# **Investor Update**

# **Development in 2020 FY**

Deutsche Bahn AG, March 2021

# 2020 Financial Year: full information package available





**2020 Integrated Report** 

English version available end of April 2021 (db.de/ib-e) German version: db.de/ib



Facts&Figures 2020

Download available at <u>db.de/ir-e</u>



Balance sheet press conference (speeches and slides) Download available at db.de/ir-e

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# Highlights 2020 FY and Outlook



**Financial Development 2020 FY** 

Financing

Appendix

# **2020** was the most challenging year in our history

### Covid-19 impact

- Pandemic with dramatic impact on the **whole transport sector** and all European railways.
- **Impact on DB Group** through significant revenue declines, additional expenses for hygiene measures as well as precaution and impairment needs in regional transport.
- Comprehensive package of **countermeasures** in implementation with positive effects of € 1.7 bn in 2020 (integrated rail system only).

#### Severe decline in patronage (long-distance)



Operating profit (EBIT) contraction



Decline in rail freight transport (tkm)



Noticeable revenue downturn

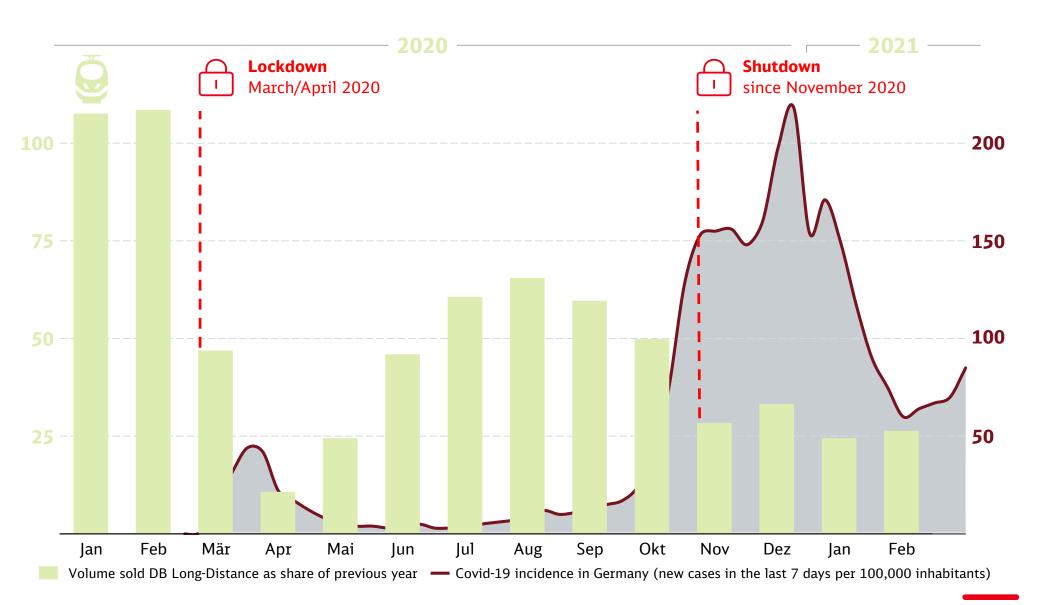


Impairment at DB Arriva





# **Strong recovery in long-distance** transport between the two Covid-19 waves showed that volumes bounce back fast after easing of restrictions



# Development in 2020 was driven by the first and second wave of Covid-19 pandemic and a temporary recovery during summer



#### January 2020

New Service and Financing Agreement (LuFV III) for financing of existing network



#### April/May 2020

DB Schenker and DB Cargo secured supply with food and safety equipment



#### June 2020

Fiscal stimulus program of the German Federal Government



#### November 2020

Lockdown light in Germany until mid-December



#### December 2020

First people vaccinated in Germany



#### March 2020

Covid-19 pandemic starts impacting. First lockdown in Germany for seven weeks



#### May 2020

Agreement with Federal Government regarding additional support for Covid-19 damage



#### July 2020

Strong recovery of volumes in passenger transport in summer



#### December 2020

Shutdown in Germany from December 16 at least until April 18, 2021



# Four key factors helped us to cope with the Covid-19 crisis in 2020 and will continue to matter in 2021



# The German Government agreed to help DB Group in a joint effort with employees to mitigate the Covid-19 impact



#### **Mitigation of Covid-19 damage**

- **Strengthening of equity position** of DB AG to partially mitigate COVID-19 impact.
- € 5 bn **included in Federal Budget** for 2021.
- EU Commission approval process ongoing.
- Sector support package for regional transport approved and in implementation.

#### Support of Green Transformation

- Based on **Climate Action Program** 2030 additional € 11 bn available for strengthening of rail transport.
- Funds will be spent for **infrastructure projects**.
- EU Commission approval process ongoing.

# **Resolute response to the crisis** resulted in significant savings and positive effects on liquidity already in 2020



# **Strong Rail strategy** is foundation of **quality** improvements and offering of mobility **services** at all time in 2020



### **Punctuality improved**

- Punctuality was on a high level at all operators in 2020.
- DB Long-Distance and DB Regional with highest numbers for last 15 years.
- Positive effects partly due to Covid-19 driven by **lower infrastructure utilization** as well as implemented measures.

# Customer satisfaction higher

- Customer satisfaction index **improved** in almost all business activities.
- **Very positive feedback** for performance during periods with most comprehensive Covid-19 restrictions.

### **DB Schenker** supported the development of DB Group with its **best economic result** achieved so far





# **Covid-19 related performance losses had a significant impact on key financials in 2020, except capex**

(€ mn)	2020	2019	+/- €	+/- %	Details
Revenues adjusted	39,902	44,431	-4,529	-10.2	
EBIT adjusted	-2,903	1,837	-4,740	_	
Net profit for the year	-5,707	680	-6,387	_	
Gross capital expenditures	14,402	13,093	+1,309	+10.0	
Net capital expenditures	5,886	5,646	+240	+4.3	
<b>Net financial debt</b> as of Dec 31	29,345	24,175	+5,170	+21.4	
<b>ROCE</b> (%)	-7.0	4.3	-	_	

2020 and 2021 are significantly impacted by Covid-19 pandemic. We expect to see continuation of recovery process in early summer 2021.



