1,763	1,647	+ 116	+ 7.0

DB Services

	2011	2010	± absolute	± %
FINANCIAL FIGURES				
Segment revenues (€ million)	3,332	3,114	+ 218	+ 7.0
Total revenues (€ million)	1,413	1,274	+ 139	+ 10.9
thereof external revenues	137	128	+ 9	+ 7.0
Other operating income (€ million)	1,919	1,840	+ 79	+ 4.3
EBIT adjusted (€ million)	123	129	- 6	- 4.7
EBITDA adjusted (€ million)	278	287	- 9	- 3.1
Gross capital expenditures (€ million)	247	177	+ 70	+ 39.5
Employees (FTE) as of Dec 31	26,556	25,131	+ 1,425	+ 5.7
VEHICLE FLEET				
Automobiles¹⁾	25,929	24,428	+ 1,501	+ 6.1
Automobiles (fleet management)²⁾	1,042	1,482	- 458	- 30.9
Automobiles (carsharing)	2,711	2,154	+ 557	+ 25.9
thereof DB stock	1,152	779	+ 373	+ 47.9
Carsharing presence (cities)	172	162	+ 10	+ 6.2
Call a Bike (bikes)	8,568	7,422	+ 1,146	+ 15.4
Call a Bike presence (cities)	54	65	- 11	- 16.9

¹⁾ Excluding German army fleet management, Swiss Mobility Solutions, Carsharing and Fleet Management.

²⁾ Excluding German army fleet management, Swiss Mobility Solutions, Carsharing.

DB Netze Track

	2011	2010	± absolute	± %
FINANCIAL FIGURES				
Total revenues (€ million)	4,642	4,580	+ 62	+1.4
thereof external revenues	961	913	+ 48	+ 5.3
EBIT adjusted (€ million)	715	601	+114	+19.0
EBITDA adjusted (€ million)	1,624	1,524	+100	+ 6.6
Gross capital expenditures (€ million)	5,143	4,986	+157	+ 3.1
Employees (FTE) as of Dec 31	41,136	39,849	+1,287	+ 3.2
PERFORMANCE FIGURES				
Train kilometers on track infrastructure (million train-path km)	1,051	1,034	+17	+1.6
thereof non-Group customers	219.9	195.4	+24.5	+12.5
thereof DB Netze Track	1,050	1,032	+18	+1.7
INFRASTRUCTURE¹⁾				
Length of line operated (km)	33,576	33,723	-147	- 0.4
thereof electrified	19,826	19,808	+18	+ 0.1
thereof DB Netze Track	33,378	33,526	-148	- 0.4
Standard gauge	33,372	33,519	-147	- 0.4
Narrow gauge	6.0	6.9	- 0.9	-13.0
Length of all track (km)	61,745	64,077	-2,332	-3.6
thereof DB Netze Track	61,330	63,663	-2,333	-3.7
Switches and crossings	71,259	72,456	-1,197	-1.7
thereof DB Netze Track	70,477	71,674	-1,197	-1.7
Stations	4,516	4,280	+236	+ 5.5
thereof DB Netze Track	4,491	4,255	+236	+ 5.5
Stopping points	3,398	3,565	-167	- 4.7
thereof DB Netze Track	3,380	3,548	-168	- 4.7
Interlockings	3,440	3,731	-291	- 7.8
thereof electronic	291	261	+30	+11.5
thereof DB Netze Track	3,435	3,726	-291	- 7.8
thereof electronic	291	261	+30	+11.5
Level crossings	14,320	14,740	- 420	- 2.8
thereof technically protected	9,848	9,898	- 50	- 0.5
thereof DB Netze Track	14,174	14,594	- 420	- 2.9
thereof technically protected	9,782	9,832	- 50	- 0.5
Tunnels	694	680	+14	+ 2.1
Subterranean	545	565	- 20	- 3.5
Above ground	149	115	+34	+29.6
Total length (km)	493.1	493.3	- 0.2	-
Length of longest tunnel (m)	10,779	10,779	-	-
Railway bridges	24,968	24,843	+125	+ 0.5
thereof DB Netze Track	24,926	24,801	+125	+ 0.5
Private sidings	3,638	3,732	- 94	- 2.5

1) Including Infra Silesia S.A. and UBB Usedomer Bäderbahn GmbH.