### 2020

# Severe Covid-19 impact:

All relevant key figures (performance figures, revenues, profits and indebtedness) significantly impacted by lower volumes.

#### 2021-

# Continuation of recovery process:

Our forecasts are based on the assumption, that beginning in early summer with vaccination progress daily life will become more "normal" again.

### 2022 and beyond

# Continuation of growth path:

Full economic recovery and returning on growth path in line with our strategic targets.

### The long-term trends in our markets and thus the foundation of our Strong Rail strategy are unchanged





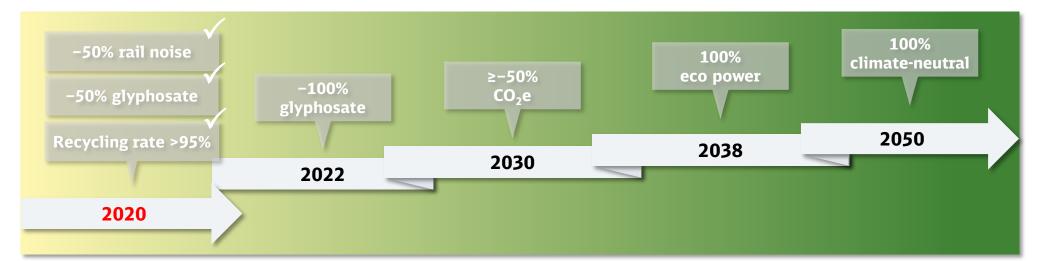
... because climate protection has not lost its relevance and is becoming more urgently.

... because leisure and business travel are and remain a basic need of a digital society.

... because interlinkage is increasing and the need for green transport solutions is growing.

... because cross-border green transport and travel are essential in a common market and are more and more demanded.

# **Climate protection** remains of paramount importance: We are well underway on our path for a green transformation



- CO<sub>2</sub> emissions reduced by more than 34% (compared to 2006; -55% compared to 1990)
  - More than 61% share of green energy
  - >95% recycling rate
  - >2,000 train-path km noise remediated
  - 100% silent freight cars in Germany

- New DB climate targets 2030/2050
- Science-Based Targets Initiative (SBTi) confirmed, that DB Group takes responsibility for achieving the 2-degree target of the Paris Climate Conference
- CDP rated DB Group again with best possible assessment "A"

2020

### Highlights 2020 "More eco-power" Biggest new package for additional delivery of eco power agreed





We concluded three new power purchase agreements in 2020 for eco-power from hydropower, photovoltaics and an off-shore wind farm covering more than 10% of our annual traction current need. This will lead to an annual  $CO_2$  reduction of 600,000 t compared to energy from coal power stations.

# **Ongoing impact of the current shutdown in Germany in first quarter 2021,** improvements expected during the course of the year



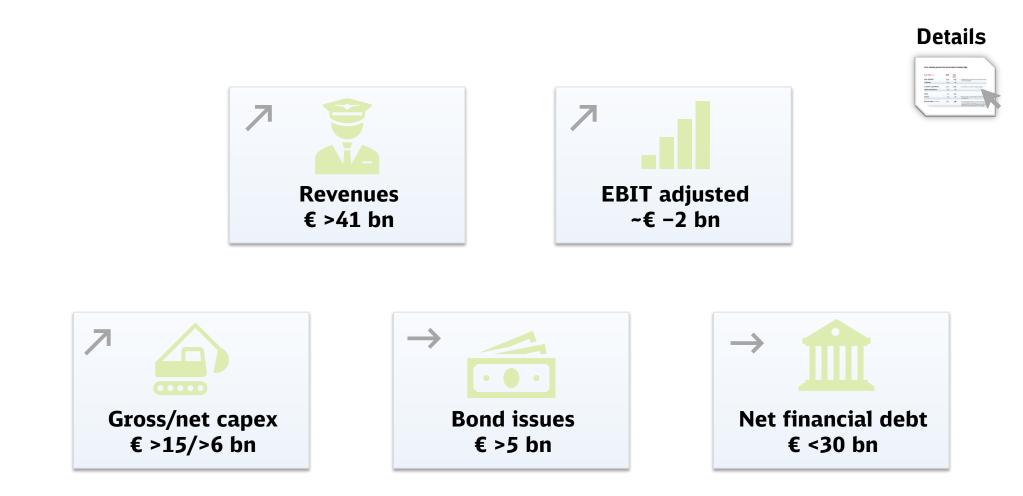


#### **Current situation (Q1 2021)**

- Strict social distancing rules and travel restrictions due to ongoing high number of Covid-19 cases burden the whole mobility market and result in an ongoing low demand for services.
- DB Long-Distance continues to offer at least a basic level of interlinked services. Load factor again very low, but not as low as in April 2020.
- DB Regional still operates its full services as ordered by PTA's. Current demand at 30-40% level compared to pre-crisis levels.
- When more and more people are vaccinated, we expect a quick recovery process to continue again in the course of 2021.

### Overall, we expect a recovery in 2021 Financial Year based on volume growth, but uncertainty remains high





# **Highlights 2020 FY**



# **Financial Development 2020 FY**

Financing

Appendix

# The transport targets of the Federal Government are the foundation of our **Strong Rail strategy**



#### **Our mission**



It is our mission to enable a strong rail system for Germany.

This is, what we are working for and what is worth our full engagement.

It is, what DB Group is heading for and standing for, it is the focal point of our attention and for what we pool all our strengths.

#### **3 overall sector targets**

Passengers in rail transport

**x2** 

Market share rail freight transport **25%** 

Share of renewable energies 100%

### **Our 10 DB targets**

#### **Traffic shift**

- 260 million passengers in long-distance
- +1 billion passengers in regional
- **+70%** volume sold in freight transport
- +>30% capacity in infrastructure

#### Customers

- Customer satisfaction: **SI >80/>75/>70**<sup>1)</sup>
- Punctuality: >**85%/>95%/>77%**1)

#### Employees

Employee satisfaction >3.8

#### Climate

**100%** share of renewable energies

#### Financials

- ROCE of **≥6.5%**
- Debt coverage of ≥20%

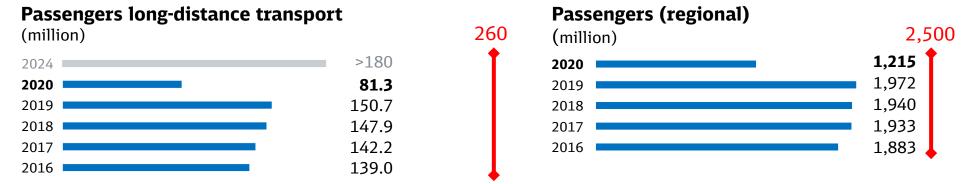
<sup>1)</sup> DB Long-Distance / DB Regional (rail) / DB Cargo (Germany).

# We **remain committed** to our strategic goals despite the challenging development in 2020 due to Covid-19

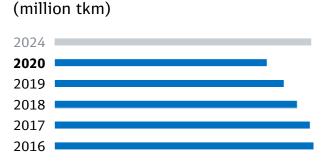
Traffic shift (rail in Germany)	2019	2020	<b>2021</b> (forecast)	Target
Passengers long-distance transport (mn pkm)	150.7	81.3	>100	260
Passengers regional transport (mn pkm)	1,972	1,215	>1,250	2,500
Volume sold rail freight transport (bn tkm)	60.7	56.2	>59	120
Capacity in infrastructure (mn train-path km)	1,090	1,066	~1,100	1,400
<b>Climate</b> (rail in Germany)				
Share of renewable energies in DB traction current mix (%)	60.1	61.4	62	100
Customers (rail in Germany)				
Punctuality (DB Long-Distance) (%)	75.9	81.8	79	>85
Punctuality (DB Regional) (%)	94.3	95.6	95	>95
Punctuality (DB Cargo (Germany)) (%)	73.8	77.6	75	>77
Customer satisfaction (DB Long-Distance) (index)	76.5	80.2	80	>80
Customer satisfaction (DB Regional) (index)	66.1	69.0	70	>75
Customer satisfaction (DB Cargo (Germany)) (index)	61	68	65	>75
Employees				
Employee satisfaction (index)	3.7	3.9	-	>3.8
Financials				
ROCE (%)	4.3	-7.0	7	≥6.5
Debt coverage (%)	15.3	0.8	7	≥20

# **Positive trend of performance figures in rail passenger transport and infrastructure due to Covid-19 impact interrupted**

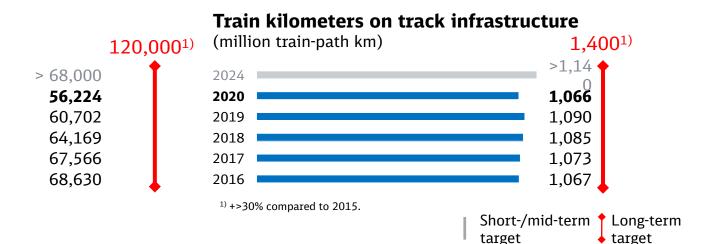
### Strong Rail targets - traffic shift (rail in Germany)



#### Volume sold rail freight transport

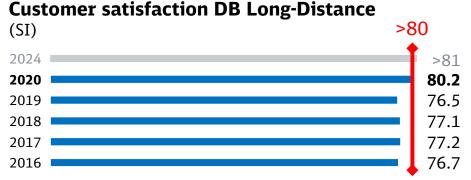


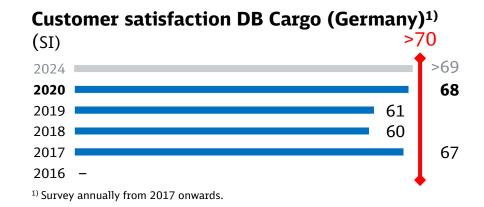
<sup>1)</sup> +70% compared to 2015.



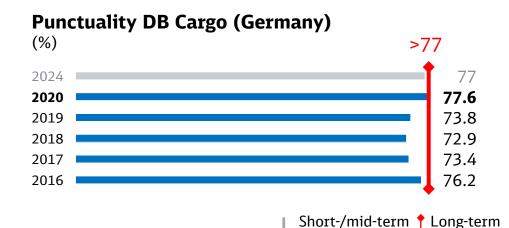
### **Customer satisfaction and punctuality significantly improved as a result of** implemented measures and lower capacity utilization due to Covid-19

### **Strong Rail targets** – customer satisfaction (SI) / punctuality (rail in Germany)









target

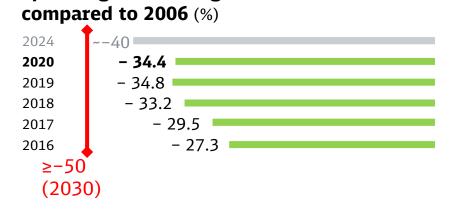
# **Punctuality DB Long-Distance**

target

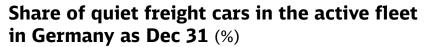


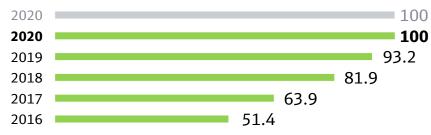
# Overall ongoing positive development of environmental targets, lower volumes with dampening effects on specific CO<sub>2</sub> reduction

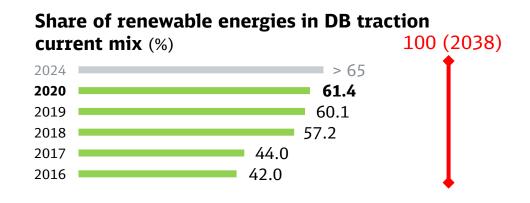
### Strong Rail targets - environmental (rail in Germany)



Specific greenhouse gas emissions

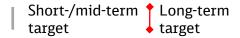














# **Highlights 2020 "Science-Based Targets"** Deutsche Bahn takes responsibility for achieving the 2-degree target of the Paris Climate Conference

Deutsche Bahn has received the seal of approval of the renowned Science-Based Targets Initiative (SBTi). This is a scientific confirmation: With our greenhouse gas reduction targets, we at Deutsche Bahn take responsibility for achieving the 2-degree target of the Paris Climate Conference. The SBTi seal of approval once again confirms that travel by train is active climate protection.