DB Netze Stations

	2011	2010	± absolute	± %
FINANCIAL FIGURES				
Total revenues (€ million)	1,077	1,044	+33	+3.2
thereof external revenues	400	387	+13	+3.4
EBIT adjusted (€ million)	226	217	+9	+4.1
EBITDA adjusted (€ million)	351	343	+8	+2.3
Gross capital expenditures (€ million)	547	511	+36	+7.0
Employees (FTE) as of Dec 31	4,817	4,636	+181	+3.9
PERFORMANCE FIGURES				
Station stops (million)	145.2	143.9	+1.3	+0.9
thereof non-Group customers	24.7	22.0	+2.7	+12.3
DB Netze Stations	142.3	140.9	+1.4	+1.0
Other ¹⁾	3.0	3.0	-	-
INFRASTRUCTURE				
Passenger stations	5,685	5,700	-15	-0.3
DB Netze Stations	5,391	5,397	-6	-0.1
Other ¹⁾	294	303	-9	-3.0

¹⁾ DB RegioNetz Infrastruktur GmbH and UBB Usedomer Bäderbahn GmbH.

DB Netze Energy

	2011	2010	± absolute	± %
FINANCIAL FIGURES				
Total revenues (€ million)	2,853	2,501	+352	+14.1
thereof external revenues	1,084	816	+268	+32.8
EBIT adjusted (€ million)	80	82	-2	-2.4
EBITDA adjusted (€ million)	159	165	-6	-3.6
Gross capital expenditures (€ million)	207	144	+63	+43.8
Employees (FTE) as of Dec 31	1,584	1,536	+48	+3.1
PERFORMANCE FIGURES				
Traction power (16.7 Hz) (GWh)	10,427	10,326	+101	+1.0
Stationary energy (50 Hz and 16.7 Hz) (GWh)	1,719	1,700	+19	+1.1
Diesel fuel (million l)	480.1	480.8	-0.7	-0.1
INFRASTRUCTURE				
Traction supply system (km)	7,786	7,786	-	-
Power, converter and transformer stations	54	53	+1	+1.9
Transformer substations	183	182	+1	+0.5
Rectifiers	26	25	+1	+4.0
Gas stations	196	207	-11	-5.3
Mean voltage networks with transformer stations	189	186	+3	+1.6
Train preheating plants	324	351	-27	-7.7

10-YEAR SUMMARIES

Rail performance figures

	2011	2010	2009	2008
PASSENGER TRANSPORT ¹⁾				
Passengers (million)	1,981	1,950	1,908	1,920
Long-Distance Transport	125	126	123	123
Regional and Urban Transport	1,856	1,824	1,785	1,797
Volume sold (million pkm ²⁾)	79,228	78,582	76,772	77,812
Long-Distance Transport	35,565	36,026	34,708	35,457
Regional and Urban Transport	43,663	42,556	42,064	42,355
FREIGHT TRANSPORT				
Freight carried (million t)	411.6	415.4	341.0	378.7
Volume sold (million tkm ³⁾)	111,980	105,794	93,948	113,634
Total transport performance (million ptkm ⁴⁾)	191,208	184,376	170,720	191,446
INFRASTRUCTURE				
Train kilometers on track infrastructure (million train-path km ⁵⁾)	1,051	1,034	1,003	1,043
thereof non-Group customers	220	195	170	162

Employees

	2011	2010	2009	2008
Average ⁶⁾	282,260	251,810	239,888	240,008
At year end ⁶⁾	284,319	276,310	239,382	240,242

¹⁾ Excluding Arriva.

²⁾ Passenger kilometers: product of number of passengers and mean travel distance.

³⁾ Ton kilometers: product of freight carried and mean transport distance.

⁴⁾ Passenger-ton kilometers: sum of passenger and ton kilometers.

⁵⁾ Train path kilometers: driving performance in km of trains on rail.

⁶⁾ Full-time employees, part-time employees are converted in accordance with their share of normal annual work time.