111

HH

Germany's fastest climate protector

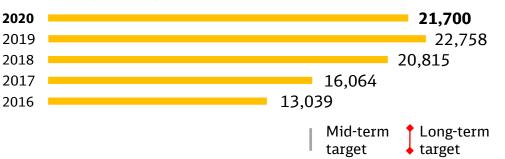
### **Employee satisfaction** noticeably increased, Deutsche Bahn remains very attractive as an employer



### **Strong Rail targets** - social (rail in Germany)



#### External new hires in Germany (excluding young professionals) (NP)





# **Highlights 2020 FY**



# Financial Development 2020 FY

Financing

Appendix

### **Key driver of financial development** in 2020 were the Covid-19 pandemic and the economic downturn



- **2 Covid-19 pandemic** has interrupted this trend with severe volume losses and low points in April.
- **3** Since May 2020 significant **recovery process** in volumes, interrupted again since September 2020.
- 4 All relevant **key figures** (except capex and net debt) lower than in 2019.
- **5** As Covid-19 does not reduce the need for a strong rail system in Germany, we took a **balanced response**.
- **6** We take bold action in areas that do not limit our long-term growth and **maintain our capex plan**.
- **7** German Government and DB Group take a joint approach to manage crisis.
- **8 DB Arriva** severely affected as well, leading to need for an impairment of goodwill.
- **9** Very strong development at **DB Schenker** mainly driven by air freight business.

# **Covid-19 related performance losses had a significant impact on key financials in 2020**

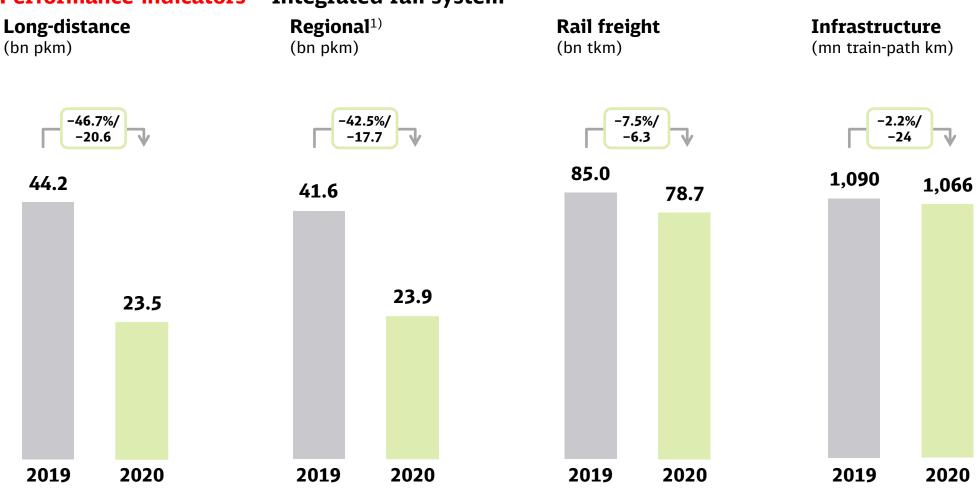


(€ mn)	2020	2019	+/-€	+/- %	
Revenues adjusted	39,902	44,431	-4,529	-10.2	<ul> <li>Significant drop due to Covid-19.</li> </ul>
Revenues comparable	40,197	44,330	-4,133	-9.3	<ul> <li>Only minor effects from FX and scope of consolidation changes.</li> </ul>
EBIT adjusted	-2,903	1,837	-4,740	-	<ul> <li>Mainly due to revenue losses.</li> </ul>
Net profit for the year	-5,707	680	-6,387	_	
<b>Dividend</b> (payment in the following year)	650	650	_	_	<ul> <li>Dividend payment to the Federal Government will be fully invested in rail infrastructure as investment grants.</li> </ul>
Gross capital expenditures	14,402	13,093	+1,309	+10.0	<ul> <li>Higher capex in rail infrastructure (increase in investment grants).</li> </ul>
Net capital expenditures	5,886	5,646	+240	+4.3	<ul> <li>Increased net capex among other in the existing network at DB Netze Track.</li> </ul>
<b>Net financial debt</b> as of Dec 31	29,345	24,175	+5,170	+21.4	<ul> <li>Increased funding need for Covid-19, capex and bridge financing for postponed equity measures.</li> </ul>
<b>ROCE</b> (%)	-7.0	4.3	_	_	<ul> <li>Due to lower operating profit.</li> </ul>
Order book regional transport (€ bn, as of Dec 31)	84.7	87.9	-3.2	-3.6	<ul> <li>Decline due to services performed and Covid-19 related postponements of tenders.</li> </ul>

<sup>1)</sup> Percentage points.

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# Significant decline in performance in rail transport in Germany due to Covid-19



Performance indicators - Integrated rail system

<sup>1)</sup> DB Regional and UBB Usedomer Bäderbahn GmbH. Pkm = Passenger kilometer. Tkm = Ton kilometer.



# **Performance** figures of **DB Arriva** declined significantly due to impact of Covid-19 and cessation of Arriva Rail North franchise

#### Performance indicators – DB Arriva Volume sold rail Volume produced rail Volume produced bus **Passengers** (million) (billion pkm) (million train-path km) (million bus km) -64.4%/-8.1 -47.7%/-1,035 -34.1%/-57.6 -12.9%/ -44.8%/-944 -58.8%/-5.7 -9.0%/-10.1 -137.3 2,214 168.9 1,065 12.6 927.7 2,105 111.3 9.7 112.4 1,179 102.3 1,161 4.5 4.0 2019 2020 2019 2020 2019 2020 2019 2020

Arriva Rail North (until March 1, 2020). Pkm = Passenger kilometer.

# **Performance** development at **DB Schenker** driven by Covid-19 and economic development overcompensated by price effects

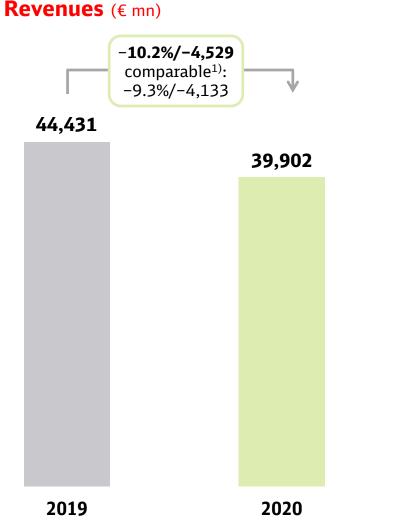
#### Air freight **Ocean freight Contract logistics** Land transport (thousand t<sup>1</sup>) (thousand TEU<sup>1</sup>) (mn shipments) (€ mn) +1.0%/ -7.8%/ -10.5%/ -0.7%<sup>2)</sup>/ +1.1 -92 -242 -19 2,294 2,734 108.2 2,715 107.1 1,186 2,052 1.094 2019 2020 2019 2020 2019 2020 2019 2020

<sup>1)</sup> Exports. <sup>2)</sup> FX adjusted +0.9%.

**Performance indicators** – DB Schenker

# Significant Covid-19 driven revenue downturn, positive development at DB Schenker and DB Netze Track





<sup>1)</sup> Excluding FX effects and chances in the scope of consolidation.

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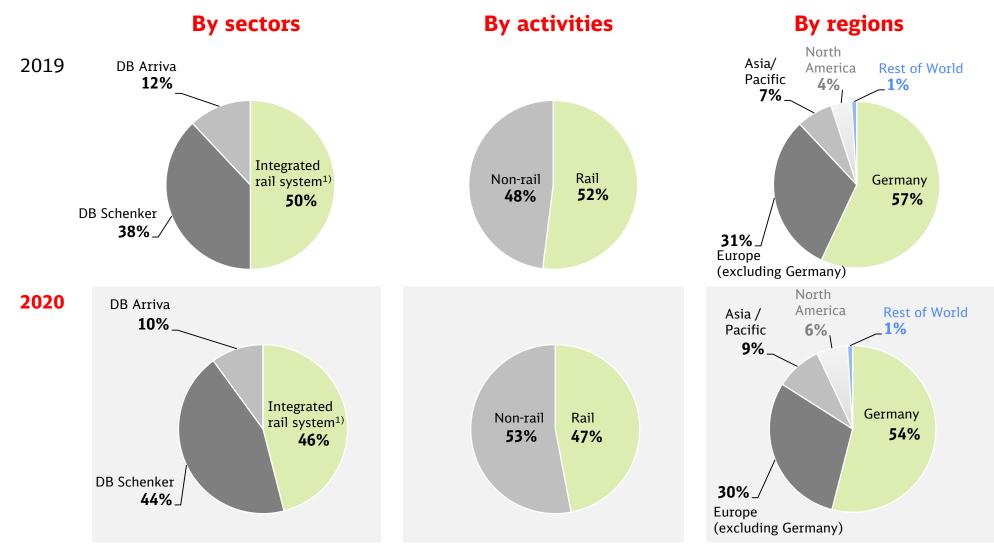
#### **Key impact factors**

- Price effects at DB Schenker
  Significant Covid-19 related
  - performance declines
  - Cessation of Arriva Rail North
  - Economic downturn

### **External revenues by business units** (€ mn)

	2020	2019	+/- €	+/- %
DB Long-Distance	2,753	4,824	-2,071	-42.9
DB Regional	7,553	8,830	-1,277	-14.5
DB Cargo	3,854	4,188	-334	-8.0
DB Netze Track	1,808	1,687	+121	+7.2
DB Netze Stations	525	590	-65	-11.0
DB Netze Energy	1,297	1,308	-11	-0.8
Other	523	581	-58	-10.0
Integrated rail system	18,313	22,008	-3,695	-16.8
DB Arriva	3,988	5,405	-1,417	-26.2
DB Schenker	17,601	17,018	+583	+3.4
DB Group	39,902	44,431	-4,529	-10.2

### **Revenue structure** changed in light of the good development of DB Schenker and the Covid-19-related declines in rail transport



<sup>1)</sup> Mainly passenger transport activities in Germany, rail freight transport activities, operational service units and rail infrastructure companies.

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### **Highlights 2020 "Covid-19 support"** DB Schenker and DB Cargo secured supply chains during first lockdown



# **Net profit decline** mainly driven by Covid-19 effects and impairment at DB Arriva

Net profit development vs. 2019 (€ bn)

-6.4-0.2 -1.4-0.3 +0.1-0.1-4.4 € 1.4 bn due to € 3.8 bn due to impairment Covid-19 (after at DB Arriva countermeasures) Decline Higher Decline Decline Net profit Improvement Decline EBITDA depreciation interest balance other financial extraordinary tax balance decline adjusted result result

Possible differences are due to rounding.

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# **EBITDA development** mainly driven by Covid-19 impact, positive development at DB Schenker







5,436



- Cost management
- Development of DB Schenker
- Revenue losses mainly due to Covid-19
- Cost increases (mainly cost of materials and personnel)

#### **EBITDA** adjusted by business units (€ mn)

	2020	2019	+/-€	+/- %
DB Long-Distance	-1,337	789	-2,126	-
DB Regional	184	1,056	-872	-82.6
DB Cargo	-321	13	-334	-
DB Netze Track	1,086	1,443	-357	-24.7
DB Netze Stations	171	349	-178	-51.0
DB Netze Energy	91	128	-37	-28.9
Other/Consolidation IRS	-220	-162	-58	+35.8
Integrated rail system	-346	3,616	-3,962	-
DB Arriva	51	752	-701	-93.2
DB Schenker	1,307	1,082	+225	+20.8
Consolidation miscel.	-10	-14	+4	-28.6
DB Group	1,002	5,436	-4,434	-81.6

1,002 2019 2020

## **EBIT development** mainly driven by Covid-19 impact, positive development at DB Schenker



#### **EBIT** adjusted (€ mn)



1,837

### Key impact factors

- Development of • DB Schenker
- Cost management 
  Revenue losses mainly due to Covid-19
  - Cost increases (mainly cost of materials and personnel) - continued investment

#### **EBIT** adjusted by business units (€ mn)

	2020	2019	+/- €	+/- %
DB Long-Distance	-1,681	485	-2,166	-
DB Regional	-451	408	-859	-
DB Cargo	-728	-308	-420	+136
DB Netze Track	409	807	-398	-49.3
DB Netze Stations	24	210	-186	-88.6
DB Netze Energy	5	43	-38	-88.4
Other/Consolidation IRS	-753	-622	-131	+21.1
Integrated rail system	-3,175	1,023	-4,198	-
DB Arriva	-431	289	-720	-
DB Schenker	711	538	+173	+32.2
Consolidation miscel.	-8	-13	+5	-38.5
DB Group	-2,903	1,837	-4,740	-