	2007	2006	2005	2004	2003	2002
	1,835	1,854	1,785	1,695	1,681	1,657
	119	120	119	115	117	128
	1,717	1,735	1,667	1,580	1,564	1,529
	74,792	74,788	72,554	70,260	69,534	69,848
	34,137	34,458	33,641	32,330	31,619	33,173
	40,654	40,331	38,913	37,930	37,915	36,675
	312.8	307.6	274.6	295.3	282.3	289.4
	98,794	96,388	88,022	89,494	85,151	82,756
	173,586	171,177	160,576	159,754	154,685	152,604
	1,050	1,016	998	1,001	988	967
	147	128	110	88	70	50
	231,356	228,990	220,343	229,830	249,251	224,758
	237,078	229,200	216,389	225,632	242,759	250,690

Consolidated statement of income

— € million	2011	2010	2009	2008
Revenues	37,979	34,410	29,335	33,452
Inventory changes and internally produced and capitalized assets	2,457	2,207	1,936	1,872
Overall performance	40,436	36,617	31,271	35,324
Other operating income	3,062	3,120	3,864	3,046
Cost of materials	-20,906	-19,314	-15,627	-18,544
Personnel expenses	-13,076	-11,602	-11,115	-10,583
Depreciation	-2,964	-2,912	-2,825	-2,723
Other operating expenses	-4,375	-4,092	-3,360	-3,927
Operating profit (EBIT)	2,177	1,817	2,208	2,593
Investment income	-	-	-	-
Result from investments accounted for using the equity method	19	17	9	21
Net interest income	-840	-911	-826	-760
Other financial result	3	-23	-4	-47
Financial result	-818	-917	-821	-786
Profit before taxes on income	1,359	900	1,387	1,807
Taxes on income	-27	158	-557	-486
Net profit for the year	1,332	1,058	830	1,321

Operating profit figures/Value management

— € million	2011	2010	2009	2008
EBITDA adjusted	5,141	4,651	4,402	5,206
EBIT adjusted	2,309	1,866	1,685	2,483
Capital employed as of Dec 31	31,732	31,312	28,596	27,961
Return on capital employed (ROCE) (%)	7.3	6.0	5.9	8.9
Redemption coverage (%)	20.5	18.1	19.4	22.5
Gearing (%)	110	118	115	131
Net financial debt/EBITDA (multiple)	3.2	3.6	3.4	3.1

¹⁾ Figures according to German GAAP.

	2007	2006	2005	2004	2003 ¹⁾	2002 ¹⁾
	31,309	30,053	25,055	23,962	28,228	18,685
	1,945	1,890	1,673	1,928	2,210	2,215
	33,254	31,943	26,728	25,890	30,438	20,900
	3,219	2,859	2,366	2,860	3,138	2,830
	-17,166	-16,449	-12,650	-12,054	-15,776	-9,546
	-9,913	-9,782	-9,211	-9,556	-10,337	-8,387
	-2,795	-2,950	-2,801	-2,722	-2,694	-2,434
	-3,704	-3,144	-3,080	-3,274	-4,316	-3,358
	2,895	2,477	1,352	1,144	-	-
	-	-	-	-	51	46
	32	18	76	49	-	-
	-908	-941	-945	-984	-637	-489
	-3	1	7	-55	-	-
	-879	-922	-862	-990	-	-
	2,016	1,555	490	154	-133	-438
	-300	125	121	26	-112	-30
	1,716	1,680	611	180	-245	-468
	2007	2006	2005	2004	2003 ¹⁾	2002 ¹⁾
	5,113	-	-	-	-	-
	2,370	2,143	1,350	1,011	465	37
	27,393	28,693	27,013	26,490	30,964	30,428
	8.7	7.5	5.0	3.8	1.5	0.1
	21.1	18.6	14.7	12.7	-	-
	151	213	256	276	-	-
	3.2	-	-	-	-	-

Cash flow/Capital expenditures

— € million	2011	2010	2009	2008
Cash flow from operating activities	3,390	3,409	3,133	3,539
Gross capital expenditures	7,501	6,891	6,462	6,765
Net capital expenditures	2,569	2,072	1,813	2,599

Balance sheet

— € million	2011	2010	2009	2008
Non-current assets	44,059	44,530	41,308	42,353
thereof property, plant and equipment and intangible assets	41,541	42,027	39,509	39,976
thereof deferred tax assets	1,461	1,471	1,173	1,692
Current assets	7,732	7,473	5,995	5,840
thereof cash and cash equivalents	1,703	1,475	1,470	879
Equity	15,126	14,316	13,066	12,155
Equity ratio (%)	29.2	27.5	27.6	25.2
Non-current liabilities	24,238	24,762	23,359	23,161
thereof financial debt	16,367	16,394	14,730	14,083
thereof retirement benefit obligations	1,981	1,938	1,736	1,649
Current liabilities	12,427	12,925	10,878	12,877
thereof financial debt	1,984	2,159	1,780	2,770
Net financial debt	16,592	16,939	15,011	15,943
Total assets	51,791	52,003	47,303	48,193

¹⁾ Figures according to German GAAP.