2019

-2,903

2020

# Revenue losses had a significant impact on profit figures, goodwill impairment at DB Arriva with additional negative impact

Adjusted P&L (€ mn)	2020	2019	+/- €	+/- %
Revenues	39,902	44,431	-4,529	-10.2
Total income	46,857	50,605	-3,748	-7.4
Cost of materials	-22,683	-22,259	-424	+1.9
Personnel expenses	-18,167	-18,011	-156	+0.9
Other operating expenses	-5,005	-4,899	-106	+2.2
EBITDA adjusted	1,002	5,436	-4,434	-81.6
Depreciation	-3,905	-3,599	-306	+8.5
EBIT adjusted	-2,903	1,837	-4,740	-
Financial result	-781	-763	-18	+2.4
Extraordinary result	-1,800	-393	-1,407	_
Profit before taxes	-5,484	681	-6,165	-
Taxes on income	-223	-1	-222	_
Net profit	-5,707	680	-6,387	_

#### Key impact factors

- Revenue downturn due to mainly Covid-19 related performance development.
- Operating expenses increase due to additional expenses for additional employees and wage increases as well as higher maintenance in infrastructure and price related increased energy costs compensated among other by effects of lower performance and cessation of Arriva Rail North franchise.
- Significant decline in extraordinary result due to goodwill impairment at DB Arriva owing to Covid-19 effects.

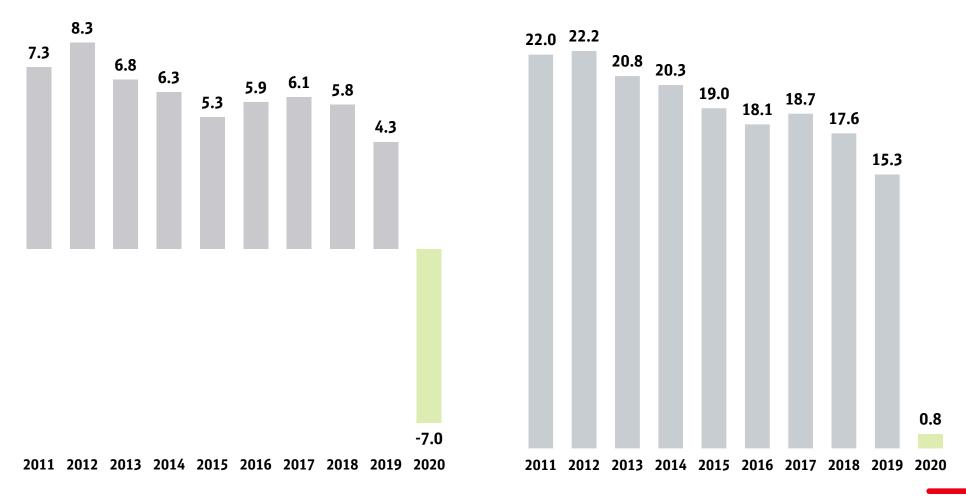
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# Key value management figures significantly impacted by operating profit development and increased debt



**ROCE** (%)

**Debt coverage** (%)



# **Infrastructure capex** and improvement measures at record level, implementation in line with planning despite Covid-19 restrictions

#### Infrastructure modernization highlights

- Spending of more than € 12 billion (including € 10.1 bn capex) for modernization of track infrastructure and stations.
- Measures in existing network included in 2020:
  - more than 1,500 km tracks
  - 1.500 switches
  - 2,6 mn tons of ballast
  - more than 100 bridges
  - 620 stations renovated

 € 1 bn higher investment grants available from German Government in 2020 due to Service and Financing Agreement (LuFV).



DB

## Highlights 2020 "Expansion of ICE fleet" 26 new ICE 4 added to our fleet

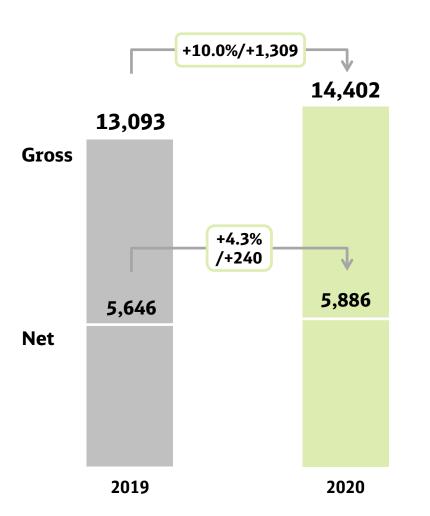




# **Capex increase** due to higher infrastructure capex, rolling stock capex ongoing on high level



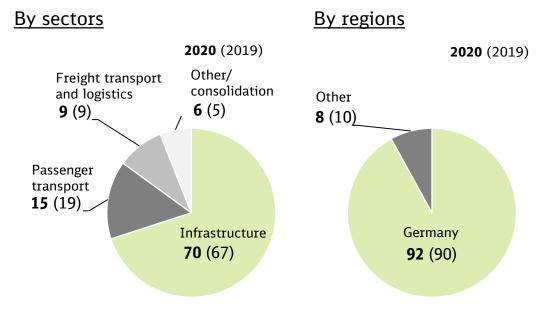
**Capital expenditures** (€ mn)



### **Key impact factors**

- Higher infrastructure capex
- Extension of existing lease contracts for office buildings
- DB Long-Distance fleet capex ongoing on high level

### **Gross capex split** (%)



## Our capex program in 2020 supported the growth targets of our Strong Rail strategy by adding more capacity to our infrastructure and fleet







Maintenance facilities in Berlin



#### DB Cargo (€ 0.5 bn)

- Freight cars
- Locomotives



#### DB Regional (€ 0.4 bn) **Redesign S-Bahn Munich**

- Series 1440 trains
- Buses



#### Infrastructure (€ 10.1 bn)

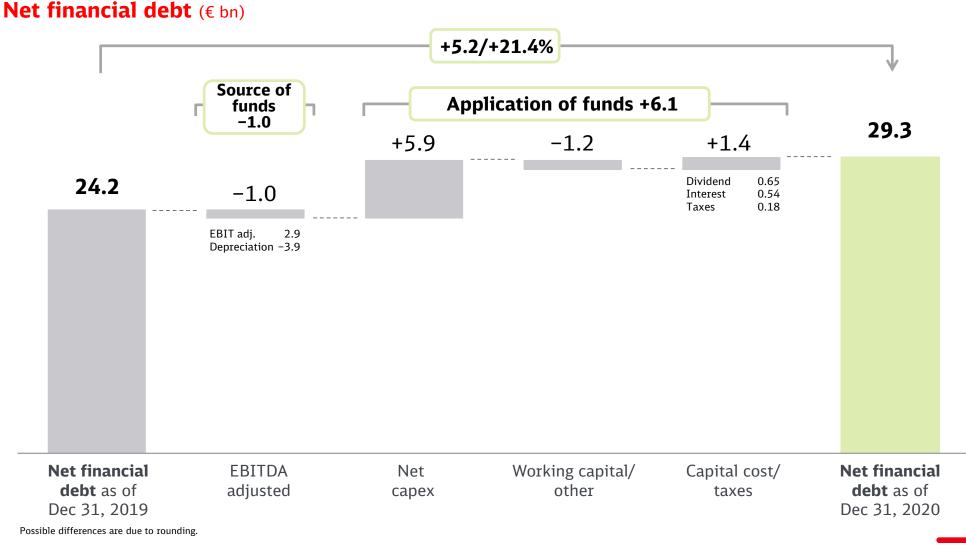
- Modernization existing network
- New line and expansion measures





Capital expenditures (€ mn)	Gross	capex			Net ca	Net capex				
	2020	2019	+/- €	+/- %	2020	2019	+/-€	+/- %		
DB Long-Distance	1,290	1,241	+49	+3.9	1,250	1,241	+9	+0.7		
DB Regional	434	560	-126	-22.5	418	548	-130	-23.7		
DB Cargo	452	570	-118	-20.7	438	523	-85	-16.3		
DB Netze Track	8,480	7,441	+1,039	+14.0	1,363	1,055	+308	+29.2		
DB Netze Stations	1,338	1,096	+242	+22.1	253	262	-9	-3.4		
DB Netze Energy	273	193	+80	+41.5	51	61	-10	-16.4		
Other/Consolidation IRS	861	612	+249	+40.7	861	611	+250	+40.9		
Integrated rail system	13,128	11,713	+1,415	+12.1	4,634	4,301	+333	+7.7		
DB Arriva	457	718	-261	-36.4	435	683	-248	-36.3		
DB Schenker	817	662	+155	+23.4	817	662	+155	+23.4		
DB Group	14,402	13,093	+1,309	+10.0	5,886	5,646	+240	+4.3		

**Net debt** increased due to operating loss, ongoing high level of capex and temporary shift of Government equity support measures to 2021



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DB

# **Balance sheet** with some changes on the equity and liabilities side due to temporary shift of Government equity support measures to 2021

2010



**Balance sheet** (€ mn, as of Dec 31)

Maturity structure

(as of Dec 31, 2020/Dec 31, 2019)

Assets	2020	2019	+/− €	+/- %	Assets	
Non-current assets	52,964	53,213	-249	-0.5	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Property, plant and equipment	47,704	46,591	+1,113	+2.4	Non-curre	
Intangible assets	2,290	3,894	-1,604	-41.2	assets	
Deferred tax assets	1,164	1,246	-82	-6.6	(81% / 81	
Current assets	12,471	12,615	-144	-1.1		
Trade receivables	4,849	4,871	-22	-0.5		
Cash and cash equivalents	3,411	3,993	-582	-14.6		
Equity and liabilities						
Equity	7,270	14,927	-7,657	-51.3		
Non-current liabilities	37,686	32,820	+4,866	+14.8		
Financial debt	27,070	23,977	+3,093	+12.9		
Current liabilities	20,479	18,081	+2,398	+13.3	Current as	
Financial debt	6,254	4,716	+1,538	+32.6	(19% / 19	
Trade liabilities	6,312	5,789	+523	+9.0		
Total assets	65,435	68,828	-3,393	-4.9		

2020

Equity and liabilities Equity ent (11% / 23%) 1%) Non-current liabilities (58% / 50%) Current liabilities (31% / 27%) ssets 9%)

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## **Overall, we expect a recovery in 2021 Financial Year** based on volume growth, but uncertainty remains high



<b>Outlook 2021</b> (€ bn)	2020	<b>2021</b> (March forecast)	
Revenues adjusted	39.9	>41	<ul> <li>Ongoing recovery process, but still impact due to Covid-19 pandemic.</li> </ul>
EBIT adjusted	-2.9	~-2	
Gross capital expenditures	14.4	> 15	<ul> <li>Continuation of extensive capex program.</li> </ul>
Net capital expenditures	5.9	> 6	
Maturities	2.3	2.2	
Bond issues	5.4	>5	<ul> <li>Mainly Covid-19 related additional financing requirements.</li> </ul>
<b>Net financial debt</b> as of Dec 31	29.3	<30	<ul> <li>Including implementation of equity support measures from the Federal Government (€ 5 bn for Covid-19 damages and € 2 bn from Climate Action Program; approvals from EU Commission pending).</li> </ul>

# **Highlights 2020 FY**



# **Financial Development 2020 FY**

# Financing

Appendix

# **Eleven bond transactions** in 2020 with total volume of € 5.4 bn, three issues with total volume of € 1.2 bn in 2021 so far