	2007	2006	2005	2004	2003 ¹⁾	2002 ¹⁾
	3,364	3,678	2,652	2,736	-	-
	6,320	6,584	6,381	7,238	9,121	9,994
	2,060	2,836	2,362	3,251	4,013	5,355

	2007	2006	2005	2004	2003 ¹⁾	2002 ¹⁾
	42,046	43,360	42,907	43,200	-	-
	39,855	41,081	40,430	40,861	40,093	38,869
	1,644	1,800	1,556	1,301	-	-
	6,483	5,080	4,194	4,416	-	-
	1,549	295	305	765	265	271
	10,953	9,214	7,675	7,067	5,076	5,708
	22.6	19.0	16.3	14.8	10.7	12.4
	25,612	26,319	27,963	29,440	30,464	27,779
	16,228	17,165	18,310	19,045	-	-
	1,594	1,514	1,414	1,341	-	-
	11,964	12,907	11,463	11,109	12,107	12,524
	1,834	2,716	1,664	1,231	-	-
	16,513	19,586	19,669	19,511	-	-
	48,529	48,440	47,101	47,616	47,647	46,023

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Financial calendar

JULY 26, 2012

Interim Results Press Conference, Publication of the Interim Report January – June 2012

MARCH 21, 2013

Annual Results Press Conference, Publication of 2012 Annual Report

IMPRINT

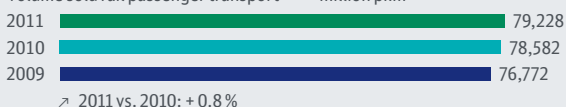
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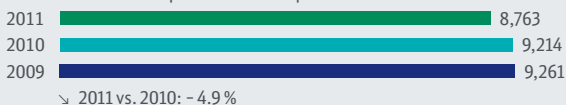
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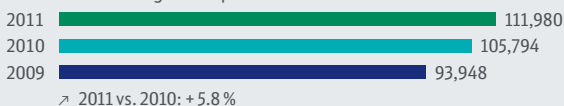
Volume sold rail passenger transport¹⁾ — million pkm



Volume sold bus transport¹⁾ — million pkm



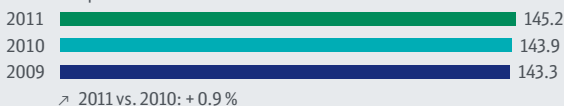
Volume sold rail freight transport — million tkm



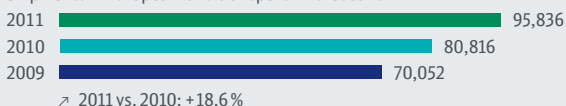
Train kilometers — million train-path km



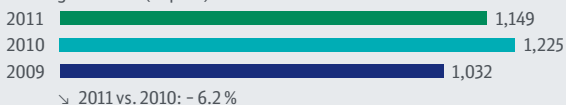
Station stops — million



Shipments in European land transport — thousand



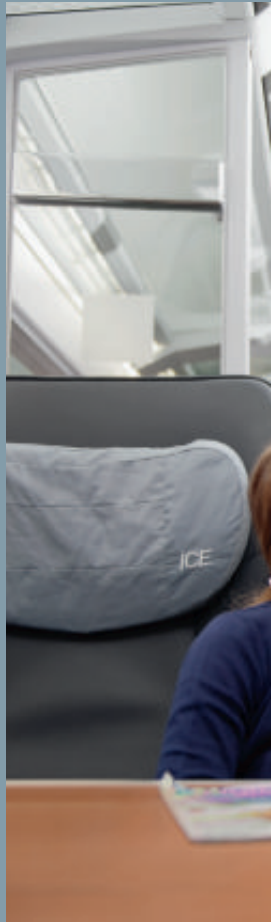
Air freight volume (export) — thousand t



Ocean freight volume (export) — thousand TEU



¹⁾ Excluding Arriva.



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