#### **Bond issues**

#	Issue date	<b>Volume</b> (€ mn)	Currency	<b>Term</b> (years)	Interest all in € (%)	Credit spread (%)	INGR 2.500 09/12/2023 09/12/2013 EUR 5 INGR 3.125 07/24/2026 07/24/2013 GBP 4 INGR 1.375 07/24/2023 07/24/2013 CHF 4
Senio	r bonds						HNGR 3.985 03/19/2025 03/19/2013 NOK 1 NANCE 2 657 02/07/2028 02/07/2013 EUR 5
1	Jan 08	500	EUR 🜔	15.5	0.82	0.423	HINGR 4.500 11/29/2072 11/29/2012 GBP 6
2	Feb 06	300	EUR 🜔	4.0	-0.06	0.226	BHNGR 2,000 02/20/2023 11/20/2012 GBP BHNGR 1,375 10/30/2017 10/30/2012 GBP
3	Mar 10 <sup>1)</sup>	150	EUR 🜔	12.0	0.26	0.455	CHARTER 120 120 12022 0/ 12012 EUR
4	Apr 01	900	EUR 🜔	7.0	0.64	0.787	104010 3 ANN 03/08/2021 03/31/203 0F
5	Apr 07	750	EUR 🔿	20.0	1.43	1.170	
6	Jun 16	850	EUR 🔿	9.0	0.41	0.581	DBINGR344 1 22/2
7	Jun 16	650	EUR 🜔	19.0	0.98	0.870	OBINGR 2.00 1 01 16 Deutschol ant
8	Jun 22 <sup>1),2)</sup>	100	JPY 🔴	4.0	0.12	0.471	DEHNGR 1.500 06/30/2016 06/30/2011 EUR
9	Jun 25 <sup>1),2)</sup>	48	SEK	15.0	0.73	0.728	DBHNGR 2.875 06/01/2021 06/01/2021 12/03/7010 05
10	Jul 01 <sup>2)</sup>	123	AUD 👯	10.0	0.41	0.574	OBINGR 1.750 06/03/2004
11	Dec 01	1,000	EUR 🜔	30.0	0.66	0.644	October 2013, C
Total		5,371		<b>Ø 15.7</b> <sup>3)</sup>	<b>Ø 0.71</b> <sup>3)</sup>	Ø 0.705 <sup>3)</sup>	1 375% Fixed Rate No.

<sup>1)</sup> Private Placement. <sup>2)</sup> Swapped in EUR. <sup>3)</sup> Volume weighted average.

# Strong credit and sustainability ratings and strong financing power due to established financing programs



#### Credit ratings

#### Sustainability ratings

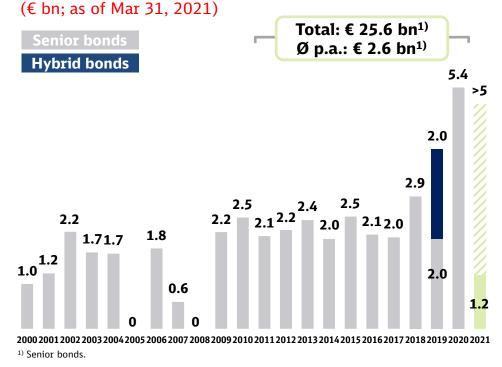
- Moody's: Aa1 / negative
- S&P: AA- / negative
- ISS ESG B- (Prime status) MSCI: A
- CDP: A (best grade)
- EcoVadis: 61 (Scale 0-100)
- Sustainalytics: Risk assessment low

#### **Financing programs**

(as of Dec 31, 2020)

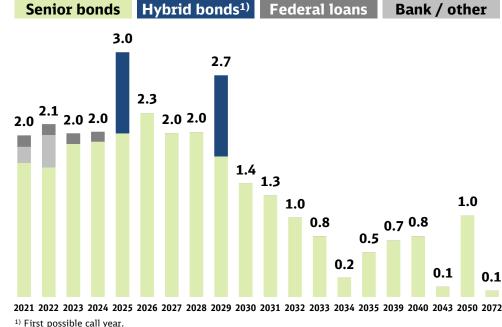
- European Medium Term Notes program
   (€ 30 bn; € 6.7 unused)
- Australian Debt Issuance program
   (€ 3.1 bn; € 2.2 bn unused )
- Commercial Paper program
   (€ 3 bn; € 3 bn unused)

### **Bond issues**



### Maturity profile financial liabilities

(€ bn; incl. swaps; excl. leasing; as of Mar 31, 2021)



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# **Highlights 2020 FY**



**Financial Development 2020 FY** 

Financing

Appendix



(€ mn)	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Rail passenger volume sold (mn pkm)	51,933	98,402	97,707	95,854	91,651	88,636	88,407	88,746	88,433	79,228	78,582	76,772	77,812	74,792	74,788	72,554
Rail freight volume sold (mn tkm)	78,670	85,005	88,237	92,651	94,698	98,445	102,871	104,259	105,894	111,980	105,794	93,948	113,634	98,794	96,388	88,022
Revenues adjusted	39,902	44,431	44,024	42,704	40,576	40,403	39,728	39,107	39,296	37,979	34,410	29,335	33,452	31,309	30,053	25,055
Profit before taxes	-5,484	681	1,172	968	706	-932	937	876	1,525	1,359	900	1,387	1,807	2,016	1,555	490
EBIT adjusted	-2,903	1,837	2,111	2,152	1,946	1,759	2,109	2,236	2,708	2,309	1,866	1,685	2,483	2,370	2,143	1,350
EBITDA adjusted	1,002	5,436	4,739	4,930	4,797	4,778	5,110	5,139	5,601	5,141	4,651	4,402	5,206	5,113	-	-
Cash flow from operating activities	1,420	3,278	3,371	2,329	3,648	3,489	3,896	3,730	4,094	3,390	3,409	3,133	3,539	3,364	3,678	2,652
Total assets	65,435	65,828	58,527	56,436	56,324	56,059	55,883	52,894	52,525	51,791	52,003	47,303	48,193	48,529	48,440	47,101
Gross capex	14,402	13,093	11,205	10,464	9,510	9,344	9,129	8,224	8,053	7,501	6,891	6,462	6,765	6,320	6,584	6,381
Net capex	5,886	5,646	3,996	3,740	3,320	3,866	4,442	3,412	3,487	2,569	2,072	1,813	2,599	2,060	2,836	2,362
Ratings (Moody's/S&P)	Aa1/AA-	Aa1/AA	Aa1/AA-	Aa1/AA-	Aa1/AA-	Aa1/AA	Aa1/AA	Aa1/AA	Aa1/AA	Aa1/AA	Aa1/AA	Aa1/AA	Aa1/AA	Aa1/AA	Aa1/AA	Aa1/AA

Employees (as of Dec 31) 322,768 323,994 318,528 310,935 306,368 297,202 295,763 295,653 287,508 284,319 276,310 239,382 240,242 237,078 229,200 216,389

# **Contact details** and further information



Investor Relations: www.db.de/ir-e

Rating: www.db.de/rating-e

Integrated Report: <u>www.db.de/ib-e</u>





Contact Investor Relations: <u>www.db.de/ir-contact</u>





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